FINANCIAL STATEMENTS DECEMBER 31, 2003 (WITH COMPARATIVE TOTALS FOR 2002)

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SANDBERG, GONZALEZ & CREEDEN, P.C.

S,G&C

CERTIFIED PUBLIC ACCOUNTANTS

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To the Board of Directors of Citizens for Affordable Housing in Newton Development Organization, Inc. W. Newton, Massachusetts 02465

Independent Auditors' Report on the Basic Financial Statements

We have audited the accompanying statement of financial position of Citizens for Affordable Housing in Newton Development Organization, Inc. as of December 31, 2003, and the related statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens for Affordable Housing in Newton Development Organization, Inc. as of December 31, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 14, 2004, on our consideration of Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

SANDBERG, GÓNZALEZ & CREEDEN, P.C Certified Public Adcountants

Stoughton, Massachusetts December 14, 2004

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2003 (WITH COMPARATIVE TOTALS FOR 2002)

ASSETS

<u>A</u>	33E13	
	2003	2002
Current Assets		
Cash and cash equivalents	\$ 152,930	\$ 197,959
Replacement reserves	5,459	5,615
Accounts receivable	4,931	8,349
Pledge receivable	2,865	E 400
Prepaid insurance		5,409
Development fees receivable	120 780	136,024
Sale proceeds receivable Total current assets	<u>120,780</u> 286,965	252.256
Total current assets	200,905	353,356
Property and Equipment		
Land	936,348	392,950
Buildings	3,076,584	1,215,308
Building improvements	1,770,523	2,006,233
Equipment	1,770,323 16,449	2,000,233
Subtotal	5,799,904	3,623,716
Less: accumulated depreciation	<u>227,662</u>	153,609
Total property and equipment	5,572,242	3,470,107
Total property and equipment	0,072,242	0, 170, 107
Other Assets		
Security deposit	3,000	1,500
Loan escrow		143,000
Escrow deposit	10,000	
Total other assets	13,000	144,500
<u>Total Assets</u>	<u>\$ 5,872,207</u>	\$ 3,967,963
	ND NET ASSETS	
Current Liabilities		
Mortgage payable - current portion	\$ 1,734,414	\$ 26,652
Accrued expenses	205,128	14,508
Revolving loan pool	20,000	20,000 45,433
Accrued and deferred interest Tenant security deposit	52,969	45,433 1,367
Line of credit	10,000	1,307
Total current liabilities	2,022,511	107,960
Total current habilities	2,022,511	107,300
Long-Term Liabilities		
Mortgage payable	3,394,269	3,497,236
Total long-term liabilities	3,394,269	3,497,236
Total long term name of	2,23 .1,23	, ,
Net Assets		
Unrestricted	452,562	362,767
Temporarily restricted	2,865	
Total net assets	455,427	362,767
Total Liabilities and Net Assets	<u>\$ 5,872,207</u>	\$ 3,967,963

See accompanying notes and Independent Auditors' Report.



STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2003 (WITH COMPARATIVE TOTALS FOR 2002)

		2003						2004
				emporarily			-	
	<u>Uni</u>	restricted	F	Restricted	_	Total		Total
Support and Revenue								
Contributions	\$	8,568	\$	111,304	\$	119,872	\$	66,116
Government grants		112,849				112,849		93,453
Released from restriction		108,439		(108,439)				
Rental income		149,633				149,633		44,562
Development income		204,725				204,725		58,792
Interest income		350				350		443
Other income		8,432				8,432		804
Management fees		1,200				1,200		
Loss on sale of property		(101,037)				(101,037)	_	
Total support and revenue		493,159		2,865		496,024		264,170
Expenses								
Housing development		126,986				126,986		115,975
Rental activities		193,056				193,056		56,259
Total program expenses		320,042				320,042		172,234
General and administrative		58,791				58,791		30,187
Fundraising		24,531				24,531		
Total expenses		403,364				403,364		202,421
Change in Net Assets		89,795		2,865		92,660		61,749
Net Assets - Beginning of Year	~	362,767				362,767		301,018
Net Assets - End of year	\$	452,562	\$	2,865	\$	455,427	<u>\$</u>	362,767

See accompanying notes and Independent Auditors' Report.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2003 (WITH COMPARATIVE TOTALS FOR 2002)

			2003				2002
)	Housing	Rental	Total Program	General and Admini-	Fundaciaina	Tatal	
0-1	Development \$ 45,617	Activity \$	<u>Services</u> \$ 45,617	<u>strative</u> \$ 16,588	Fundraising \$ 20,735	<u>Total</u> \$ 82,940	Total \$ 78,000
Salaries Benefits Payroll tax Total salary and	\$ 45,617 3,490 4,861		3,490 4,861	1,269 1,768	1,586 2,210	6,345 8,839	5,967 6,951
related expense	s 53,968		53,968	19,625	24,531	98,124	90,918
Advertising				•			104
Bank charges	•			147		147	312
Board expenses							21
Conference				15		15	200
Consultants	24,298		24,298	6,895		31,193	7,620
Decorating		70.570	70 -70	4 404		7.000	1,250
Depreciation		72,572	72,572	1,481		74,053	25,210
Development expenses	S			000		000	1,103
Donation				200		200	100
Dues and subscriptions	5			2,691		2,691	1,223
Exterminating		214	214			214	195
Filing fees				580		580	255
Insurance		22,979	22,979	3,082		26,061	3,800
Interest	19,207	64,304	83,511			83,511	17,979
Landscaping	•						2,569
Management fees		11,840	11,840			11,840	10,023
Miscellaneous	3,676		3,676	3,007		6,683	2,712
Office supplies	1,157		1,157	946		2,103	1,780
Payroll service fees				1,203		1,203	948
Postage				466		466	660
Printing				140		140	233
Professional fees				5,000		5,000	4,495
Real estate taxes		5,796	5,796			5,796	
Rent	8,885		8,885	7,269		16,154	10,085
Repairs and maintena	nce	13,006	13,006			13,006	2,337
Security		2,345	2,345			2,345	
Telephone	2,368		2,368	1,937		4,305	3,429
Travel				2,615		2,615	4,089
Utilities	13,427		13,427	1,492		14,919	5,711
Website							<u>3,060</u>
Total	<u>\$ 126,986</u>	<u>\$ 193,056</u>	<u>\$ 320,042</u>	<u>\$ 58,791</u>	<u>\$ 24,531</u>	<u>\$ 403,364</u>	\$ 202,421

See accompanying notes and Independent Auditors' Report.

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003 (WITH COMPARATIVE TOTALS FOR 2002)

	2003	2002
Cash Flows From Operating Activities		
Change in net assets	\$ 92,660	\$ 61,749
Adjustment to reconcile change in net assets to		
cash provided by operating activities:		
Depreciation	74,053	
Loss on sale of property	101,037	
(Increase) decrease in:		
Accounts receivable	3,418	` ' '
Development fees receivable	136,024	
Sale proceeds receivable	(120,780))
Pledge receivable	(2,865))
Loan escrow	143,000	(143,000)
Prepaid insurance	5,409	(5,409)
Increase (decrease) in:		
Accrued expenses	190,620	456
Accrued interest	7,536	7,542
Tenant security deposit	(1,367)	(150)
Net Cash Provided (Used) by Operating Activities	628,745	(114,535)
Cash Flows From Investing Activities		
Purchase of land, building and improvements	(3,874,379)	(1,961,299)
Purchase of equipment	(7,225)	(5,158)
Proceeds from sale of property	1,604,379	, , ,
Payment of deposit	(1,500)	
Net Cash (Used) by Investing Activities	(2,278,725)	(1,966,457)
Cash Flows From Financing Activities		
Proceeds from mortgages	3,076,796	2,605,825
Repayment of mortgage principal	(1,472,001)	
Borrowing on line of credit	10,000	
Application of escrow deposit	(10,000)	
Net Cash Provided by Financing Activities	1,604,795	2,213,241
Increase (Decrease) in Cash and Cash Equivalents	(45,185)	132,249
Cash and Cash Equivalents - Beginning	203,574	71,325
Cash and Cash Equivalents - Ending	\$ 158,389	<u>\$ 203,574</u>
	<u> </u>	* ************************************
SUPPLEMENTAL INFORMATION:		
Interest paid	<u>\$ 83,511</u>	<u>\$17,979</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

Note 1. Organization

Citizens for Affordable Housing in Newton Development Organization, Inc. (CAN-DO), was organized in January, 1994 in the Commonwealth of Massachusetts as a not-for-profit corporation. The purpose of the organization is to expand the supply of decent and affordable housing in Newton, Massachusetts. The purpose is accomplished by promoting the development, construction and conversion of properties and serving as a Community Housing Development Organization.

The Organization currently owns and rents three residential properties with a total of 14 units.

Note 2. Summary of Significant Accounting Policies

a. Standards of Accounting and Reporting

The Organization follows the standards of accounting and financial reporting as described in the American Institute of Certified Public Accountants' Audit and Accounting Guide for "Not-for-Profit Organizations".

b. <u>Financial Statement Presentation</u>

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. A description of the three net asset categories follows:

<u>Unrestricted</u> - Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

<u>Temporarily Restricted</u> - Net assets whose use by the organization is subject to donor-imposed restrictions that can be fulfilled by actions of the organization pursuant to those restrictions or that expire by the passage of time.

<u>Permanently Restricted</u> - Net assets subject to donor-imposed restrictions that they be maintained permanently by the organization. No permanently restricted assets were received or held during 2003 and 2002 and accordingly, these financials do not reflect any activity related to this class of net assets for 2003 and 2002.

c. Property and Equipment

These assets are stated at cost or if donated, at fair value at date of receipt. Maintenance repairs and minor repairs are expensed as incurred and major renewals which extend the life of the assets are capitalized.

d. Depreciation

Provisions for depreciation are made in the accounts using the straight-line method. Equipment is being depreciated over 5 years and the building and improvements over 27.5 years.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 2. Summary of Significant Accounting Policies (Continued)

e. Allocation of Expenses

Expenses are allocated among program and supporting services directly or on the basis of time records and utilization estimates made by the Organization's management. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

f. Cash and Cash Equivalents

For purposes of the statement of cash flows, Citizens for Affordable Housing in Newton Development Organization, Inc. considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

g. Use of Estimates

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

h. <u>Summarized Comparative Financial Statements</u>

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2002, from which the summarized information was derived.

i. Restricted and Unrestricted Revenue

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. When a time or purpose restriction expires, restricted net assets are reclassified to unrestricted net assets and are reported in the Statement of Activities as net assets released from restrictions.

Note 3, Tax Status

Citizens for Affordable Housing in Newton Development Organization, Inc. is exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code and accordingly, no provision for income taxes is included in the financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509(a)(1).

Note 4. Management Services

Two residential rental properties, Nonantum Place and Christina Street, are managed by the Newton Community Development Foundation. Management fees for years end 2003 and 2002 are \$11,840 and \$10,023, respectively.



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 5.	Mortgag	e Payable

Note 5. Mortgage Payable Nonantum Place - Three Unit Residential	Cur	rent	 Long Term		2003	 2002
Auburndale Cooperative Bank dated 12/1/97 of \$100,000 at 7.5%; requiring monthly payments of \$281; due 12/1/25; secured by First Mortgage	\$	2,036	\$ 16,639	\$	18,675	\$ 20,564
Newton Community Development Authority-Rehab dated 6/20/96 of \$123,455; at 3% per annum; requires monthly payments of \$685; administered by Brookline Savings Bank, secured by real estate; due 7/1/2016;		5,714	80,270		85,984	91,515
Newton Community Development Authority dated 12/1/95, of \$104,247; forgivable deferred loan; due 15 years from completion date or April, 2011; one-fifteenth of unpaid balance due annually until maturity; payment deferred as long as organization continues to own property and verification of restrictions are filed timely and events of acceleration have not occurred;			104,247	,	104,247	104,247
Newton Community Development Authority-Historical-Forgivable Deferred Loan dated 6/20/96 of \$36,575, interest deferred at 8% per annum; due 6/20/06 as long as organization continues to own property and verification of restrictions are filed timely and events of acceleration have not occurred; total accrued interest totals \$21,494;			36,575		36,575	36,575
Community Economic Development Corporation (CEDAC) date of 1/3/97 of \$90,000 at 5% accrued for first twenty years; due 2027; a cash payment due annually if gross receipts exceeds 105% of cash expenditures; organization in compliance and all payments deferred; accrued interest totaled \$31,470 Subtotal Nonantum Place		7,7 <u>50</u>	 90,000 327,731		<u>90,000</u> :35,481	 90,000 342,901

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 5. Mortgage Payable (Continued)

Note 5. Mortgage Payable (Continued)				
	Current	Long <u>Term</u>	2003	2002
Christina Street - Five Unit Residential				
US Housing and Urban Development deferred grant loan;		171,150	171,150	160,000
Newton Community Development Authority dated 6/18/01 of \$108,455 at 0%; deferred up to three years or sale of unit;	d 108,455		.108,455	108,455
Newton Community Development Authority dated 8/26/99 of \$225,000 at 7%; due forty years from project completion; one-fifteenth of original principal, \$15,000, and accrued interest due each annual anniversary date of completion; payment deferred if organization in compliance; secured by third mortgage on property;	i	225,000	225,000	225,000
Brookline Savings Bank dated 12/2/02 of \$200,000 at 3%; due in monthly payments of \$843.21; balance due 6/2/2032; secured by third mortgage on property;	4,346	190,058	194,404	198,622
Boston Community Loan Fund dated 5/23/02 of \$101,942 at 7.5%; balance due 5/2022; secured by second mortgage on the subject property;		101,942	101,942	34,867
Auburndale Co-operative Bank dated 12/02 of \$45,150 at 7.5%; balance due 12/2022; secured by second mortgage on the subject property;		45,150	45,150	25,000
Auburndale Co-operative Bank dated 7/18/02 of \$688,315 at 6.375%; balance due by 7/18/2032; interest only;	3,425	295,289	298,714	688,315
CEDAC 8/15/2002 of \$125,000 at 5%; balance due 7/15/2032 Subtotal Christina Street	116,226	87,460 1,116,049	87,460 1,232,275	0 1,440,259

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 5.	Mortgage	Pavable	(Continued)
INOLO J.	MULIGAYE	1 ayabic	(Continued)

Current	Long Term	2003	2002_
	237,957	237,957	200,000
4,206	317,800	322,006	300,917
	389,811	389,811	389,811
4,206	250,000 1,195,568	250,000 1,199,774	250,000 1,140,728
	155,290	155,290	0
2,245	84,441	86,686	0
4,987	315,190	320,177	400,000
7,232	200,000 754,921	200,000 762,153	200,000 600,000
1,055,000 1,055,000 -10-		<u>1,055,000</u> <u>1,055,000</u>	
	2,245 4,987 7,232 1,055,000 1,055,000	Current Term 3 237,957 4,206 317,800 389,811 250,000 4,206 1,195,568 155,290 315,190 200,000 7,232 7,232 754,921	Current Term 2003 237,957 237,957 4,206 317,800 322,006 389,811 389,811 250,000 250,000 4,206 1,195,568 1,199,774 155,290 155,290 2,245 84,441 86,686 4,987 315,190 320,177 200,000 754,921 762,153 1,055,000 1,055,000 1,055,000 1,055,000 1,055,000 1,055,000

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NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 5. Mortgage Payable (Continued)	_	Current	Long <u>Term</u>	2003	2002
Elliot Street – proposed two phase construction of affordable housing units begun in 2003;	1				
The Village Bank construction loan dated 12/30/2003 up to \$1,949,596; interest at 6.5%; due 1/1/05. Subtotal Elliot Street		544,000 544,000		544,000 544,000	0
Total Mortgages Payable	<u>\$</u>	1,734,414	<u>\$3,394,269</u>	<u>\$5,128,683</u>	<u>\$3,523,888</u>
Current maturities of debt as of December 31:					
2004 2005 2006 2007 2008 and thereafter	\$	1,734,414 28,048 66,181 31,038 3,269,002			

Note 6. Leases

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Citizens for Affordable Housing in Newton Development Organization, Inc. entered into a lease agreement in June, 2003 expiring June 2, 2004. The lease is automatically renewed annually unless either lessor or lessee provides at least ninety (90) days written notice. This lease was renewed in May 2004 and expires June 1, 2005. Rent expense for the years ended December 31, 2003 and 2002, totaled \$16,154 and \$10,085, respectively. Future minimum rental payments for the year ending December 31 are as follows:

2004	\$ 20,493
2005	8,745

Note 7. Revolving Loan Pool

The Organization received from the Newton Community Development Authority a \$20,000 grant in 1999 to establish a revolving account, which will provide immediate funding for deposits and down payments to acquire property for use as affordable housing.

Note 8. Compensated Absences

Vacation and sick pay are considered expenditures in the year paid. Upon termination the employee is compensated for any accrued but unused vacation pay. The Organization has not accrued compensated absences because the amount cannot be reasonably estimated.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

(Continued)

Note 9. Uninsured Cash Balances

Citizens for Affordable Housing in Newton Development Organization, Inc. maintains all its accounts at a local bank. The balances are insured by the Federal Deposit Insurance Corporation up to \$100,000. The bank balance is categorized as follows:

Amount insured by FDIC \$ 100,000
Uninsured 58,676
Total carrying amount \$ 158,676

Note 10. Line of Credit

The Organization has a \$10,000 line of credit with an interest rate of 6.25%. The balance due at December 31, 2003 was \$10,000.

Note 11. Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2003 consists of pledges expected to be received in 2004.

SANDBERG, GONZALEZ & CREEDEN, P.C.

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CERTIFIED PUBLIC ACCOUNTANTS

331 PAGE STREET STOUGHTON, MA 02072 TELEPHONE (781) 344-0850 FAX (781) 344-6960

To the Board of Directors of Citizens for Affordable Housing in Newton Development Organization, Inc. W. Newton, Massachusetts 02465

Report on Internal Control Over Financial Reporting and on Compliance Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

We have audited the financial statements of Citizens for Affordable Housing in Newton Development Organization, Inc. as of and for the year ended December 31, 2003, and have issued our report thereon dated December 14, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United Sates of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Citizens for Affordable Housing in Newton Development Organization, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the management, board of directors and state awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

SANDBERG, GONZALEZ CREEDEN, P.C. Certified Public Accountants

Stoughton, Massachusetts December 14, 2004