

# Application to Operate the Newton Community Angino Farm

Submitted in response to Request of Interest by the Farm Commission, City of Newton, Massachusetts

October 31, 2005

#### **EXECUTIVE SUMMARY**

Newton Community Farm, Inc. (NCF) is a 501(c(3) organization (status pending) created by a group of Newton citizens for the sole purpose of preserving the last operating farm in Newton as an historic and culturally valuable landscape. Our members are Newton citizens with the experience in conservation, business, farming, public relations, engineering and education to operate the farm as a non-profit enterprise for the benefit of the Newton community. Our board and advisors are well qualified to help us meet the goals we have established:

- Preserve the cultural and historic landscape of Angino Farm
- Grow organic produce for the benefit of Newton residents
- Provide the Newton community a model and educational centre for sustainable land use and energy
- . Use green or sustainable methods for renovation and operation of the farmhouse, the barn, and the fields

After analysis of the options for community farms and the goals of the city we are proposing a business plan that involves elements of the Community Supported Agriculture (CSA) model (pre-sale of produce), as well as direct sales to Newton residents at city farmers markets and on-site. Given the small size of the Angino site, our model also involves partnering with one or more other Massachusetts community farms and/or expansion our production to additional sites over time to serve the greatest number of Newton citizens.

The farm is outdoor classroom for hands-on education in the art of farming. We also plan public school programs, adult workshops on gardening and landscaping, and plan festivals and special events that will have educational components.

The site is rife with opportunities beyond farming to educate and model sustainable environmental and green energy including: geothermal heating, composting toilets in the barn for public use, grey water recycling, solar hot water, photovoltaic cells for electricity, and potentially passive solar heating of the house.

The cost of upgrades for building essential to the larger vision of the site as an educational site and model for sustainable energy can only implemented over time dependent on significant fundraising. NCF non-profit status expands the sources of fundraising through direct appeals to Newton citizens and businesses, and grants.

- Established donation fund for start-up costs (utilizing the Newton Conservators as the temporary
- Initiated evaluation of potential sustainable technologies appropriate for the farm
- Formed working sub-committees: agriculture, education, buildings/sustainable practices, business/legal, fundralsing, communications
- Developing a Landscape Master Plan for the Angino Farm

## ASSOCIATION AND EXPERIENCE WITHIN THE NEWTON COMMUNITY

Newton Community Farm, Inc., having only recently incorporated is a relative newcomer to the business community of Newton although the players involved are long time Newton residents and activists, many holding positions on city committees, non-profits and volunteer organizations. Many of our board members were active in the Angino farm acquisition process, and many of us can remember the days when Newton Residents could purchase produce and flowers from Jerry Angino.

The Farm shall be operated by the city for the purposes of:

(1) Making locally-grown produce available to Newton residents and the surrounding community.

The development of a community farm is the goal of the Farm Commissions RFI. We have identified three small-scale farming models that have had great success in the northeast and could be appropriate for the Angino property:

Community Supported Agriculture (CSA) The CSA movement was started in 1965 by a group of women in Japan concerned with the rise in use of pesticides processed and imported food, and decline in farm populations. There are over 60 active CSAs in Massachusetts alone. In the CSA model people pre-pay a lump sum before the growing season and receive a "share" of fresh veggies weekly over the 20-months over which crops are available. Many CSAs require a specified number of hours of work as part of the share cost. This strategy increases the sense of community on the farm and is a primary educational opportunity.

Market Garden On small acreage farmers maximize efficiency by focusing on a limited number of crops (e.g. berries, specialty herbs and greens, flowers). Crops are marketed directly from the farm to restaurants and/or farmers markets.

Expanding Possibilities This recent concept involves the partnering of small farms to grow for a common market. This allows farmers operate in the optimal, most ecological manner. Community Farms also partner with larger farms that grow crops require a lot of space, such as pumpkins or com.

Growth of community farms in the United States is a response to the economically and socially devastating decline in family farms across the country. Community farms are small, fit into the niches of populous cities and towns, and use organic practices for local customers who observe and participate in the process of food production. Preserving the Angino farm and creating a community farm on the site preserves the legacy of farming in Newton, and afford the opportunity for the next generations to participate in that legacy. A diversity of successful community farming models exist within a twenty minute ride from Newton: Natick Community Organic Farm, Waltham Fields Community Farm, Land's Sake, Steams Farm CSA, and the Food Project. Using a diversity of farming models, each fills a vibrant a niche in its community. We envision Newton's community farm evolving to fit its unique environment.

CSA enterprises in eastern Massachusetts sell their shares with relative ease and often have waiting lists. These CSAs range in size from 90-200 members and include: Vanguarden CSA in Dover operated by Chris Yoder of our advisory board; Steams Farm in Framingham (http://www.steamsfarmcsa.org), Waltham Fields Community Farm (http://www.communityfarms.org), The Food Project in Lincoln and Dorchester (http://www.thefoodproject.org), and Lindentree Farm in Lincoln. Several of these farms have shareholders from Newton. The number of city residents showing support and signing up for their future share at Newton's Community Farm continues to grow.

CSA's supplement their share-derived income in a variety of ways: on site sales from of a farm stand or pick-your-own (p-y-o) produce such as flowers and berries. Lynn Byczynski, author of *The Flower Farmer*, states that a farmer can easily make \$15,000 on 1/2 acre of flowers. The limit of 10-12 parking places and traffic concerns are impediments to large-scale on-site sales at the Angino site. Community farms team-up with other community farms to enhance each other's services; provide significant services to their local communities; annual fundralsing from citizens and local businesses; grants from sources including: U.S. Department of Agriculture, Massachusetts Department of Agricultural Resources, Organic Farming Research Foundation, Sustainable Agriculture Research and Education, and the Food and Society Initiative (W.K. Kellogg Foundation).

Learning Opportunities – Inherent in the definition of community farming is its role in addressing social issues.

Community farms in eastern Massachusetts have a rich history of engaging youth and adults in the landscape –

Community farms in eastern Massachusetts have a rich history of engaging youth and adults in the landscape –

Community farms in eastern Massachusetts have a rich history of engaging youth and adults in the landscape –

Community farms in eastern Massachusetts have a rich history of engaging youth and adults in the landscape –

Community farms in eastern Massachusetts have a rich history of engaging youth and adults in the landscape –

Cotober 31, 2005

- The outdoor area will be a classroom for organic gardening, composting, and sustainable environmental
- The barn will provide a sheltered workspace, storage for tools, supplies and crops, and creative, farmbased crafts and educational programs.
- The upstairs of the house will provide subsidized community housing year-round for a farmer or
- The front of the first floor will be used as office space, possibly rented to Newton non-profit organizations such as the Newton Conservators and Green Decade Coalition. In the future, it may be
- These improvements will, to the extent practical, incorporate sustainable features that will be a model for the Newton Community

Key to this comprehensive proposal is the continued support from the citizens of the Newton community leading to the purchase of the Angino property and the subsequent formation of the Farm Commission. The Farm Commission is composed of five citizens with expertise in business, farming, finance, sustainable environmental practices appointed by the mayor, one alderman, and designees of the city Historic, Parks & Recreation and Conservation Commissions. The Farm Commission will hire an operator of the farm, provide advice and support to that operator, provide oversight for the activities of the farm on behalf of the city, and serve as an intermediary between the operator and city departments. Striving for an inclusive model, we want to include the vision of all of the organizations and residents of Newton who are interested in this project.

Community support has been reflected in the significant donations made to NCF even before the farm begins operations. To date, we have collected about \$37,000 in contributions towards farm start-up costs and operations from over 50 donors, including a generous contribution of \$25,000 from Ledgebrook Estates, the only abutter to the farm. In addition, donors including the Newton Conservators have pledged another \$65,400 in support over the first five years of operation. NGAF have received pledges from approximately 80 Newton residents willing to pre-purchase produce to help insure the financial viability of the farm. These pledges could translate into an additional \$40,000 in revenue. With this level of support, and the detailed planning that NCF has undertaken, the vision of a vibrant Community Farm for Newton is well on its way to becoming a reality. Since the ordinance requires that the financial relationship of the city to the operator will not incur further expenses to the city, continued financial support from the community for capital improvements will be essential.

NCF proposes an evolving program for the agricultural activities of the farm. We have already funded the initial plowing and planting of a cover crop in the primary 1.1-acre site. After analysis of the options for community farms and the goals of the city we are proposing a business plan that involves elements of the Community Supported Agriculture (CSA) model (pre-sale of produce), as well as direct sales to Newton residents at city farmers markets and on-site. Given the small size of the Angino site, our model also involves partnering with one or more other Massachusetts community farms to expand our production capacity. In future years, we may seek additional farmland (we are looking at sites in West Roxbury, Newton and Watertown) in an effort to increase production and crop revenue. The pre-sale of a portion of the produce through the CSA model at \$500 per share will provide a critical source of up-front income during the farm start-up years. This will enable the farmer to focus on maximizing crop production and developing educational programs, rather than on marketing.

The farm operation on site will include the 1.1 acres plowed and planted in rye grass in early October. There is probably another half acre on the periphery of the field and around the buildings, which can be planted with fruit, herbs and flowers in permanent beds. The latter areas will take several years to become fully productive. We estimate the total cultivatable acreage to be 1.6 acres - 1.1 acres (47,920 sq. ft) in the field plus the addition 0.5 acres (21,780 sq/ft) described above, giving a total of about 69,700 sq ft. A rough estimate of the land required to produce the requirements of a CSA share is 800 sq/ft. This amount land under full production is sufficient for 87 shares, although, in our model, the Angino site would also be used to grow produce for direct sales at city farmers' markets and on-site. In our projected budget (attached), we budget for the sale of 60 produce shares in the first year of operation as well as \$7,000 of direct sales. Due to our planned partnership with another community farm, we don't anticipate needing to turn away prospective produce share customers, should demand exceed the projected 60 shares. We will be able to increase share availability while still meeting demand for direct sales at the farmer's markets and on-site. Page 9 of 22 October 31, 2005

The Farm shall be operated by the city for the purposes of: 2) Educating the public about sustainable and ecologically-sound agriculture and environmental practices, including serving as an outdoor classroom for Newton students to learn about locally-grown produce and ecologically-sound agriculture practices.

The proposed program for the farm will provide significant educational opportunities for children and adults. Education Recognizing the farms educational potential, Jerry Angino used the farm as a place for troubled youth to work and develop, and young people interested in learning to train. One of our key advisors, Farmer Chris Yoder, worked with Jerry Angino early in his farming career. NCF has had contact with representatives from the Newton Public Schools, Brimmer and May, and Solomon Schechter who have expressed interest in the farm becoming a site for outdoor education and after-school programming. We are currently working with representatives of the Bowen Elementary Schoolyard Initiative on pilot farm educational programming for the Newton public schools. CSAs that include a work component in the cost of a share by default become education institutions. Non-profit community farms offer membership, much the way people are members of Audubon or The Nature Conservancy. Members receive discounts at educational and a newsletter with educational content.

We will begin our educational effort with those who work on the farm as volunteers or shareholders This outdoor, hands-on field experience is the best way to learn the art of farming. In the first year, we also plan to begin our pilot public school program, which will include both classroom visits by the farmer and farm visits by children. We will explore the possibility of a limited children's summer program, begin to offer adult workshops on gardening and landscaping, and plan festivals and special events that will have educational components. In future years, we will expand educational offerings, with a continued emphasis on the public schools, and begin to address site and building limitations. The current limitations for programming educational events on site are the availability of classroom space and bathroom facilities within the existing building conditions and limitations of parking space for 10-12 vehicles and none for multiple or large vehicles, and bathroom facilities. An indoor classroom will require the significant renovations of the barn or house discussed above. A space on the ground floor of the barn could provide a kind of indoor out door classroom but is unheated and poorly lit and will compete with other farm activities. The option of an off-site classroom space at a nearly institution may be a viable interim solution.

Newton citizens and their city government have shown an increasing interest in environmental issues - loss of open space, composting, recycling and energy efficiency. Jerry Angino maintained the farm in a sustainable manor until late in his life: using wood heat, on-site waste processing, and minimal use of pesticides. The ordinance prescribes educating the public about environmentally sound practices. The site is rife with opportunities beyond farming to educate about and possibly model sustainable environmental and green energy including: geothermal heating for the house using irrigation wells that are not needed during winter months, composting tollets in the barn for public use, grey water recycling, solar hot water and photovoltaic cells for electricity on the south facing roof and potentially passive solar heating of the house. Some of these options are easily affordable and others would require significant fundraising and or grants to implement.

Angino Farm Landscape Master Plan The integration of efficient farming activities with educational and environmental programs will take careful planning. The Angino Farm Master Plan will be completed by the time of spring planting and will address this integration. There are significant structural and functional issues that will need to be addressed in creating a design for the landscape that will support the human activity we have proposed. The plan will address such issues as: circulation that maximizes crop production while enabling access for public enjoyment and education; traffic abatement assuring egress onto busy streets; parking for regular and special events; management of water runoff and graywater; potential environmental appropriate sustainable practices; integration of solar, wind and geothermal energy sources, planting around field to capture run off from streets, edible and ornamental landscaping around buildings, and doing all this while preserving the historically significant features of the site. Page 11 of 22

### Appendix 1 NCF Board Members

Jon Regosin, President - serves on the Board of Directors of the Newton Conservators and grows much of his family's summer produce on a small plot adjacent to his Newton home. He is a Conservation Biologist with the Endangered Species Program at the MA Division of Fisheries and Wildlife and has led numerous nature walks and educational programs for non-profit organizations and schools.

Rebekah Smillie, Clerk - has lived in Newton for the last 6 years with her husband, Jonathan, and their three young children. For several years, she has been a volunteer and board member of City Sprouts, an organic gardening program in four of the Cambridge public schools. Her volunteer activities also include serving on the board of the Russell Cooperative Preschool, coaching 2nd grade soccer, and teaching 1st grade church school at the First Unitarian Universalist Church of Newton. Rebekah has a master's degree in education from Stanford University and has worked in educational research for Palo Alto-based Institute for Research on Learning.

Lalor Burdick, Treasurer, has been a Newton resident since 1970 and a long-time volunteer on the boards of several nonprofit organizations which are active in land, plant, and wildlife conservation. Prior to retirement Larry had several charitable and corporate board roles, including the Newton Cemetery, Mutual Bank for Savings, the Massachusetts Audubon Society, and Tufts-New England Medical Center Hospital. After retirement he joined the Board of the Newton Conservators and has become more engaged with the Trustees of Reservations and the New England Wild Flower Society. Larry grows many vegetables but specializes in garlic.

Jenny Outman has lived in Newton with her husband for three years. She works as counsel to the Joint Committee on Environment, Natural Resources and Agriculture in the Massachusetts Legislature. Jenny assists the Newton Conservators and small land trusts in eastern Massachusetts with putting together and negotiating land conveyances and conservation restrictions. She also serves on the Vestry of her church in Brookline. Jenny is a graduate of Ithaca College, with a degree in sociology and Suffolk University Law School.

Ted Chapman – Chair, Farming Committee. A passionate organic gardener for 35 years, he practiced homeopathic medicine and raised a family in Newton with his wife Beverly. After launching his two daughters he took up a second career in landscape design and will graduate from the certificate program at Amold Arboretum's Landscape Institute this spring. A member of the Newton Lower Falls beatification committee, his gardens have been featured on the organic garden and Newton Garden tours and his home on the annual solar home tour. He produced a Cultural Landscape Report for the Angino Farm, and master plan for the Newton Angino Community Farm will be his final project at the Landscape Institute.

Ross London – Chair, Fundraising Committee, has lived in Newton with wife Carol and 15-year-old daughter Jacquelyn for 18 years. Served as a past Scout Master in Boston and Newton and has been a long time participant in the Newton Community Garden Program. He is a member of the Bowen Thompsonville Neighborhood Association, which gets involved with a host of issues like tree replenishment from the Terraces development to Hebrew College expansions and other neighborhood activities. He has also been a frequent volunteer at the Bowen, Oak Hill and Newton South schools. Ross is a graduate of Boston University with degrees in Engineering and Business Administration.

Peter J. Barrer- Chair, Building Committee is a Professional Engineer; in 1989 he founded Demand Management Institute, Inc. to consult to building owners, architects, and utilities on cost effective ways to improve the energy efficiency of buildings. The company has become a New England leader in engineering-based energy efficiency analysis and implementation of complex energy efficiency programs; presently Mr. Barrer is a consultant to DMI's management. In Newton Mr. Barrer is a member of the city's Design Review Committee, and a member of the Mayor's Advisory Committee on Renewable Resources.

Elyse Rosenblum is an attorney who consults with foundations, corporations and non-profits on a range of education issues. Professionally, she works to build collaborations and develop strategies that maximize children's engagement in learning opportunities as well as time for play. She is also involved in local issues in Newton, serving on the board of the Bowen After School Program and working on class size issues with parents across Newton. She is the mother of two elementary school children.

#### NEWTON COMMUNITY FARM, INC. BUDGET 2005 - 2010

SUMMARY SHEET		2005	2006	2007	2008	2009	2010
Farm Income (from page 2)						00.000	80,000
CSA Income		0	30,000	42,500	42,500	80,000	19,000
Other Sales (Farmers' Market		0	8,000	10,000	10,000	19,000	19,000
and Onsite)				4 = = 00	15 500	15,500	15,500
Education		0	0	15,500	15,500 14,400	14,400	14,400
Rent		0	0	14,400	82,400	128,900	128,900
Total Farm Income		0	38,000	82,400	82,400	120,500	120,000
Farm Expenses		Good B	<b>200</b>	50 700	59,768	84,889	84,889
Farming Costs (from page 3)		3,100	52,700	59,768 10,000	10,000	10,000	10,000
Education Expense (from page		0	0	10,000	10,000	10,000	0.285.5.5
3)		500	10.000	10,700	9,800	11,300	13,700
Administration Expense (from		500	12,200	10,700	0,000	1,1,000	****
page 4)		0	4,100	8,300	10,300	14,500	18,800
Depreciation (from page 5)	-		69,000	88,768	89,868	120,689	127,389
Total Farm Expense		3,600	(31,000)	(6,368)	(7,468)	8,211	1,511
Net from Farm		(3,600)	(31,000)	(0,000)	(1,100)	200.00	
Public Support (from page 2)			25,100	10,100	10,100	10,100	10,000
2005 Pledges Received		0	625	1,250	1,875	2,500	2,500
Dues		0 005	15,000	5,000	5,000	5,000	5,000
Gifts		36,265	40,725	16,350	16,975	17,600	17,500
Total Public Support		36,265	40,725	10,000	10,010		
Net Income		32,665	9,725	9,982	9,507	25,811	19,011
Balance Sheet			44.000	0.070	2,079	2,000	2,000
Cash		1,500	14,990	2,272 0	2,013	0	0
Contributions Receivable		31,265	0	U	· ·	7	
Fixed Assets (from page 5):		0	9,500	20,500	20,500	21,500	21,500
Equipment		0	22,000	42,000	62,000	102,000	145,000
Improvements		0	31,500	62,500	82,500	123,500	166,500
Total Fixed Assets		U	4,100	12,400	22,700	37,200	56,000
Less Accum. Depreciation	-			50,100	59,800	86,300	110,500
Net Fixed Assets	-	0	27,400	52,372	61,879	88,300	112,500
Total Assets		32,765	42,390	02,012	01,010		
Liabilities		0	0	0	0	0	0
Fund Balance		32,765	42,390	52,372	61,879	88,300	112,500
Total Liab/Equity	-	32,765	42,390	52,372	61,879	88,300	112,500
Cash Flow		00 665	9,725	9,982	9,507	25,811	19,011
Net Income		32,665	4,100	8,300	10,300	14,500	18,800
+ Depreciation		0	31,500	31,000	20,000	41,000	43,000
- Capital Spending (from page		Ų	01,000	01,000		27.23	A Cal
5)		32,665	(17,675)	(12,718)	(193)	(689)	(5,189)
= Change in Cash		32,003	32,665	14,990	2,272	2,079	2,000
Beginning Cash		32,665	14,990	2,272	2,079	1,390	(3,189)
Ending Cash (prelim)	\$2,000	32,005	14,990	0	0	610	5,189
Funding Needed to Maintain							

FARM EXPENSES  Variable Costs  Acreage Under  Cultivation			0.0	1.1	<b>1.</b> 6	1.6	3.0	3.0
Labor - Seasonal Seed Cover Crop Seed Greenhouse Supplies (flats, soil)				5,000 1,200 200 600	7,273 1,745 291 873	7,273 1,745 291 873	13,636 3,273 545 1,636	13,636 3,273 545 1,636
Field Supplies (tools, row cover)			1,000	320	465	465	873	873
Fertilizer Compost Equipment maintenance/fuel				1,500 2,000 1,600	2,182 2,909 2,327	2,182 2,909 2,327	4,091 5,455 4,364	4,091 5,455 4,364
Water Electricity				1,800 500	2,618 727	2,618 727	4,909 1,364	4,909 1,364
Wholesale Purchases:								
Percent of Market sales:		50%	•	3000	4000	4000	8500	8500
Percent of share cost over 70 shs		50%			3750	3750		
Percent of share cost at 160 shs		15%					12000	12000
	Total Variable Costs		1,000	12,720	21,888	21,888	47,009	47,009
<u>Fixed Costs</u>						,		
Farmer Plowing (thru '06)	Salary	35,000 2,100	2,100	35,000 2,100	35,000	35,000	35,000	35,000
Building Maintenance		1,000		1,000	1,000	1,000	1,000	1,000
Office Supplies, Signage		200		200	200	200	200	200
Irrigation Supplies Farmer's Market Site Misc.		80 100 1,500_		80 100 1,500	80 100 1,500	80 100 1,500	80 100 1,500	80 100 1,500
	Total Fixed Costs		2,100	39,980	37,880	37,880	37,880	37,880
Total Farming Costs			3,100	52,700	59,768	59,768	84,889	84,889
Education Expense		10000			10000	10000	10000	10000

#### **APPENDIX 3: FARM SCENARIOS**

SCENARIO 1 This budget supports a CSA on the Angino site with only 1.1 acres under cultivation.

Revenue		
CSA Income_	\$30,000	60 shares/yr at \$500/share
Education - School Programs	<b>\$10,</b> 000	
Education - Workshops/Extracurricular	\$5,500	
Rent	<b>\$9,600</b>	•
Donations, memberships_	\$10,000	
Grants_	\$11,000	
Total	<b>\$76,1</b> 00	
Total minus Education Income	\$60,600	
Operating Expenses		
Labor-farmer	\$35,000	
Labor-seasonal	\$5,000	
Labor-contractual (plowing)	\$500	
Seed	\$1,200	
Cover crop seed	\$200	
Greenhouse supplies (flats, soil)	\$600	
Field supplies (tools, row cover)	\$320	
Fertilizer	\$1,500	•
Compost	<b>\$2,0</b> 00	
Equipment maintenance/fuel	\$1,600	
Water	\$1,800	
Building maintenance	\$1,000	
Electricity	\$500	
Office supplies (education, signage)	\$200	
Labor-education	<b>\$10,0</b> 00	
Wholesale produce	n/a	
Misc.	<b>\$1,500</b>	
Farmers market site	\$100	
Irrigation supply	\$80	
Administrative Expenses	•	
Insurance	\$1000	
Advertising/marketing	\$100	
Bookkeeping/Mandated audit	\$8000	
Legal Fees	\$300	
Office Supplies	<u>\$100</u>	

\$72,600

**Total** 

#### SCENARIO 3

In this scenario, the farm supports more CSA members by partnering with another local farm where some of the more space extensive crops (pumpkins, winter squash, potatoes) could be grown. Note that in scenarios 3 and 4, more flexibility is gained in choosing markets; a combination of CSA, farmers markets, and p-y-o could be used. The revenue for this diversified market is shown in scenario 4.

S50,000	Revenue		
Education - School Programs Education - Workshops/Extracurricular Rent \$9,600 Donations, memberships \$10,000 Grants \$11,000 Total \$96,100  Total minus Education Income \$70,600  Operating Expenses Labor-farmer \$35,000 Labor-seasonal \$6,000 Labor-coutractual (plowing) \$500 Seed \$1,200 Cover crop seed \$200 Greenhouse supplies (flats, soil) \$600 Field supplies (tools, row cover) \$320 Fertilizer \$1,500 Compost \$2,000 Building maintenance \$1,000 Equipment maintenance/fuel \$1,800 Water \$1,800 Electricity \$500 Office supplies (education, signage) \$200 Wholesale produce \$3750 \$30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site In/a Inrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300		\$50,000	100 shares at \$500/share
Education - Workshops/Extracurricular Rent \$\$,500 Rent \$\$,600 Donations, memberships \$10,000 Grants \$11,000  Total \$96,100  Total minus Education Income \$70,600	Education - School Programs		
Rent			
Donations, memberships			
Strants	Donations, memberships		
Total minus Education Income   \$70,600			
Total minus Education Income   \$70,600			
Operating Expenses	Total minus Education Income		
Labor-farmer \$35,000 Labor-seasonal \$6,000 Labor-education \$10,000 Labor-contractual (plowing) \$500 Seed \$1,200 Cover crop seed \$200 Greenhouse supplies (flats, soil) \$600 Field supplies (tools, row cover) \$320 Fertilizer \$1,500 Compost \$2,000 Building maintenance \$1,000 Equipment maintenance/fuel \$1,800 Water \$1,800 Electricity \$500 Office supplies (education, signage) \$200 Wholesale produce \$3750 \$30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300			
Labor-seasonal Labor-education \$10,000 Labor-contractual (plowing) \$500 Seed \$1,200 Cover crop seed \$2200 Greenhouse supplies (flats, soil) \$600 Field supplies (tools, row cover) \$320 Fertilizer \$1,500 Compost \$2,000 Bullding maintenance \$1,000 Equipment maintenance/fuel \$1,800 Water \$1,800 Electricity \$500 Office supplies (education, signage) \$200 Wholesale produce \$3750 \$30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Operating Expenses		
Labor-education       \$10,000         Labor-contractual (plowing)       \$500         Seed       \$1,200         Cover crop seed       \$200         Greenhouse supplies (flats, soil)       \$600         Field supplies (tools, row cover)       \$320         Fertilizer       \$1,500         Compost       \$2,000         Bullding maintenance       \$1,000         Equipment maintenance/fuel       \$1,800         Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750       30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.         Misc.       \$1,500         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses       Insurance         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300	Labor-farmer	\$35,000	
Labor-contractual (plowing)       \$500         Seed       \$1,200         Cover crop seed       \$200         Greenhouse supplies (flats, soil)       \$600         Field supplies (tools, row cover)       \$320         Fertilizer       \$1,500         Compost       \$2,000         Bullding maintenance       \$1,000         Equipment maintenance/fuel       \$1,800         Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750         30 lb. squash @ .30,       4 dz. corn at \$3, 15 lb.         potatoes at \$1.       Misc.         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses       \$1000         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300	Labor-seasonal	\$6,000	
Seed	Labor-education	\$10,000	
Seed	Labor-contractual (plowing)	\$500	
Greenhouse supplies (flats, soil) \$600 Field supplies (tools, row cover) \$320 Fertilizer \$1,500 Compost \$2,000 Bullding maintenance \$1,000 Equipment maintenance/fuel \$1,800 Water \$1,800 Electricity \$500 Office supplies (education, signage) \$200 Wholesale produce \$3750 \$30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300		\$1,200	
Greenhouse supplies (flats, soil)       \$600         Field supplies (tools, row cover)       \$320         Fertilizer       \$1,500         Compost       \$2,000         Bullding maintenance       \$1,000         Equipment maintenance/fuel       \$1,800         Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750       30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.         Misc.       \$1,500         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses         Insurance       \$1000         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300	Cover crop seed	\$200	
Fertilizer		\$600	
Sullding maintenance	Field supplies (tools, row cover)	\$320	
Bullding maintenance       \$1,000         Equipment maintenance/fuel       \$1,800         Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750         30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.         Misc.       \$1,500         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses       \$1000         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300	Fertilizer	\$1,500	
Equipment maintenance/fuel \$1,800 Water \$1,800 Electricity \$500 Office supplies (education, signage) \$200 Wholesale produce \$3750 30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Compost		
Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750       30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.         Misc.       \$1,500         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses       \$1000         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300	Building maintenance	\$1,000	
Water       \$1,800         Electricity       \$500         Office supplies (education, signage)       \$200         Wholesale produce       \$3750       30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.         Misc.       \$1,500         Farmers market site       n/a         Irrigation supply       \$80         Administrative Expenses       \$1000         Advertising/marketing       \$100         Bookkeeping/Mandated audit       \$8000         Legal Fees       \$300		\$1,800	
Office supplies (education, signage) Wholesale produce \$3750 30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site Irrigation supply \$80  Administrative Expenses Insurance Advertising/marketing Bookkeeping/Mandated audit Legal Fees \$300		\$1,800	
Office supplies (education, signage) Wholesale produce \$3750 30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site Irrigation supply \$80  Administrative Expenses Insurance Advertising/marketing Bookkeeping/Mandated audit Legal Fees \$300	Electricity	\$500	
Wholesale produce \$3750 30 lb. squash @ .30, 4 dz. corn at \$3, 15 lb. potatoes at \$1.  Misc. \$1,500 Farmers market site n/a lrrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300		\$200	
Administrative Expenses Insurance Advertising/marketing Bookkeeping/Mandated audit Legal Fees  4 dz. corn at \$3, 15 lb. potatoes at \$1.  4 dz. corn at \$3, 15 lb. potatoes at \$1.  \$1,500  \$1,500  \$80  \$1000  \$1000  \$1000  \$1000  \$3000		\$3750	30 lb. squash @ .30,
Misc. \$1,500 Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300			4 dz. corn at \$3, 15 lb.
Farmers market site n/a Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300			potatoes at \$1.
Irrigation supply \$80  Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Misc.	\$1,500	
Administrative Expenses Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Farmers market site	n/a	
Insurance \$1000 Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Irrigation supply	\$80	
Advertising/marketing \$100 Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Administrative Expenses		
Bookkeeping/Mandated audit \$8000 Legal Fees \$300	Insurance	\$1000	
Legal Fees \$300	Advertising/marketing		
Legal Fees \$300	Bookkeeping/Mandated audit	\$8000	
Office Supplies \$100	Legal Fees	\$300	46
A 100	Office Supplies	\$100	
Total \$77450	Total	\$77450	

October 31, 2005

#### TAX ATTESTATION CLAUSE

Pursuant to Massachusetts General Laws chapter 62C section 49A, I certify under the penalties of perjury that I, to my best knowledge and belief, have filed all Massachusetts tax returns and paid all Massachusetts taxes required under law.1

Wenter Community Farm, Inc. Name of Contractor

20-2482452 Social Security Number

or Fed. Identification Number

Legislation enacted by the Commonwealth of Massachusetts, effective July 1, 1983, requires that the above Attestation be signed by all contractors doing business with municipalities

#### NEWTON COMMUNITY FARM, INC.

### CERTIFICATE OF CORPORATE AUTHORITY

\*\*\*\*\*

The undersigned, being the Clerk of Newton Community Farm, Inc., hereby certifies as follows:

1. On January 10, 2006, at a duly authorized meeting, at which a quorum was present, a majority of the directors adopted the following vote:

Voted: Jon Regosin, President and/or Jenny Outman, Director of the Newton Community Farm, Inc. are hereby authorized to negotiate and sign the contract between the City of Newton, through its attorney and the Angino Farm Commission.

- 2. Jon Regosin is the duly elected President, and Jenny Outman a duly elected Director of the Newton Community Farm, Inc.
- 3. The above vote has not been amended or rescinded, and is still in full effect as of this date.

Rebekah Smillie, Clerk

March 2, 2006