City of Newton

Setti D. Warren Mayor

X PRE-PROPOSAL

Newton, Massachusetts Community Preservation Program FUNDING REQUEST

	PROPOSAL
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Form last updated 11 October 2018.

(For staff use) date rec'd:

30 October 2018

For full instructions, see www.newtonma.gov/cpa or contact us:

Community Preservation Program Manager,

City of Newton Planning & Development Department, 1000 Commonwealth Ave., Newton, MA 02459 aingerson@newtonma.gov 617.796.1144

You may adjust the space for each question, but the combined answers to all questions on this page must fit on this page.

Project TITLE	Nathaniel All	Nathaniel Allen Homestead, Phase 3									
Project	Full street address	full street address (with zip code), or other precise location.									
LOCATION	35 Webster St. , \	35 Webster St. , West Newton, MA 02465									
Project CONTACTS	Name & title or or	ganization	Email	Phor	ne	Mailing address					
Project Manager	Adrienne Hartzell Managing Directo Newton Cultural A	r,	adriennehk@newtonculture.org adriennehartzell@gmail.com	857-636-01		74 Vista Avenue Auburndale, MA 02466					
Other Contacts	Laurel Farnsworth Board Member, N Cultural Alliance		df.1876.laurel@gmail.com	617-429-72 617-244-22	٠,	73 Perkins Street West Newton, MA 02465					
	A. CPA funds		B. Other funds to be used:		С. Т	otal project cost (A+B):					
Project	requested:	1) Federal	& MA historic tax credits, 2) Private	donations/							
FUNDING	\$600,000	capital ca	ampaign 3) Village Bank permanent o	debt 4) MA		\$7,500,000					
	Cultural Facilities grants 5) earlier related CPC grant										
Project SUMMARY	this space for gener	al informat	ole how the project will use the requo- tion about the sponsoring organization r PROJECT SUMMARY MUST FIT IN T	on's accomp	lishment						

The Nathaniel Allen Homestead is on the National Register of Historic Places (1978) & is a City of Newton Landmark (1997). In the 1850's Allen was a noted abolitionist & progressive educator, working with Horace Mann & championing co-education, racial integration & physical education. Education was a family pursuit as Nathaniel was joined by his brothers, cousins, and his children. His daughters opened the Misses Allen School, a college preparatory school for girls in 1904 at the 35 Webster Street family home. It closed in 1943. When the building was marketed for condos in 2012, the Newton Cultural Alliance (NCA) was able to purchase it on short notice with a \$250,000 private gift as fulfillment of a mission goal for the NCA - to develop collaborative arts and cultural facilities for the Newton community. Initially NCA conceived of this project in 2 phases. In early 2017 we determined we should re-align & do the project in 3 phases, which are summarized as follows:

Acquisition: Late November 2012

Phase I: 2013 - 4/2016. Work to make the building publicly accessible including new accessible toilet room & temporary access ramp, plumbing repairs and preparation for the Junior League work in 2016.

Phase II: 5/2016-6/2017. Exterior restoration work including new roofs throughout, extensive carpentry restorative work on house clapboards, gutters, downspouts, columns & painting of said restored exterior.

Phase III: 7/2017- 10/2019. Final restoration of areas excavated for geothermal system, exterior repairs & paint, adaptive reuse of barn for theater, classroom, toilet rooms, green room, elevator & geothermal HVAC system.

In 4/18 all drawings were complete, city bid process undertaken & Phase III building permit issued. The bids came in, in the current economy nearly 50% higher than 12/17 estimates & we learned our federal tax credit opportunity was only half what was expected. The end result is we now find ourselves \$1M short in funds to complete the project. We return to the CPC to request additional funds to help finish this project & bring online a 21st century adaptive reuse of one of Newton's historical gems for arts, culture, creativity & community.

Project TITLE	Natha	niel Allen Homestead	, Phase 3			
USE of CPA FU	NDS	HISTORIC RESOURCES	Preserve	✓	Restore/rehabilitate	✓
COMMUNITY NEEDS	brief qu	·	ge number, showing how	this pro	ww.newtonma.gov/cpa, provide iject meets previously recognized ioned in any plan.	

The Allen House is listed in the Newton Comprehensive Plan 2007, Section 9 – "Planning for & with History," pp. 9-1 to 9-18. It is #5 on the Historic Properties Map. In accordance with the goals of the Comprehensive Plan of doing more with history, (p. 9-6) our project will follow Newton's growing historic trend "...seeing history everywhere. By rehabilitating and integrating historic resources into everyday life," However, true to a "special place for reasons of the heart" (p. 9-7) the Allen Homestead's distinct architecture and history define the character of the neighborhood. The Allen House is also listed in the Appendix of the Heritage Landscape Report (p.52, rev.2010) in the section titled Residential/Neighborhood. While many significant old trees remain, many are also are in very poor condition. The Newton Tree warden has visited the property and in consultation with GROUND, the landscape designer with whom NCA is working, we will be working with the City to make a full preservation plan in accordance with good tree care practice. Our attorney, parking and engineering consultants have tried to balance the preservation of as much of the landscape as possible with the parking requirements of the zoning code for an educational and cultural facility. We have appeared before the Historical Commission and have had our project approved. It should be noted that the Draft Vision Plan for Hello Washington Street, presented 10/24/18 makes reference to the importance of arts and culture in the city - a key piece of which is developing facilities like the Allen House in support of community and creativity.

COMMUNITY CONTACTS

List at least 3 Newton residents or organizations willing and able to comment on the project and its manager's qualifications. No more than 1 should be a supervisor, employee or current work colleague of the project manager or sponsor. Consult staff on the community contacts required for your specific proposal.

manager er		Jimmame, contacts requi	. ca ici your opcome proposan
Name & title or organization	Email	Phone	Mailing address
Karen Haywood, neighbor	ktapper41@hotmail.com	617-332-2888	69 Walker St., Newton 02460
Erin Splaine, Minister, First Unitarian Society in Newton	minister@fusn.org	617-527-3203	First Unitarian Society of Newton, 1326 Washington St., Newton 02465
Mr. Gorham Brigham	Fgb3@comcast.net	617-965-2482	401 Cherry St., Newton 02465

Project TIMELINE	oject TIMELINE Phase or Task								
Historic commission, zoni	ng approvals, site plan review, MA access board, working drawings	12/2012 - 2014							
PHASE I: Contractor biddi	ng, construction, completion Phase I - public access, safety	2014 - 2015							
PHASE II: CPC presentation	Winter/Spring 2016								
PHASE II: Contractor biddi	ng, renovation to prepare for Jr. League	Winter/Spring 2016							
Junior League renovation,	house décor and Show House	Spring 2016							
Interior and Exterior Dem	Interior and Exterior Demolition (incl. structural bracing)								
First office tenants move	in .	August 2016							
Exterior restoration on ho	use - roofs, carpentry, windows, paint	2016 - 2017							
PHASE III: Part I Structur	al excavation, utilities, exterior repairs and begin interiors	Fall 2018							
Interior Repairs and eleva	tor shaft	Winter 2019							
Complete restoration on l	parn - exterior work - carpentry, gutters, paint	Spring 2019							
PHASE III: Part 2 Elevato	PHASE III: Part 2 Elevator installation , interior barn finishes and geo-thermal installation								
Exterior paving, Landscap	xterior paving, Landscaping, grounds								
Final inspections and laun	ch community programming	Fall 2019							

Project TITLE N	Nathaniel Alle	en Homestead, Phase 3	
		SUMMARY CAPITAL/DEVELOPMENT BUDGET	
		Uses of Funds	
Acquisition (11/12	2) purchase pric	ce + closing costs	\$325,000
		6) design & construction, legal fees, utilities, maintenance	\$810,000
		Junior League and for office tenants, public use	
Hard costs			685,000
Soft costs			280,000
Phase 3 - (7/17 - 10,	/19)		
Hard costs - site	e, construction		3,500,000
Soft costs - arcl	hitect, engineers	, legal	400,000
Soft cost - cont	ingency		300,000
Soft cost - inter	est on construct	ion loan	100,000
Overall project costs	s - Finance exper	nse	250,000
Developer fee,	management, st	raff	850,000
		D. TOTAL USES (should equal C. on page 1 and E. below)	\$7,500,000
Sources of	Funds	Status (requested, expected, confirmed)	
Acquisition & Phase	1/1Δ		
CPA funding	, 1, 1A	Received (appropriated October 2014)	\$300,000
Village Bank		Received - Line of credit	\$750,000
NCA Donations	/foundation	Received before 2/1/2016	\$550,000
Phases 2 and 3			•
CPA funding		Granted Spring 2016	\$2,000,000
MA Historic Tax	x Credits	Allocated – not yet used	\$950,000
Mass Cultural (Council Cultural	Spring 2016	\$270,000
MA Historic Tax	x Credits	2018 & 2019, additional applications	\$150,000
Capital Campai	<u> </u>	May 2016 - December 2019 (\$200K pledged as of 10/1/18)	\$830,000
	Council Cultural	Application Fall 2019	\$300,000
Federal Histori	c Tax Credits	Approved	\$500,000
Phase 3			
CPC supplemen	ntal request		\$600,000
Village Bank		Additional permanent debt	\$300,000
		E. TOTAL SOURCES (should equal C. on page 1 and D. above)	\$7,500,000
SUN	MMARY ANNUA	L OPERATIONS & MAINTENANCE BUDGET (cannot use CPA funds)	
	Uses	of Funds projected for FY 20, first year of occupancy See detailed 10-year projection attached.	
Annual contracts (m	aintenance - sno	ow, cleaning, insurance, etc.)	\$24,000
Repairs, maintenand			\$26,500
Utilities			\$16,000
Other: Mortgage, p	ermits property	manager reserve	\$95,250
other: Wortgage, p	errines, property	F. TOTAL ANNUAL COST (should equal G. below)	\$161,750
		Sources of Funds	7202,730
Tenant office leases		200.000 01 1 0.100	\$42,000
House and barn eve			\$39,000
House and Barn clas			\$55,000
Weekend workshop		S	\$10,000
	<u> </u>	lectures, readings and theater offerings presented by NCA	\$30,000
Allen House Friends		nectures, readings and theater offerings presented by NCA	\$22,400
Alleli House Friellus	and other rees	G. TOTAL ANNUAL FUNDING (should equal F.)	\$198,400
		G. TOTAL ANNOAL FUNDING (SHould equal F.)	\$138,40U

Project TITLE	Nat	haniel Allen H	lomestead, Phase 3	Attachments for Pre-Proposal					
	Ψ (Check off submitted	d attachments here.						
DECLUBED	Х	X PHOTOS							
REQUIRED	X	MAP							
PROJECT FINANCES printed and as computer spreadsheets, with both uses & sources of funds									
REQUIRED	Х	project development pro forma/capital budget: include total cost, hard vs. soft costs and contingencies, and project management – amount and cost of time from contractors or staff (in-kind contributions by existing staff must also be costed)							
	Х		g/maintenance budget, projenot be used for operations or i	cted separately for each of the next 10 years maintenance)					

Newton Community Preservation Program Grant Proposal Newton Cultural Alliance – Nathaniel Allen Homestead October 2018

PRO FORMA

Uses of	Funds			
	Acquisitio	on and closing costs	325,000	325,000
	Phase I	Hard costs	480,000	
		Soft costs - Architecture and Engineering	330,000	
		Total Phase I	810,000	810,000
	Phase II	Hard costs	685,000	
		Soft costs - Architecture and Engineering	280,000	
		Total Phase II	965,000	965,000
	Phase III			
		General and Existing Conditions	395,723	
		Masonry	99,363	
		Concrete	100,545	
		Metals	29,216	
		Carpentry & millwork	638,848	
		Envelope - roofing & insulation	99,259	
		Doors and Windows	130,683	
		Finishes - flooring, paint, plaster	290,214	
		Specialties - signage, toilets, etc	8,468	
		Equipment	50,007	
		Casework - shades, mats	7,487	
		Conveying equipment	212,084	
		Fire stopping & suppression	125,412	
		Plumbing	36,578	
		HVAC	712,084	
		Electrical - & fire alarm	161,847	
		Earthwork - site work	256,947	
		Exterior work - landscape	145,235	
		Total Hard Costs Phase III	3,500,000	3,500,000
		Total Soft Costs Phase III	400,000	400,000
i	Overall D		400,000	400,000
	Overall Pi	Contingency	300,000	
		Contingency	300,000	
		Finance Expenses	250,000	
		Construction Interest	100,000	
1		Developer Fee	600,000	
		Management and staff	250,000	4 500 000
	<u> </u>	Total overall project expenses	1,500,000	1,500,000
TOTAL (Uses of Fun	ds		7,500,000
Sources	of Funds:			
Sources	1	nts of 2014, 2016	2,300,000	
1				
1	Village Ba	ral Council	1,050,000 570,000	
			,	
		nations to date	750,000	
1	-	ampaign - new funds	630,000	
ı		oric Tax Credits	1,100,000	
i		istoric Tax Credits	500,000	
	CPA - Add	litional request	600,000	
	Sources of I		7,500,000	7,500,000

Newton Cultural Alliance Nathaniel Allen Homestead 10 year operating budget

	Forecast FY20	Forecast FY21	Forecast FY22	Forecast FY23	Forecast FY24	Forecast FY25	Forecast FY26	Forecast FY27	Forecast FY28	Forecast FY29	Forecast FY30
Income											
Tenant Leases (2nd Floor)	\$42,000	\$42,000	\$42,840	\$43,697	\$44,571	\$45,462	\$46,371	\$47,299	\$48,245	\$49,210	\$50,194
Tenant Lease (3rd Floor)	\$0	\$500	\$500	\$500	\$500	\$550	\$550	\$550	\$600	\$600	\$600
Weekday Class Rental (Barn & Hse)	\$55,000	\$58,000	\$60,000	\$60,000	\$60,000	\$61,000	\$61,000	\$62,000	\$62,000	\$63,000	\$63,000
Weekend workshops/summer camp	\$10,000	\$12,000	\$15,000	\$15,000	\$15,000	\$17,000	\$17,000	\$18,000	\$18,000	\$19,000	\$19,000
Event Rentals (Main House)	\$27,000	\$34,000	\$34,680	\$35,374	\$36,081	\$36,803	\$37,539	\$38,290	\$39,055	\$39,836	\$40,633
Event Rentals (Barn)	\$12,000	\$15,000	\$18,000	\$18,360	\$18,727	\$19,102	\$19,484	\$19,873	\$20,271	\$20,676	\$21,090
NCA presents	\$30,000	\$33,000	\$36,000	\$36,720	\$37,454	\$38,203	\$38,968	\$39,747	\$40,542	\$41,353	\$42,180
Total Leases & Rentals	\$176,000	\$194,500	\$207,020	\$209,650	\$212,333	\$218,120	\$220,911	\$225,759	\$228,713	\$233,675	\$236,697
Other Fees (Event Extras)	\$2,400	\$2,400	\$2,448	\$2,497	\$2,547	\$2,598	\$2,650	\$2,703	\$2,757	\$2,812	\$2,868
Allen House Friend Donations	\$20,000	\$20,000	\$20,400	\$20,808	\$21,224	\$21,649	\$22,082	\$22,523	\$22,974	\$23,433	\$23,902
Total Income	\$198,400	\$216,900	\$229,868	\$232,955	\$236,104	\$242,367	\$245,643	\$250,985	\$254,443	\$259,920	\$263,467
Expenses											
Annual Contracts											
Cleaning - regular	\$10,000	\$15,200	\$15,504	\$15,814	\$16,130	\$16,453	\$16,782	\$17,118	\$17,460	\$17,809	\$18,165
Cleaning Supplies	\$500	\$510	\$520	\$531	\$541	\$552	\$563	\$574	\$586	\$598	\$609
Fire Alarm	\$2,000	\$2,040	\$2,081	\$2,122	\$2,165	\$2,208	\$2,252	\$2,297	\$2,343	\$2,390	\$2,438
Security System	\$1,500	\$1,530	\$1,561	\$1,592	\$1,624	\$1,656	\$1,689	\$1,723	\$1,757	\$1,793	\$1,828
Trash Removal	\$1,000	\$1,020	\$1,040	\$1,061	\$1,082	\$1,104	\$1,126	\$1,149	\$1,172	\$1,195	\$1,219
Property Insurance	\$9,000	\$9,180	\$9,364	\$9,551	\$9,742	\$9,937	\$10,135	\$10,338	\$10,545	\$10,756	\$10,971
Total Annual Contracts	\$24,000	\$29,480	\$30,070	\$30,671	\$31,284	\$31,910	\$32,548	\$33,199	\$33,863	\$34,541	\$35,231
Repairs & Maintenance											
Electrical	\$1,000	\$1,020	\$1,040	\$1,061	\$1,082	\$1,104	\$1,126	\$1,149	\$1,172	\$1,195	\$1,219
Heating & Plumbing/HVAC	\$7,500	\$7,650	\$7,803	\$7,959	\$8,118	\$8,281	\$8,446	\$8,615	\$8,787	\$8,963	\$9,142
Computers / IT	\$1,000	\$1,020	\$1,040	\$1,061	\$1,082	\$1,104	\$1,126	\$1,149	\$1,172	\$1,195	\$1,219
Groundskeeping	\$15,000	\$15,300	\$15,606	\$15,918	\$16,236	\$16,561	\$16,892	\$17,230	\$17,575	\$17,926	\$18,285
Painting & Misc. Repairs	\$2,000	\$2,040	\$2,081	\$2,122	\$2,165	\$2,208	\$2,252	\$2,297	\$2,343	\$2,390	\$2,438
Total Repairs & Maintenance	\$26,500	\$27,030	\$27,571	\$28,122	\$28,684	\$29,258	\$29,843	\$30,440	\$31,049	\$31,670	\$32,303

Newton Cultural Alliance Nathaniel Allen Homestead 10 year operating budget

Utilities											
Electrical	\$4,000	\$4,100	\$4,203	\$4,308	\$4,415	\$4,526	\$4,639	\$4,755	\$4,874	\$4,995	\$5,120
Oil	\$10,000	\$10,250	\$10,506	\$10,769	\$11,038	\$11,314	\$11,597	\$11,887	\$12,184	\$12,489	\$12,801
Water/Sewer	\$2,000	\$2,050	\$2,101	\$2,154	\$2,208	\$2,263	\$2,319	\$2,377	\$2,437	\$2,498	\$2,560
Total Utilities	\$16,000	\$16,400	\$16,810	\$17,230	\$17,661	\$18,103	\$18,555	\$19,019	\$19,494	\$19,982	\$20,481
Other Expenses											
Permits & Licenses	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250
Property Manager	\$30,000	\$30,600	\$31,212	\$31,836	\$32,473	\$33,122	\$33,785	\$34,461	\$35,150	\$35,853	\$36,570
Mortgage Payment	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
Reserve Fund	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500
Total Other Expenses	\$95,250	\$95,850	\$96,462	\$97,086	\$97,723	\$95,872	\$96,535	\$97,211	\$97,900	\$98,603	\$99,320
Total Expenses	\$161,750	\$168,760	\$170,912	\$173,109	\$175,353	\$175,143	\$177,482	\$179,869	\$182,306	\$184,795	\$187,336
Total Net Income	\$36,650	\$48,140	\$58,956	\$59,846	\$60,752	\$67,223	\$68,161	\$71,116	\$72,137	\$75,125	\$76,131



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