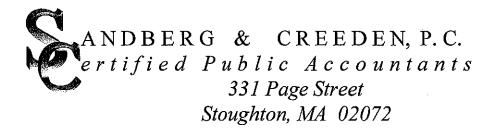
Proposal 54 Taft Avenue Affordable Housing (CAN-DO)



Sponsor's organizational finances:

- 2013: completed audit
- 2014: budget, YTD, profit & loss projection (as of 3 December 2014)
- 2015: draft budget (as of 3 December 2014)

Financial Statements
December 31, 2013
(With Comparative Totals for 2012)



FINANCIAL STATEMENTS DECEMBER 31, 2013 (WITH COMPARATIVE TOTALS FOR 2012)

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To the Board of Directors of Citizens for Affordable Housing in Newton Development Organization, Inc. W. Newton, Massachusetts

Independent Auditor's Report

Report on Financial Statements

We have audited the accompanying financial statements of Citizens for Affordable Housing in Newton Development Organization, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens for Affordable Housing in Newton Development Organization, Inc. as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated April 21, 2014, on our consideration of Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control over financial reporting and compliance.

Report on Summarized Comparative Information

We have previously audited the Citizens for Affordable Housing in Newton Development Organization, Inc.'s 2012 financial statements, and our report dated March 29, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

SANDBERG & CREEDEN, P.C. Certified Public Accountants

Stoughton, Massachusetts April 21, 2014



STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2013
(WITH COMPARATIVE TOTALS FOR 2012)

ASSETS

	2013	2012
Current Assets		2012
Cash and cash equivalents	\$ 96,643	\$ 59,796
Operating reserves	864	363
Accounts receivable	13,403	4,311
Pledge receivable		2,548
Prepaid expenses		295
Total current assets	110,910	67,313
Property and Equipment		
Land	1,466,852	1,466,852
Buildings	4,354,310	4,354,310
Building improvements	3,481,173	3,463,602
Furniture and equipment	<u>26,326</u>	<u>20,704</u>
Subtotal	9,328,661	9,305,468
Less: accumulated depreciation	<u>2,176,124</u>	<u>1,916,350</u>
Total property and equipment	7,152,537	7,389,118
Other Assets Replacement reserves	29,277	34,059
Housing under development	935,180	666,482
Tenant security deposits account	29,973	<u>28</u> ,107
Total other assets	994,430	728,648
<u>Total Assets</u>	\$ 8.257.877	\$ 8,185.079
LIABILITIES AND N	FT ASSETS	
Current Liabilities	LI MODETO	
Notes payable	\$ 25,000	\$ 25,000
Mortgage payable - current portion	57,141	709,846
Accounts payable	43,920	64,053
Tenant security deposits	29,973	28,107
Accrued and deferred interest	60,504	60,504
Revolving loan pool	20,000	20,000
Deferred rental income		2,400
Total current liabilities	236,538	909,910
<u>Long-Term Liabilities</u>		
Mortgage payable	<u>8,661,334</u>	<u>7,842,149</u>
Total long-term liabilities	8,661,334	7,842,149
Net Assets		/F/0 F00
Unrestricted	(644,995)	(569,528)
Temporarily restricted	5,000	2,548
Total net assets	<u>(639,995</u>)	(566,980)
<u>Total Liabilities and Net Assets</u>	<u>\$ 8.257,877</u>	<u>\$_8,185,079</u>



STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2013 (WITH COMPARATIVE TOTALS FOR 2012)

Support and Revenue Support: Support special events \$ 22,070 \$ 55,000 \$ 77,070 \$ 17,625 Special events 95,775 95,775 110,101 Released from restrictions 52,548 (52,548) Revenue: 60vernment grants 25,088 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221		2013				2012			
Support: Contributions \$ 22,070 \$ 55,000 \$ 77,070 \$ 17,625 Special events 95,775 95,775 110,101 Released from restrictions 52,548 (52,548) Revenue: 25,088 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221		<u>Unr</u>	<u>estricted</u>				Total		Total
Contributions \$ 22,070 \$ 55,000 \$ 77,070 \$ 17,625 Special events 95,775 95,775 110,101 Released from restrictions 52,548 (52,548) Revenue: 25,088 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Support and Revenue								
Special events 95,775 95,775 110,101 Released from restrictions 52,548 (52,548) Revenue: 25,088 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221									
Released from restrictions 52,548 (52,548) Revenue: 25,088 25,088 25,375 Government grants 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Contributions	\$	22,070	\$	55,000	\$	77,070	\$	17,625
Revenue: 25,088 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Special events		95,775				95,775	•	110,101
Government grants 25,088 25,375 Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Released from restrictions		52,548		(52,548)				
Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Revenue:								
Rental income 445,933 445,933 433,142 Management fees 2,400 2,400 7,496 Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 71,221	Government grants		25,088				25,088		25,375
Development fees 61,945 61,945 62,564 Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 67,867 71,221	Rental income		445,933				445,933		
Interest income 150 150 139 Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 67,867 71,221			2,400				2,400		7,496
Total support and revenue 705,909 2,452 708,361 656,442 Expenses Housing development 67,867 67,867 71,221			61,945				61,945		62,564
Expenses Housing development 67,867 67,867 71,221	Interest income		<u>150</u>				150		139
Housing development 67,867 67,867 71,221	Total support and revenue		705,909		2,452		708,361		656,442
Housing development 67,867 67,867 71,221	Fxnenses								
			67.867				67.867		71 221
Kenia activities 6/2.061 6/2.061 6/2.061 630.504	Rental activities		672,061				672,061		630,504
Total program expenses 739,928 739,928 701,725						-			
General and administrative 80,976 80,976 87,224	General and administrative		80 974				80 974		87 22 <i>4</i>
Fundraising36,48136,48134,294			-						
Total expenses <u>857,385</u> <u>857,385</u> <u>823,243</u>	<u> </u>								
Change in Net Assets – Before Other									
Income (Loss) (151,476) 2,452 (149,024) (166,801)	Income (Loss)		(151,476)		2,452		(149,024)		(166,801)
Other Income (Loss)	Other Income (Loss)								
Debt forgiveness <u>76,009</u> <u>76,009</u>	Debt forgiveness		76,009				76,009		
Total other income	Total other income		76,009				<u>76,009</u>		
Change in Net Assets – After Other	Change in Net Assets – After Other								
			(75,467)		2,452		(73,015)		(166,801)
Net Assets - Beginning of Year (569,528) 2,548 (566,980) (400,179)	Net Assets - Beginning of Year		(569,528)		2,548	_	(566,980)		<u>(400,179</u>)
Net Assets - End of Year \$ (644.995) \$ 5.000 \$ (639.995) \$ (566.980)	Net Assets - End of Year	\$	(644.995)	\$	5.000	\$	(639,995)	\$_	(566,980)



DEVELOPMENT ORGANIZATION, INC. STATEMENT OF FUNCTIONAL EXPENSES DECEMBER 31, 2012 (WITH COMPARATIVE TOTALS FOR 2011)

			×	2013			٠	2012
	Housing	Rental	Total	General and				- L
	Development	ACTIVITIES	Frogram	Administrative	rundraising	פוס		Dig
Salaries povinall taxes	\$ 24,835	\$ 43,769	68,604	\$ 29,180	\$ 9,504	\$ 107,288	₩.	101,627
Employee benefits	1,784	5,430	7,214	1,900	1,293	10,407		13,003
Salaries and related expenses	28,518	52,562	81,080	33,388	11,434	125,902		122,404
Advertisina	•			300		300		285
Bad debt		3,908	3,908			3,908		
Bank charaes		20	8		066	1,010		1,043
Condo fees		4,646	4,646			4,646		5,521
Conferences								455
Consultants	6,515	19,019	25,534	10,642	3,986	40,162		23,593
Depreciation		258,660	258,660	1,114		259,774		239,852
Donations		200	200	1,230		1,730		1,605
Dues and subscriptions				2,555		2,555		1,776
Event expenses					11,593	11,593		14,361
Exterminating		410	410			410		1,305
Filing fees	15	800	815	250		1,065		283
Facility maintenance	989	28,356	29,042			29,042		40,981
localization in the control of the c		27,986	27,986	4,215		32,201		35,055
	13,239	103,133	116,372	128		116,500		124,173
	40	5,282	5,322			5,322		11,630
	2	4.103	4,103			4,103		3,911
Legal lees			:					15,942
Managernen lees		15	45			45		
Miscellaneous		4 . C			171	1 737		1 779
Payroll services	404	634	950,1	929	141	1,787		243
Postage .		!	(616	2071	70 / 1		7 156
Printing and public relations		940	740	,047 003 0	0,440	t00,0		000
Professional fees			Cuc	0,000		0,000		792.45
Real estate taxes	8,173	7/1/69	0,57,	0.70	0.700	000,70		27 090
Rent	90′9	7,684	15,767	C47,7	2,330	20,07		770,72
Repairs and maintenance	1,069	37,085	38,154			36,134		3,075
Security		1,525	1,525			(20,1		2000
Supplies				1,336	490	978,1		2,725
Supportive services		9,459	9,459			7,457		12,433
Telephone and internet	1,009	1,578	2,587	2,217	350	5,154		4,619
[ravel				51	631	682		
Utilities	2,114	42,549	44,663			44,663		42,523
Vehicle expenses				2,379			•	2,677
Total	\$ 67,867	\$ 672,061	\$ 739,928	\$ 80,976	\$ 36,481	\$ 857,385	₩	823,243



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013 (WITH COMPARATIVE TOTALS FOR 2012)

	2013	2012
Cash Flows From Operating Activities		
Change in net assets	\$ (73,015)	\$ (166,801)
Adjustment to reconcile change in net assets to		,
cash provided by operating activities:	050 774	000 050
Depreciation Debt forgiveness	259,774	239,852
Debt forgiveness	(76,009)	
(Increase) decrease in: Accounts receivable	10,000)	400
Prepaid insurance	(9,092) 295	402
Pledges receivable		(295)
Increase (decrease) in:	2,548	5,025
	(00.122)	(41.015)
Accounts payable Tenant security deposits	(20,133)	(41,915)
Deferred rental income	1,866	2,592
Deferred renial income	(2,400)	
Net Cash Provided by Operating Activities	83,834	38,860
Cash Flows From Investing Activities		
Purchase of land, building and improvements	(23,193)	(447,557)
Purchase of land and building for development	(268,698)	(666,482)
Purchase of equipment	(200,0,0)	(5,952)
Increase in replacement reserves (net)	4,782	(3,148)
Deposits	4,7 OZ	1,000
Tenant security deposits (net)	(1,866)	(2,592)
	,	
Net Cash (Used) by Investing Activities	(288,975)	(1,124,731)
Cash Flows From Financing Activities		
Proceeds from mortgages	843,067	1,164,081
Repayment of mortgage principal and notes payable	(600,578)	(91,934)
Repayment of mengage principal and heres payable	(000,070)	(/1,/04)
Net Cash Provided by Financing Activities	<u>242,489</u>	1,072,147
Increase (Decrease) in Cash and Cash Equivalents	37,348	(13,724)
Cash and Cash Equivalents - Beginning of Year	60,159	73,883
<u>Beginning</u> <u>Ending</u>		
Cash and cash equivalents \$ 59,796 \$ 96,643		
Operating reserves <u>363</u> 864		
<u>\$ 60,159</u> <u>\$ 97.507</u>		



STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013 (WITH COMPARATIVE TOTALS FOR 2012)

(Continued)

	2013	2012
Cash and Cash Equivalents - End of Year	<u>\$ 97.507</u>	\$ 60,159
SUPPLEMENTAL INFORMATION: Interest paid and expensed	<u>\$ 116,500</u>	<u>\$ 124,173</u>
Write off of fully depreciated equipment	\$ O	\$950



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013

Note 1. Organization

Citizens for Affordable Housing in Newton Development Organization, Inc. (CAN-DO), was organized in January, 1994 in the Commonwealth of Massachusetts as a not-for-profit corporation. The purpose of the Organization is to expand the supply of decent and affordable housing in Newton, Massachusetts. The purpose is accomplished by promoting the development, construction and conversion of properties and serving as a Community Housing Development Organization.

The organization has developed 42 units of housing. It presently owns and manages 27 units and two units are currently under development. Included in its portfolio are units which serve victims of domestic violence; adults with developmental disabilities, formerly homeless veterans and low income families.

Note 2. Summary of Significant Accounting Policies

a. <u>Standards of Accounting and Reporting</u>
The Organization follows the standards of accounting and financial reporting as described in the American Institute of Certified Public Accountants' Audit and Accounting Guide for "Not-for-Profit Organizations".

b. Financial Statement Presentation

The Organization presents its financial statements in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958. Accordingly, the Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. A description of the three net asset categories follows:

<u>Unrestricted</u> - Net assets that are not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

<u>Temporarily Restricted</u> - Net assets whose use by the Organization is subject to donor-imposed restrictions that can be fulfilled by actions of the Organization pursuant to those restrictions or that expire by the passage of time.

<u>Permanently Restricted</u> - Net assets subject to donor-imposed restrictions that they be maintained permanently by the Organization. No permanently restricted assets were received or held during 2013 or 2012 and accordingly, these financials do not reflect any activities related to this class of net assets for 2013 or 2012.



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013

(Continued)

Note 2. Summary of Significant Accounting Policies (Continued)

c. Cash and Cash Equivalents

For purposes of the statement of cash flows, Citizens for Affordable Housing in Newton Development Organization, Inc. considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

d. Property and Equipment

These assets are stated at cost or if donated, at fair value at date of receipt. Maintenance repairs and minor repairs are expensed as incurred and major renewals in excess of \$1,000 which extend the life of the assets are capitalized.

e. Restricted and Unrestricted Revenue

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. When a time or purpose restriction expires, restricted net assets are reclassified to unrestricted net assets and are reported in the Statement of Activities as net assets released from restrictions.

f. Depreciation

Provisions for depreciation are made in the accounts using the straight-line method. Equipment is being depreciated over 3-7 years and the building and improvements over 20-27.5 years.

g. Allocation of Expenses

Expenses are allocated among program and supporting services directly or on the basis of time records and utilization estimates made by the Organization's management. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

h. <u>Donated Materials and Services</u>

Donated goods and services represent the estimated fair market value of materials and services provided. Donated services are recognized as contributions if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. No inkind goods or services were received or recorded in 2012 and 2013.

i. <u>Use of Estimates</u>

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.



NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2013
(Continued)

Note 2. Summary of Significant Accounting Policies (Continued)

j. <u>Summarized Comparative Financial Statements</u>
The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended 2012, from which the summarized information was derived.

Note 3. Tax Status

Citizens for Affordable Housing in Newton Development Organization, Inc. is exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code and accordingly, no provision for income taxes is included in the financial statements. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(a) and has been classified as an Organization that is not a private foundation under Section 509(a)(1).

Unrelated business income, of which the Organization had none for the year ending December 31, 2013, would be subject to Federal and State taxes. Consequently, the accompanying financial statements do not reflect any provision for income taxes.

Accounting principles generally accepted in the United States of America require the Organization management to evaluate tax positions taken by the Organization and recognize a tax liability (or assets) if it has taken an uncertain position that more likely would not be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken and has conclude that as of December 31, 2013, 2012 and 2011, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The tax returns are subject to routine audits by taxing jurisdictions, there are currently no audits for any tax periods in progress. The Organization believes it is no longer subject to income tax examinations for the years prior to 2010.

Note 4. Concentration of Credit Risk

Credit risk with respect to receivables is considered low because a substantial portion is due from tenants. Tenant receivables are closely monitored by management and rental property management companies with strict guidelines in place when balances initially become delinquent.

The Organization maintains its cash balances at several financial institutions. The balances at the financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At December 31, 2013 cash balances were fully insured.



NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2013
(Continued)

Note 5. Property Under Development

At December 31, 2013, the Organization had the following site including land, building and improvements under development:

		Building and	
	<u>Land</u>	<u>Improvements</u>	Total
Eddy Street	<u>\$ 282.600</u>	<u>\$ 652,580</u>	\$ 935,180

Note 6. Note Payable

The Organization has a note payable from an individual dated July 23, 2007 for \$25,000 at a zero interest rate due December 31, 2014. The balance as of December 31, 2013 and 2012 was \$25,000.

Note 7. Mortgage Payable		0013		0010
	Current	<u>2013</u> <u>Long Term</u>	 Total	<u>2012</u> Total
Nonantum Place - Three Unit Residential	Conem	<u>cong temi</u>	<u> 10101</u>	
Community Economic Development Corporation (CEDAC) date of 1/3/97 of \$90,000 at 0%; due 2017; a cash payment due annually if gross receipts exceeds 105% of cash expenditures; Organization in complian and all payments deferred; accrued interest totaled \$35,975.		\$ 90,000	\$ 90,000	\$ 90,000
The Village Bank Loan dated 12/28/06, of \$130,000 at a variable rate of 6%; requiring monthly payments of \$784.76; due 12/28/21.	2,148	114,245	116,393	118,653
Newton Community Development Authority dated 7/8/10 of \$189,000; forgivable deferred loan at 0% interest as long as affordable housing use is maintained. Subtotal Nonantum Place		189,000 393,245	189,000 395,393	189,000 397,653
Christina Street – Five Unit Residential				
Newton Community Development Authority dated 8/26/99 of \$225,000 at 7%; due forty years from project completion; one-fifteenth of original principal, \$15,000, and accrued interest due each annual anniversary date a completion; payment deferred if Organization compliance; secured by third mortgage of the completion.	of on	205.000	205.000	005.000
property.		225,000	225,000	225,000



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

		2013		2012
	<u>urrent</u>	Long Term	<u>Total</u>	Total
<u>Christina Street – Five Unit Residential</u> (Continued	1)			
Boston Community Loan Fund dated 5/23/02 of \$101,942 at 7%; due in monthly payments of \$677.94, balance due 1/15/2024; secured by Second mortgage on the subject property.	1,453	91,918	93,371	94,824
Newton Community Development Authority dated 12/02 of \$45,150 at 7.25%; balance due 12/2012; secured by second mortgage on the subject property; The note was forgiven in 2013.				45,150
				40,100
The Village Bank dated 7/18/02 of \$688,315 at a variable interest rate of 3.125%; requiring monthly payments of \$1,391.70; balance due 7/18/2032.	7,129	225,554	232,683	241,709
Community Economic Development Corporatio (CEDAC) dated 8/15/2002 of \$125,000 at 0%; no interest accrued unless in default; balance due 7/15/2032.	n	125,000	125,000	125,000
Newton Community Development Authority dated 2/12/04 of \$11,665; forgivable deferred loan at 7.25% per annum; due 2/12/14 as long as Organization continues to own property and verification of restrictions are filed timely and events of acceleration have not occurred.		11,665	11,665	11,665
Newton Community Development Authority dated 8/22/12 of \$11,320 at a 0% interest rate; balance due if there is a change of ownership, or if the organization is out of compliance. Subtotal Christina Street	8,582	11,320 690,457	11,320 699,039	743,348
Webster Street – Six Units Residential				
Newton Community Development Authority dated 8/23/00 of \$237,957 at 7%; due forty years from project completion; one-fortieth of original principal, \$5,625, and accrued interest due each annual anniversary date of completion; payment deferred if Organization in compliance; secured by third mortgage on property.		237,957	237,957	237,957
	-12-			



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

Note 7. Mongage Payable (Continued)		0010		0010
	urrent	2013 Long Term	Total	<u>2012</u> Total
<u>Webster Street - Six Units Residential</u> (Continued)	onen .	LONG TERM	<u></u>	<u> TOTQI</u>
The Village Bank dated 3/14/02 of \$325,000 at a variable interest rate of 2.875%; due in monthly payments of \$1,476.51; balance due 3/14/2032.	7,944	243,851	251,795	261,529
Community Economic Development Corporation (CEDAC) dated 4/22/02 of \$389,811 at 0%; deferred grant loan with a twenty year permanent affordable housing restriction expiring 4/22/2022.	n	389,811	389,811	389,811
Massachusetts Housing and Community Development dated 1/9/2002 of \$250,000 at 0% interest rate; deferred grant loan with permanaffordable housing restriction; balance due 5/1/5		250,000	250,000	250,000
The Newton Community Development Authority dated July 2, 2009 of \$8,150 at 0% interest rate; balance due July 2, 2014; 20% of loan amount will be forgiven annually with compliance of terms and conditions of loan. Subtotal Webster Street	1.087 9,031	2,173 1,123,792	3,260 1,132,823	8,150 1,147,447
18-20 Cambria Road – Two Units Residential				
City of Newton, Community Preservation Grant (CPA) dated 9/29/03; deferred grant loan with a permanent affordable housing restriction;		200,000	200,000	200,000
The Village Bank dated 12/19/02 of \$400,000 at a variable interest rate of 3.125%; due in monthly payments of \$1,490.33; balance due 1/19/33.	4,854	248,415	253,269	262,753
Newton Community Development Authority dated 12/19/02 of \$200,000 at 7%; due 50 years from completion; no interest accrual as cancellation of obligation expected.		200,000	200,000	200,000



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

	2013		2012
Current	<u>Long Term</u>	<u>Total</u>	Total
18-20 Cambria Road – Two Units Residential (Continued)			
Newton Community Development Authority dated 7/22/03 of \$25,969; deleading grant of \$19,475 and asbestos grant of \$6,494; forgivable deferred loan in ten years as long as no change in use; mortgage was forgiven in 2013.			25,969
Newton Community Development Authority dated 10/29/08 of \$6,910; comprised of CDBG funds; forgivable deferred loan in five years as long as no change in use.	6,910	6,910	6,910
Cambridge Savings Bank construction loan dated 12/30/03 up to \$2,775,000, at 6%, due 12/1/2005; additional \$144,204 drawn 2007 and reduced by sale proceeds, remaining \$198,276 restructured; due March 31, 2018; 3.5% fixed for three years through March 31, 2012; re-priced at 250 bps over the 3 year FHLB rate for years 4-6 and 6-9, current monthly payment \$899.	172,649	177,472	181,810
Newton Community Development Authority dated 12/31/11; deferred grant loan with a permanent affordability housing restriction, due upon sale or transfer of land. Subtotal 18-20 Cambria Road 9,677	32,450 860,424	<u>32,450</u> 870,101	32,450 909,892
11-13 Cambria Road – Two Units Residential Newton Community Development Authority dated 1/6/06; of \$200,000 at 0%; forgivable deferred loan provided the property complies with Community Development Block Grant program regulations and requirements for no less than 50 years.	200,000	200,000	200,000
City of Newton, Community Preservation Grant (CPA) dated 5/16/06; deferred grant loan with a permanent affordable housing restriction for no less than 50 years.	350,000	350,000	350,000



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

Note 7	Mortagao	Payabla	(Continued)
Note /.	Morragae	ravable	rcominuear

		2013		<u>2</u> 012
<u></u>	rrent	Long Term	<u>Total</u>	Total
11-13 Cambria Road - Two Units Residential (Con-	tinued)			
The Village Bank dated July 14, 2009 of \$240,000 at 6%; due in monthly payments of \$1,384,98; an additional \$7,400 was added to principal on 12/21/11 balance due on 7/14/24 at a current rate of 5.25%.	<u>4,591</u>	227,006	231,597	235,769
Subtotal Cambria Road	<u>4,591</u>	777,006	781,597	785,769
Falmouth Road – Two Unit Residential				
The Village Bank loan dated 10/12/05 of \$287,500; interest at 5.25%; due in monthly payments of \$1,749.34. An additional \$20,000 was added to principal on 7/29/11, balance due 10/12/2020.	7,003	263,087	270,090	276,522
City of Newton, Community Preservation Funding (CPA), dated 8/11/2005 of \$275,000, deferred grant loan with a permanent affordable housing restriction and repayment of \$237,500 to MHIC; only payable if the terms of the deed restriction are violated.)	275,000	275,000	275,000
Newton Community Development Authority deferred loan dated 8/11/2005 of \$62,500; comprised of CDBG funds; zero interest balance forgivable 10/2054.		62,500	62,500	62,500
Newton Community Development Authority deferred loan dated 10/15/04 of \$200,000; balance due 10/15/54. Subtotal Falmouth Road	7,003	200,000 800,587	200,000 807,590	200,000 814,022
<u>Jackson Road – Two Unit Residential</u>				
The Village Bank loan dated 10/12/05 of \$287,500; interest at 5.25%; due in monthly payments of \$1,749.34. An additional \$20,000 was added to principal on 7/29/11, balance due 10/12/2020.	7,004	263,088	270,092	276,522



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

Current Long Term Total Total Total	Note 7. Mongage Payable (Continued)		0010		
City of Newton, Community Preservation Funding (CPA), dated 8/11/2005 of \$275,000, deferred grant loan with a permanent affordable housing restriction and repayment of \$237,500 to MHIC; only payable if the terms of the deed restriction are violated. Newton Community Development Authority deferred loan dated 8/11/2005 of \$62,500; comprised of CD8G funds; zero interest balance forgivable 10/2054. Rewton Community Development Authority deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054. Subtotal Jackson Road 7,004 Review Unit Residential The Village Bank dated November 16, 2009 of \$666,300 at 5,25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000			2013		2012
City of Newton, Community Preservation Funding (CPA), dated 8/11/2005 of \$275,000, deferred grant loan with a permanent of \$237,500 to MHIC; only payable if the terms of the deed restriction are violated. Newton Community Development Authority deferred loan dated 8/11/2005 of \$62,500; comprised of CDBG funds; zero interest balance forgivable 10/2054. Newton Community Development Authority deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054, Subtotal Jackson Road 7,004 Veteran House-Two Unit Residential The Village Bank dated November 16, 2009 of \$66,300 at \$25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 375,000 375,000 375,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000			Long Ierm	<u>lotal</u>	<u>Total</u>
Funcing (CPA), dated 8/11/2005 of \$275,000, deferred grant loan with a permanent affordable housing restriction and repayment of \$237,500 to MHIC; only payable if the terms of the deed restriction are violated. 275,000 275,000 275,000 275,000 Newton Community Development Authority deferred loan dated 8/11/2005 of \$62,500; comprised of CDBG funds; zero interest balance forgivable 10/2054. 62,500; comprised of CDBG funds; zero interest balance forgivable 10/2054. 200,000; balance due 10/15/2054. 200,000; balance due 10/15/2054. 200,000 20	<u>Jackson Road – Iwo Unit Residential</u> (Contin	ued)	•		
Newton Community Development Authority deferred loan dated 8/11/2005 of \$42,500; comprised of CDBG funds; zero interest balance forgivable 10/2054. 62,500 62,500 62,500 Newton Community Development Authority deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054. 200,000 200,000 200,000 Subtotal Jackson Road 7,004 800,588 807,592 814,022 Veteran House-Two Unit Residential The Village Bank dated November 16, 2009 of \$666,300 at 5,25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084,34; due 1/16/27. 3,174 185,979 189,153 192,014 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	Funding (CPA), dated 8/11/2005 of \$275,000 deferred grant loan with a permanent affordable housing restriction and repayment of \$237,500 to MHIC; only payable if the		275,000	275,000	275.000
Newton Community Development Authority deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054. Subtotal Jackson Road 7,004 800,588 807,592 814,022 Veteran House-Two Unit Residential The Village Bank dated November 16, 2009 of \$666,300 at 5.25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. 3,174 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of 805ton Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	deferred loan dated 8/11/2005 of \$62,500; comprised of CDBG funds; zero interest				
deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054. 200,000 300,000 200,000 Subtotal Jackson Road 7,004 800,588 807,592 814,022 Veteran House-Two Unit Residential The Village Bank dated November 16, 2009 of \$666,300 at 5,25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. 3,174 185,979 189,153 192,014 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of 80ston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	balance forgivable 10/2054.		62,500	62,500	62,500
The Village Bank dated November 16, 2009 of \$666,300 at 5.25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. 3,174 185,979 189,153 192,014 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	deferred loan dated 10/15/04 of \$200,000; balance due 10/15/2054.				
The Village Bank dated November 16, 2009 of \$666,300 at 5.25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. 3,174 185,979 189,153 192,014 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000					
of \$466,300 at 5.25% interest rate; payments of interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due 1/16/27. 3,174 185,979 189,153 192,014 Newton Community Development Authority deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	Veteran House-Two Unit Residential				
deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to 12/30/60. 300,000 300,000 300,000 City of Newton, Community Preservation Grant (CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. 375,000 375,000 The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000 50,000	of \$666,300 at 5.25% interest rate; payments interest only are due and payable monthly; balance due November 16, 2010; \$300,000 to be repaid upon receipt of loan funds from the Newton Community Development Authority (CDBG) approved 12/30/10; due in Monthly payments of \$1,084.34; due	١	185,979	189,153	192,014
(CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent affordable housing restriction. The Village Bank dated 2/2/10 of \$50,000; comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000	deferred loan dated 12/30/10 of \$300,000; payable 50 years from completion date to		300,000	300,000	300,000
comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of date of completion. 50,000 50,000	(CPA) dated 7/17/10 of \$375,000; deferred grant loan to 7/17/40 with a permanent afformation of the control of		375,000	375,000	375,000
	comprised of the Federal Home Loan of Boston Funds; balance due in 5 years of dat	е	£0.000	EO 000	EQ 000
30010101 veteran nouse <u>3,1/4 910,9/9 914,153 917,014</u>		2174			
	Subjuidi veteran nouse	3,1/4	910,979	914,153	<u> 91/,014</u>



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

		2013		2012
	Current	Long Term	Total	Total
<u>61 Pearl Street</u>				
Cambridge Savings Bank construction loan dated 1/7/11 up to \$807,000 at 4% due 1/1/2 a portion was subsequently paid down durin FY12, by the Organization. An additional \$4 was added to principal in FY12; due in mont payments of \$956.78 at an interest rate of 3. through 12/31/17; re-priced at 200 bps over 5 year FHLB rate for years 6-9 with a floor rat 3.25%; due 1/1/23.	ng 5,627 thly 20% the	212,228	216,840	221,226
City of Newton, Community Preservation Gr (CPA) dated 9/2/11 up to \$665,000 of which \$205,000 used to reduce Cambridge Saving Bank loan; deferred grant loan with a permanent affordable housing restriction.	ı	665,000	665,000	661,602
Newton Community Development Authority deferred loan dated 3/31/11 of \$480,000; comprised of CDBG and HOME funds; zero interest balance forgivable 50 years from completion of construction. Subtotal Pearl Street	4,612	480,000 1,357,228	480,000 1,361,840	480,000 1,362,828
54 Eddy Street				·
The Village Bank Loan dated 7/31/12 of \$660,000; amended on April 22, 2014. Intere rate at 4.5%; due on April 30, 2044.	est 1,319	118,681	120,000	660,000
Newton Community Development Authority dated 3/7/13 up to \$690,250 at 0% interest rebalance due 3/7/33; secured by mortgage subject property.	ate;	650,203	650,203	
City of Newton, Community Preservation Gr (CPA) dated 2/25/2013 up to \$255,000; defe grant loan with a permanent affordable ho restriction. Subtotal Eddy Street	erred	178,144 947,028	178,144 948,347	660,000
<u>Total Mortgages Payable</u>	<u>\$ 57,141</u>	<u>\$ 8.661.334</u>	<u>\$ 8,718,475</u>	<u>\$ 8.551.995</u>



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 (Continued)

Note 7. Mortgage Payable (Continued)

TOTE 7: MOTIGUE TO THE TOTAL				
		2013		2012
	Current	Long Term	<u>Total</u>	<u>Total</u>
Future minimum payments of principal are o	as follows:			
2014			\$ 57,141	
2015			61,852	
2016			62,825	
2017			66,148	
2018			69,660	
2019 and thereafter no deed re 2019 and thereafter payable or		5,224,313		
violation of use or deed restrict	ions	<u>3,176,536</u>		
			<u>8,400,849</u>	
Total			<u>\$ 8.718.475</u>	

Note 8. Revolving Loan Pool

In 1999, the Organization received a \$20,000 grant from the Newton Community Development Authority to establish a revolving account, which will provide immediate funding for deposits and down payments to acquire property for use as affordable housing.

Note 9. Compensated Absences

Vacation and sick pay are considered expenditures in the year paid. Upon termination the employee is compensated for any accrued but unused vacation pay. The Organization has not accrued compensated absences because the amount cannot be reasonably estimated.

Note 10. Developer Fees

The Organization earns developer fees from the renovation of housing projects. These fees fluctuate throughout the course of a project due to budget changes. The amount received during 2013 and 2012 totaled \$61,945 and \$62,564, respectively.

Note 11. Lead Free Forgivable Grant/Loans

The Organization has received a number of grants to remove lead from various developments ranging from \$2,998 to \$30,000. These grants are reduced over a five year period by the City of Newton. Many of these grants were reported as revenue in the years received. All properties receiving these grants are currently operating as income eligible housing. Total forgiven in 2013 was \$76,009.

Note 12. Contract Management Services

Two residential rental properties, Nonantum Place and Christina Street, were managed by the Newton Community Development Foundation through June 30, 2012. Contracted management fees for the year ended 2012 was \$10,871.



NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013

(Continued)

Note 13. Retirement Plan

The Organization established a 401(k) P/S Plan effective January 1, 2011 replacing a plan established in 2001 which covered only the Executive Director. The 401 (k) plan covers all eligible employees as identified in the plan document. The plan provides for an employee elective deferral contribution along with a matching employer contribution. The amount of the matching employer contribution is determined annually by the Board of Directors. Pension expense for 2013 and 2012 totaled \$6,615 and \$6,615, respectively. The estimated unfunded benefit totals \$30,828 and is included as an accrued liability.

Note 16. Leases

Citizens for Affordable Housing in Newton Development Organization, Inc. entered into a lease agreement extension expiring June 1, 2014. The lease requires monthly payments of \$2,301. Rent expense for the year ended 2013 and 2012, totaled \$28,072 and \$27,099, respectively. Future minimum rental payments for the year ending December 31 are as follows:

2014

\$ 13.806

Note 17. Related Party Activity

In accordance with the Agency's articles of Organization one Board member is an income eligible tenant in one of the units authorized and monitored by the U.S. Department of Housing and Urban Development. Two members work at banks that lend money to the Organization in positions that do not influence lending decisions.

Note 18. Evaluation of Subsequent Events

The Organization has evaluated subsequent events through July 1, 2014 the date which the financial statements were available to be issued.

There were no subsequent events to be disclosed based on this evaluation.





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To the Board of Directors of Citizens for Affordable Housing in Newton Development Organization, Inc. West Newton, Massachusetts

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Citizens for Affordable Housing in Newton Development Organization, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 21, 2014.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Citizens for Affordable Housing in Newton Development Organization, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Citizens for Affordable Housing in Newton Development Organization, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

SANDBERG & SKEEDEN, P.C.
Certified Public Accountants

Stoughton, Massachusetts April 21, 2014



CAN-DO 2014 BUDGET

	PROPERTY DEVELOPMENT	PROPERTIES	OPERATING	TOTAL	
	Budget	Budget	Budget	Budget	
Ordinary Income/Expense					
4000 · Grants					
4010 · CHODO	0	0	8,000	8,000	
4050 · HUD	0	0	0	0	
4060 - Garfield Grant	0	7,350	0	7,350	
4000 · Grants - Other	0	0	8,000	8,000	
Total 4000 · Grants	0	7,350	16,000	23,350	
4100 · Contributions & Donations	0	0	21,000	21,000	
4102 · Fundraising	0	0	100,000	100,000	
4150 · Rent 4160 · Vacancies	0	500,504 -20,024	0	500,504 -20,024	
4200 · Interest Income	0	-20,024	120	120	
4250 · Laundry Income	0	4,840	0	4,840	
4500 · Developer Fees	82,000	0	0	82,000	
4550 · Management Fee Income	0	2,400	26,405	28,805	
Total Income	82,000	495,070	163,525	740,595	
Expense					
6010 · Insurance					
6155 · Insurance D & O	0	0	2,600	2,600	
6156 · Insurance-Facilites	0	31,660	0	31,660	
6157 · Insurance -Office & Auto	0	0	1,320	1,320	
6159 · Worker's Comp Insurance Total 6010 · Insurance	0 0	31,660	400 4,320	400 35,980	
	· ·	0.,000	.,020	00,000	
6020 · Management Fees		00.405	•	00.405	
6170 · Management Fee Expense	0 0	26,405 26,405	0 0	26,405	
Total 6020 · Management Fees	U	20,405	U	26,405	
6030 · Administrative Expenses					
5000 · Salary and Related					
5100 · Wages					
5110 · Executive	26,000	41,600	36,400	104,000	
5120 · Administration	0 00 000	3,400	6,600	10,000	
Total 5100 · Wages	26,000	45,000	43,000	114,000	
5150 · Payroll Taxes	2,080	3,600	3,440	9,120	
5200 · Health Benefits	1,500	2,400	2,100	6,000	
5300 · Retirement Plan	1,720	2,780	2,500	7,000	
5310 · Disability & Life Benefits	125	200	175	500	
Total 5000 - Salary and Related	31,425	53,980	51,215	136,620	
6100 · Advertising	0	0	300	300	
6120 · Bank Charges	0	0	1,130	1,130	
6135 · Conference Fees 6145 · Donations	0	0 500	1,000	1,000	
6150 · Dues and Subscriptions	0	0	2,000 1,800	2,500 1,800	
6175 · Postage and Delivery	0	0	1,780	1,780	
6180 · Printing	0	0	4,500	4,500	
6185 · Payroll Fees	350	560	490	1,400	
6190 · Professional Fees - Accounting	5,700	19,000	13,800	38,500	
6191 · Professional Fees - Audit	0	0	10,000	10,000	
6192 · Public Relations	0	0	1,500	1,500	
6195 · Filing Fees	0	800	300	1,100	
6200 · Rent Expense	7,000 0	11,200 0	9,800	28,000	
6205 · Supplies 6230 · Telephone	0	U	2,300	2,300	
6231 · Verizon	680	1,028	892	2,600	
6233 · CellullarOne	320	577	528	1,425	
Total 6230 · Telephone	1,000	1,605	1,420	4,025	
6238 · Auto lease	1,080	810	810	2,700	
6320 · Legal Fees	0	3,000	0	3,000	
6315 · Consultant	0	0	500	500	
6359 · Internet expense	0	0	500	500	
6600 ⋅ Website	0	0	500	500	
6710 · Fundraising Fees & Events	0	0	12,000	12,000	
Total 6030 · Administrative Expenses	46,555	91,455	117,645	255,655	

CAN-DO 2014 BUDGET

	PROPERTY DEVELOPMENT	PROPERTIES	OPERATING	TOTAL
	Budget	Budget	Budget	Budget
6040 · Supportive Services 6172 · Supportive Services Expense	0	0	0	0
Total 6040 · Supportive Services	0	0	0	0
6050 ⋅ Condo Fees				
6173 · Condo Fees Expense	0	4,656	0	4,656
Total 6050 · Condo Fees	0	4,656	0	4,656
6060 · Landscaping / Snow				
6220 · Landscaping	160	6,100	0	6,260
6222 · Snow Removal	900	19,500	0	20,400
Total 6060 · Landscaping / Snow	1,060	25,600	0	26,660
6070 · Facility Maintenance			_	
6210 · Exterminating	0	980	0	980
6221 · Facility Maintenance Expense	0	50,870	0	50,870
6345 · Security Total 6070 · Facility Maintenance	0 0	1,500 53,350	0 0	1,500 53,350
6075 · Utilities				
6355 · Utilities Expenses				
6356 · Gas/Electric	240	16,400	0	16,640
6358 · Water	200	28,100	0	28,300
Total 6355 · Utilities Expenses	440	44,500	0	44,940
Total 6075 · Utilities	440	44,500	0	44,940
6080 ⋅ Property Taxes				
6400 · Property Taxes Expenses	8,000	67,260	0	75,260
Total 6080 · Property Taxes	8,000	67,260	0	75,260
Total Expense	56,055	344,886	121,965	522,906
Net Ordinary Income	25,945	150,184	41,560	217,689
Other Income/Expense				
Other Expense				
Total 9010 · Interest Expense	12,000	102,630	0	114,630
9301 · Capital renovations	0	14,000	0	14,000
Total 9300 · Capital Costs	0	14,000	0	14,000
Total Other Expense	12,000	116,630	0	128,630
Net Other Income	-12,000	-116,630	0	-128,630
Net Income	13,945	33,554	41,560	89,059
less Principal Payments	0	-69,175	-29,443	-98,618
plus Reserves drawn for Capital Costs	0	14,000	0	14,000
less Reserve Contributions	0	-5,000	0	-5,000
Budgeted Cash Flow	13,945	-26,621	12,117	-559

CAN-DO Profit & Loss Projection vs. Budget

	2014 Projected	Full Year Budget	% of Budge
Ordinary Income/Expense			
Income			
4000 ⋅ Grants	15,525	23,350	669
4100 · Contributions & Donations	21,000	21,000	1009
4101 · Fundraising Revenues	100,078	100,000	1009
4150 ⋅ Rent	507,950	500,504	1019
4160 · Vacancies	-21,675	-20,024	1089
4200 · Interest Income	127	120	1069
4250 · Laundry Income	3,745	4,840	77'
4300 · Other Income	1,500	0	100
4500 · Developer Fees	20,000	82,000	24
4550 · Management Fee Income	28,800	28,805	1009
Total Income	677,050	740,595	91
Expense			
6010 · Insurance	36,600	35,980	102
6020 · Management Fees	26,405	26,405	100
6030 · Administrative Expenses	255,700	255,655	100
6040 · Supportive Services	625	0	100
6050 · Condo Fees	4,650	4,656	100
6060 ⋅ Landscaping / Snow	18,900	26,660	71
6070 · Facility Maintenance	64,500	53,350	121
6075 · Utilities	46,220	44,940	103
6080 · Property Taxes	69,600	75,260	92
Total Expense	523,200	522,906	100
Net Ordinary Income	153,850	217,689	71
Other Income/Expense			
Other Expense			
9010 · Interest Expense	102,250	114,630	89
9200 · Development Costs	5,500	0	
9300 · Capital Costs	10,000	14,000	71
Total Other Expense	117,750	128,630	92
Net Other Income	-117,750	-128,630	92
t Income	36,100	89,059	41
te:N.I. excludes depreciation	261,800	261,800	

CAN-DO Profit & Loss Projection vs. Budget

	2014 Projected	Full Year Budget	% of Budget		
Net Income	36,100	89,059			
less Principal Payments	-98,618	-98,618			
change in restricted fund	-500				
less deposit on new Project	-10,000				
plus Reserves drawn	14,000	14,000			
less Reserve Contributions	-7,000	-5,000			
Net Cash Flow	-66,018	-559			
Balances of Cash and Reserves:					
Operating/ Property Cash			19,877		
Cash Operating Reserves			8,728		
Total Cash			28,605		
Replacement Reserve Account			22,651		

CAN-DO 2015 BUDGET DRAFT

	PROPERTY DEVELOPMENT	PROPERTIES	OPERATING	TOTAL
	Budget	Budget	Budget	Budget
inary Income/Expense				
Income				
4000 · Grants	0	0	7.000	7.000
4010 · CHODO	0	0	7,000	7,000
4050 · HUD 4060 · Garfield Grant	0	7,350	0	7,350
4000 · Garneld Grant	0	7,350	8,000	8,000
Total 4000 · Grants		7,350	15,000	22,350
		,	.,	,
4100 - Contributions & Donations	0	0	21,000	21,000
4102 · Fundraising	0	0	100,000	100,000
4150 · Rent 4160 · Vacancies	0	511,000 -20,440	0	511,000 -20,440
4200 · Interest Income	0	-20,440	120	-20,440 120
4250 · Laundry Income	0	4,840	0	4,840
4500 · Developer Fees	80,000	0	0	80,000
4550 · Management Fee Income	0	2,400	26,600	29,000
Fotal Income	80,000	505,150	162,720	747,870
_				
Expense 6010 · Insurance				
6155 · Insurance D & O	0	0	2.750	2,750
6156 · Insurance D & O	0	32,000	2,750	32,000
6157 · Insurance - Office & Auto	0	0	1,450	1,45
6159 · Worker's Comp Insurance	0	0	400	40
Total 6010 · Insurance	0	32,000	4,600	36,600
6020 · Management Fees	0	26 600	0	26 60
6170 · Management Fee Expense	0	26,600 26,600	0	26,600 26,600
Total 6020 · Management Fees	U	20,000	U	20,000
6030 · Administrative Expenses				
5000 · Salary and Related				
5100 · Wages				
5110 · Executive	26,000	41,600	36,400	104,000
5120 · Administration	0	3,400	6,600	10,000
Total 5100 · Wages	26,000	45,000	43,000	114,000
5150 · Payroll Taxes	2,080	3,600	3,440	9,12
5200 · Health Benefits	1,500	2,400	2,100	6,00
5300 · Retirement Plan	1,720	2,780	2,500	7,00
5310 · Disability & Life Benefits	125	200	175	50
Total 5000 · Salary and Related	31,425	53,980	51,215	136,620
•				
6100 · Advertising	0	0	300	300
6120 · Bank Charges	0	0	1,130	1,130
6135 · Conference Fees	0	0	1,000	1,000
6145 · Donations	0	500	2,000	2,500
6150 · Dues and Subscriptions	0	0	1,800	1,80
6175 · Postage and Delivery	0	0	1,780	1,78
6180 · Printing	400	600	4,500	4,50
6185 · Payroll Fees			500	1,500
6190 · Professional Fees - Accounting 6191 · Professional Fees - Audit	5,700 0	19,000 0	13,800	38,500
6192 · Public Relations	0	0	10,000	10,000 1,500
6195 · Filing Fees	0	800	1,500 300	1,10
6200 · Rent Expense	7,000	11,200	9,800	28,000
6205 · Supplies	0	0	2,300	2,30
6230 · Telephone	ŭ	· ·	2,000	2,00
6231 · Verizon	680	1,028	892	2,60
6233 · CellullarOne	305	642	603	1,550
Total 6230 · Telephone	985	1,670	1,495	4,150
		2.2	2.2	a ==
6238 · Auto lease	1,080	810	810	2,70
	^	3,000	0	3,000
6320 · Legal Fees	0			
6315 - Consultant	0	0	500	500
6315 · Consultant 6359 · Internet expense	0 0	0	500 500	500 500
6315 · Consultant 6359 · Internet expense 6600 · Website	0 0 0	0 0 0	500 500 500	500 500 500
6315 · Consultant 6359 · Internet expense	0 0	0	500 500	500 500 500 12,000 255,880

CAN-DO 2015 BUDGET DRAFT

	PROPERTY DEVELOPMENT	PROPERTIES	OPERATING	TOTAL	
	Budget	Budget	Budget	Budget	
6040 · Supportive Services					
6172 · Supportive Services Expense	0	0	0	0	
Total 6040 · Supportive Services	0	0	0	0	
6050 ⋅ Condo Fees					
6173 · Condo Fees Expense	0	4,700	0	4,700	
Total 6050 · Condo Fees	0	4,700	0	4,700	
6060 · Landscaping / Snow 6220 · Landscaping	150	6,100	0	6,250	
6222 · Snow Removal	900	19,500	0	20,400	
Total 6060 · Landscaping / Snow	1,050	25,600	0	26,650	
6070 - Facility Maintenance					
6210 · Exterminating	0	1,000	0	1,000	
6221 · Facility Maintenance Expense 6345 · Security	0	51,000 1,500	0 0	51,000 1,500	
Total 6070 · Facility Maintenance	0	53,500	0	53,500	
6075 · Utilities					
6355 · Utilities Expenses					
6356 · Gas/Electric	240	16,400	0	16,640	
6358 - Water Total 6355 - Utilities Expenses	200 440	28,100 44,500	0 0	28,300 44,940	
·				,	
Total 6075 · Utilities	440	44,500	0	44,940	
6080 Property Taxes	0.000	70.000	•	04.000	
6400 · Property Taxes Expenses Total 6080 · Property Taxes	8,000 8,000	73,000 73,000	0 0	81,000 81,000	
Total Expense	56,080	351,460	122,330	529,870	
Net Ordinary Income	23,920	153,690	40,390	218,000	
Other Income/Expense					
Other Expense			_		
Total 9010 · Interest Expense 9301 · Capital renovations	12,000 0	97,000 15,000	0 0	109,000 15,000	
Total 9300 · Capital Costs	0	15,000	0	15,000	
Total Other Expense	12,000	112,000	0	124,000	
Net Other Income	-12,000	-112,000	0	-124,000	
Net Income	11,920	41,690	40,390	94,000	
less Principal Payments	0	-72,000	-10,000	-82,000	
less Retirement Contribution	0	0	0	0	
plus Reserves drawn for Capital Costs	0	15,000	0	15,000	
less Reserve Contributions	0	-15,000	0	-15,000	
Budgeted Cash Flow	11,920	-30,310	30,390	12,000	
Balances of Cash and Reserves:					
Operating/ Property Cash				31,877	
Cash Operating Reserves				8,728	
			_		
Total Cash			=	40,605	
Replacement Reserve Account				22,651	