CITY OF NEWTON, MASSACHUSETTS C11 Y OF NEWTON, MASSACHUSETTS PURCHASING DEPARTMENT COMPARISON OF BIDS INVITATION TO BID #25-07 Security, Access Control & CCTV System Repairs & Installation Bid Opening Time: October 31, 2024 at 11:30 am

| Bidders | | | Vi | Viscom Systems | | | Galaxy Integrated | |
|---|-------------|-----------------------|---------------------------|----------------|--------------|-------------|-------------------|--|
| <u>ITEM</u> | EA | | UNIT COST | | TOTAL | UNIT COST | TOTAL | |
| 1. Security, Access Control & CCTV System Repairs | | | | | | | | |
| a. Standard Rate | 275 | | \$159.00 | | \$43,725.00 | \$170.00 | \$46,750.00 | |
| b. Premium Rate | 10 | | \$190.00 | | \$1,900.00 | \$340.00 | \$3,400.00 | |
| c. Material Allowance | Allow | ance | | \$2 | 1,500.00 | \$2 | 1,500.00 | |
| TOTAL ITEM # 1 | | | \$67,125.00 | | | \$71,650.00 | | |
| 2.Installaiton of 5** Systems Consisting of Two Door Access Control & Compents per Scope of Work | | | | | | | | |
| Standard Rate | 125 | | \$159.00 | | \$19,875.00 | \$170.00 | \$21,250.00 | |
| Premium Rate | 32 | | \$190.00 | | \$6,080.00 | \$255.00 | \$8,160.00 | |
| TOTAL ITEM #2 | | | \$25,955.00 | | \$29 | \$29,410.00 | | |
| Material Allowance | Allow | Allowance \$18,000.00 | | 3,000.00 | \$18,000.00 | | | |
| TOTAL ITEM #2 Hourly & Materials | | | | \$43 | ,955.00 | \$47,410.00 | | |
| 3.Additional Door Access Control on 4 Sites | | | | | | | | |
| Standard Rate | 12 | | \$159.00 | | \$1,908.00 | \$170.00 | \$2,040.00 | |
| Premium Rate | 4 | | \$190.00 | | \$760.00 | \$255.00 | \$1,020.00 | |
| TOTAL ITEM #3 | | • | | \$2, | ,668.00 | \$3 | ,060.00 | |
| Material Allowance | Allowance | | \$5,000.00 | | | \$5,000.00 | | |
| TOTAL ITEM #3 Hourly & Materials | | | \$7,668.00 | | \$8,060.00 | | | |
| 4. Installation of 2 CCTV Systems | | | | | | | | |
| Standard Rate | 120 | | \$159.00 | | \$19,080.00 | \$170.00 | \$20,400.00 | |
| Premium Rate | 24 | | \$190.00 | | \$4,560.00 | \$255.00 | \$6,120.00 | |
| TOTAL ITEM #4 | | • | \$23,640.00 | | \$26,520.00 | | | |
| Material Allowance | Allow | ance | \$10,000.00 | | \$10,000.00 | | | |
| TOTAL ITEM #4 Hourly & Materials | | | \$33,640.00 \$36,520.00 | | 5,520.00 | | | |
| Total of Items 1, 2,3 & 4 | | | \$152,388.00 | | \$163,640.00 | | | |
| BOSCH/Radionics Security System Control Panel Replacement | | | | | | | | |
| Standard Rate | 48 | | \$159.00 | | \$7,632.00 | \$170.00 | \$8,160.00 | |
| Premium Rate | 8 | | \$190.00 | | \$1,520.00 | \$340.00 | \$2,720.00 | |
| TOTAL ITEM #A | | | | \$9 , | 152.00 | \$10 | ,880.00 | |
| Material Allowance | | | \$10,750.00 | | \$10,750.00 | | | |
| TOTAL ITEM #A | \$19,902.00 | | \$21,630.00 | | | | | |
| BOSCH/RADIONICS SECURITY SYSTEM INSTALLATION OF (2) SYSTEMS EACH CONSISTING OF: Control Panel w/moning module, (2) Key Pads, (5) Detectors/Contacts, (1) Siren and Associated wiring | | | | | | | | |
| Standard Rate | 42 | | \$159.00 | | \$6,678.00 | \$170.00 | \$7,140.00 | |
| Premium Rate | 14 | | \$190.00 | | \$2,660.00 | \$255.00 | \$3,570.00 | |
| TOTAL ITEM #B | | | \$9,338.00 | | \$10,710.00 | | | |
| Material Allowance | | | \$10,000.00 | | | \$10 | \$10,000.00 | |
| TOTAL ITEM #B | | | \$19,338.00 | | | \$20,710.00 | | |
| TOTAL PROPOSED CONTRACT PRICE | | | \$191,628.00 \$205,980.00 | | | ,980.00 | | |

| AWARDED TO: | Date | Chief Procurement Officer | Date |
|-----------------|------|---------------------------|----------|
| Vendor# | | Acct & Org# | <u> </u> |
| Department Head | Date | Mayor or her designee | Date |