



Ruthanne Fuller  
Mayor

City of Newton, Massachusetts  
Office of the Mayor

**#234-22**  
Telephone  
(617) 796-1100  
Fax  
(617) 796-1113  
TDD/TTY  
(617) 796-1089  
Email  
rfuller@newtonma.gov

March 28, 2022

Honorable City Council  
Newton City Hall  
1000 Commonwealth Avenue  
Newton, MA 02459

To the Honorable City Councilors:

I am pleased to reappoint Jack Leader of 613 California Street, Newtonville 02460 as a member of the Economic Development Commission. His term of office shall expire on May 1, 2025 and his appointment is subject to your confirmation.

Thank you for your attention to this matter.

Warmly,

Ruthanne Fuller  
Mayor

RECEIVED  
2022 MAR 28 PM 4:33  
CITY CLERK  
NEWTON, MA. 02459

Application Form

Profile

Jack Leader
First Name Middle Initial Last Name

[Redacted]
Email Address

613 California St.
Home Address Suite or Apt

Newtonville MA 02460
City State Postal Code

What Ward do you live in?

[X] Ward 2

[Redacted] [Redacted]
Primary Phone Alternate Phone

Bay Financial Associates Insurance Broker
Employer Job Title

Which Boards would you like to apply for?

Economic Development Commission: Submitted

Interests & Experiences

Please tell us about yourself and why you want to serve.

Why are you interested in serving on a board or commission?

I've served on the EDC since the last century, and we have advised both Mayors and the City Council in how to effectively keep Newton economically vibrant and maintain the quality of life that makes Newton so desirable. I grew up in Newton, graduating from Newton High 1973, and have lived on California street since 1983. My roots are deep here.

Jack M. Leader-EDC.pdf
Upload a Resume

613 California Street  
Newton, MA 02460



**JACK M. LEADER**

**OBJECTIVE** To be re-appointed to the Economic Development Commission - City of Newton.  
To continue to service my clients' financial and insurance needs, providing expert advice, counsel and cost-efficient programs and services.

**PROFESSIONAL  
ACHIEVEMENTS**

**MEMBER, NEWTON NEEDHAM CHAMBER OF COMMERCE 2010 to Present**

**ECONOMIC DEVELOPMENT COMMISSION 2004-PRESENT**

Chair of Commission in 2007 and Vice Chair in 2006.

Initiated, in concert with the MBTA, a review of Riverside with the ultimate goal of redevelopment.

In 2006, the Austin Street Project was started with the backing of all Ward 2 Aldermen. In 2011, chaired the Austin Street JAPG project and co-wrote the final report with Phil Herr with enormous input from 12 citizens of Newton.

**UNIVERSITY OF MASSACHUSETTS, AMHERST ALUMNI ASSOCIATION GOVERNING BOARD 1987-2001**

Elected President of the UMASS Amherst Alumni Association 1992-1996

Established a dues-paying membership; negotiated the University's first Alumni Credit Card program, bringing \$3.5M to the Association

Maintained a seat on the Governing Board until 2001

**TREASURER, ALBERMARLE PLAYGROUND PROJECT – PHASE II 2003-2006**

Fund-raised to expand existing handicapped accessible playground to enhance the original structure.

**ASSISTANT SOCCER COACH – BAYS 1998-2003**

**SKILLS**

Over a 35 year period, of all the awards I have earned, the greatest is the 95% retention rate with my clients. I strive to find out what they need, and then find the right market for the products.

Proficient in Microsoft Office Tools

**WORK HISTORY**

**INSURANCE BROKER, PHOENIX MUTUAL**  
Jan 3 1978- Jan 1988

**INSURANCE BROKER, WS GRIFFITH**  
Jan 1988 to Jan 2001

**INSURANCE BROKER, BAY FINANCIAL ASSOCIATES, LLC**  
Jan 2001 to Present

---

**EDUCATION**

**CABOT SCHOOL 1960-1967**  
I had the honor of being the first class taught by Penny Smith, who went on to be the McDonald's Teacher of the Year

**FRANK ASHLEY DAY JUNIOR HIGH 1967-1970**  
Ernest Van B. Seasholes, Principal

**Newton High School 1970-1973**  
I was part of the Student Committee that started the SFA – Student Faculty Administration – still in existence today. Graduate Commencement Speaker – June, 1973. First recipient of the Jim Shea Memorial Award (Political Action).

**University of Massachusetts, Amherst 1973-1978**  
Bachelor of Arts, Political Science

---

**PERSONAL**

**FAMILY**  
Married Judith C. Haber – June 24, 1978  
Two children – Nicholas H. Leader – June 7, 1987; Emma Victoria Leader – January 2, 1993.

**DOMICILE**

**Newton, MA 1959 – 1973**  
107 Atwood Avenue

**Amherst, MA 1973-1978**  
24 Merrick Circle

**Newton, MA 1978-1980**  
55 Gay Street

**Dedham, MA 1980-1983**  
130 Washington Street

**Newton, MA 1983-Present**  
613 California Street