MICHAEL T. HAUEISEN

19 CHURCHILL TERRACE, NEWTON, MA 02460

Visionary Senior Supply Chain/Procurement Executive with extensive global leadership experience and proven results in strategic sourcing of direct and indirect material fields, product and project business, advanced negotiations, and change management. Consistent record of process streamlining, cost optimization, digitalization as well as anticipating and managing risk. Great ability of building and leading effective teams and generating optimal bottom-line results while exceeding corporate objectives.

EXPERIENCE

Zeconomy, headquartered in New York, NY

Zeconomy is a Fintech AI platform that transforms complex B2B transactions and fractured processes into easy B2C like transactions with instant liquidity, extended payment terms, and lower-cost financing.

Vice President, Global Head of Procurement Relations

SIEMENS Smart Infrastructure, headquartered in Buffalo Grove, IL

Smart Infrastructure connects energy systems, buildings and industries with the business units Electrical Products (EP), Distribution Systems (DS), Digital Grid (DG), Building Products (BP) and Solutions and Service portfolio (RSS).

Vice President, Strategic Procurement Smart Infrastructure (SI) for Latin America and Canada

SIEMENS Energy Management, headquartered in Alpharetta, GA

SIEMENS Energy Management is one of the world's leading suppliers of Intelligent Power Distribution and provides utility companies and industries with efficient and reliable power infrastructure from the power plant to the domestic outlet.

Vice President, Strategic Procurement (SPR) Energy Management (EM) for US and CAN

Siemens Industry, Inc., headquartered in Alpharetta, GA

The SIEMENS Industry Sector (one out of four SIEMENS sectors) is one of the world's leading suppliers of innovative, environmentally friendly products and solutions for industry customers.

Vice President, Strategic Procurement Sector Industry NA and head of US SPR for Industry Automation

SIEMENS Water Technologies, Lowell, MA

Siemens (now Evoqua) Water Technologies (WT) is a leader in water and wastewater treatment products, systems and services for industrial and municipal customers.

Vice President, Strategic Procurement with worldwide responsibility for WT and US Industry Sector.

OSRAM SYLVANIA, Danvers, MA	2003-2012
One of the two leading lighting companies in the world, serving customers in more than 140 countries, providing solutions for homes, businesses, institutions and a broad range of specialty applications.	
Senior Director of Global Procurement North America	(2006-2012)
Global Commodity Business Manager	(2003-2006)
OSRAM GMBH, Munich/Augsburg, Germany	1998-2003
Global Commodity Business Manager and Team Lead Goods & Services	(2000-2003)
Team Leader - Goods & Services	(1998-2000)
BOEWE , Augsburg, Germany World market leader for dry cleaning machines	1995-1998

Co-department Head

2021-present

2019-2021

2014-2015

2012-2014

2015-2019

EDUCATION

Master in Economics (German degree Dipl.-Kfm. Univ.),

UNIVERSITY OF AUGSBURG, GERMANY (1995-2000).

Master in Chemical Engineering (German degree Dipl.-Ing. Univ.),

TECHNICAL UNIVERSITY (TU) OF MUNICH, GERMANY (1989-1995), Diploma thesis at UNIVERSITY OF BIRMINGHAM, ENGLAND (1994): "A Study of Precipitation: Mixing, Size Distribution and Morphology".

PERSONAL INTERESTS

- Vice President of the German American Business Council in MA (member since 2012)

- Bilingual-bicultural in German and English. Basic language knowledge in French

- Hobbies: Soccer coach at Newton Youth Soccer and Ski racing