Millhouse Commons 1093-1101 Chestnut Street May 25, 2005

| Address | Average total development cost per unit ¹ | 1 " | Average construction cost per unit ² | Unit size (s/f) | Estimated construction cost per unit ³ | Total soft costs per unit | Total developer fee & overhead per unit | Sales prices | Income ⁴ | | City requirement s cost per unit ⁵ | Average public subsidy per unit | Total public subsidy for 3 affordable units |
|-----------------------------|--|----------------|---|-----------------------|---|------------------------------------|---|-----------------|---------------------|-------------|---|--|---|
| 1093 CPA unit | \$637,321 | \$175,833 · | \$301,532 | 1210 | \$175,395 | \$77,895 | \$57,938 | \$250,000 | \$250,000 | \$387,321 | \$34,190 | \$229,167 | \$458,333 |
| 1093 Market rate unit | \$637,321 | \$175,833 | \$301,532 | 1592 | \$230,311 | \$77,895 | \$57,938 | \$630,000 | \$598,500 | \$38,821 | \$34,190 | \$229,167 | \$0 |
| 1093 Market rate unit | \$637,321 | \$175,833 | \$301,532 | 1320 | \$212,940 | \$77,895 | \$57,938 | \$600,000 | \$570,000 | \$67,321 | \$34,190 | \$229,167 | \$0 |
| 1101 CDBG unit | \$637,321 | \$175,833 | \$301,532 | 1320 | \$190,905 | \$77,895 | \$57,938 | \$185,000 | \$185,000 | \$452,321 | \$34,190 | \$229,167 | \$458,333 |
| 1101 CDBG unit | \$637,321 | \$175,833 | \$301,532 | 1210 | \$175,395 | \$77,895 | \$57,938 | \$175,000 | \$175,000 | \$462,321 | \$34,190 | \$229,167 | \$438,333 |
| 1101 Market Rate unit | \$637,321 | \$175,833 | \$301,532 | 1426 | \$270,260 | \$77,895 | \$57,938 | \$630,000 | \$598,500 | \$38,821 | \$34,190 | \$229,167 | \$0 |
| Total: | \$3,823,926 | \$1,055,000 | \$1,809,191 | | \$1,255,206 | \$467,370 | \$347,630 | \$2,470,000 | \$2,377,000 | \$1,446,926 | \$205,143 | \$1,375,000 | \$1,375,000 |

Total development cost per unit includes cost of land acquisition

Does not include 8% construction contingency

Cost of construction only and does not include site work, LEED Initiatives, General Conditions, Overhead/Profit and City requirements which totals \$553,985

Income reflects 95% of sales price to reflect 4% realtor fee on MR units and costs for DHCD marketing requirements

Costs associated with development review by various City departments and the Newton Historical Commission.