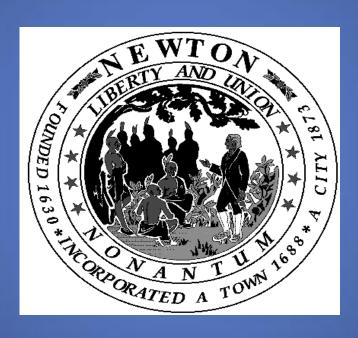
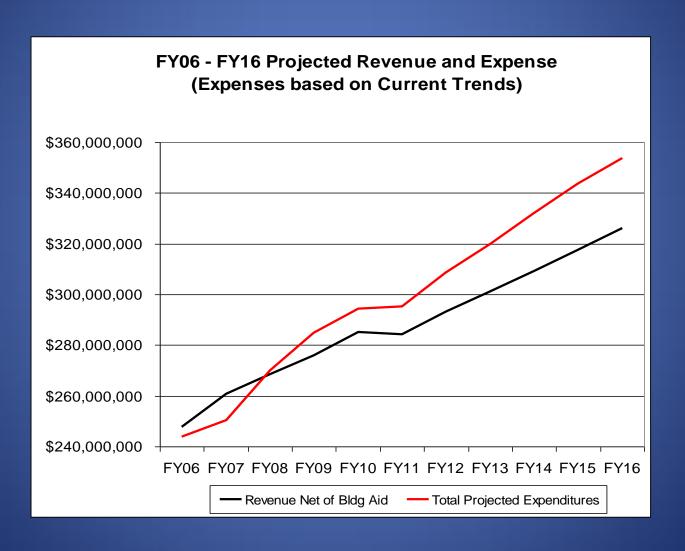
FIVE YEAR FINANCIAL FORECAST FY2013 – FY2017



City of Newton, Massachusetts
Setti D. Warren, Mayor
07 November 2011

Projected Trends – October 2010

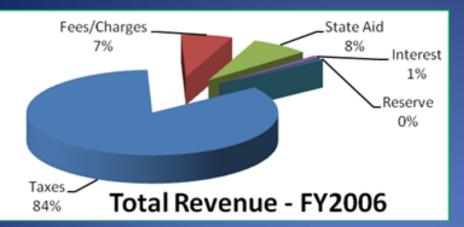


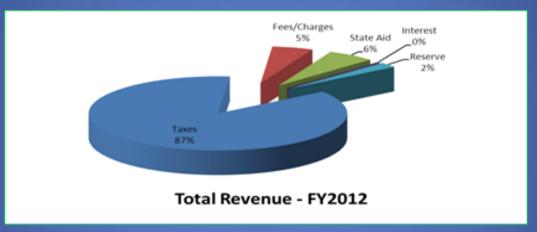
ACHIEVING FINANCIAL STABILITY

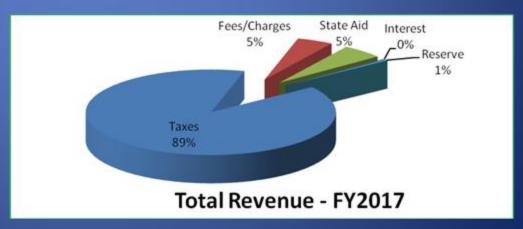
- > Zero-Based Budgeting
- > Performance-Based Management
- **Economic Development**
- > Comprehensive Citywide Infrastructure Assessment
- > Collective Bargaining Agreements

Total Revenue Actuals FY06-FY11/Budget FY12/Fcst FY13-FY17

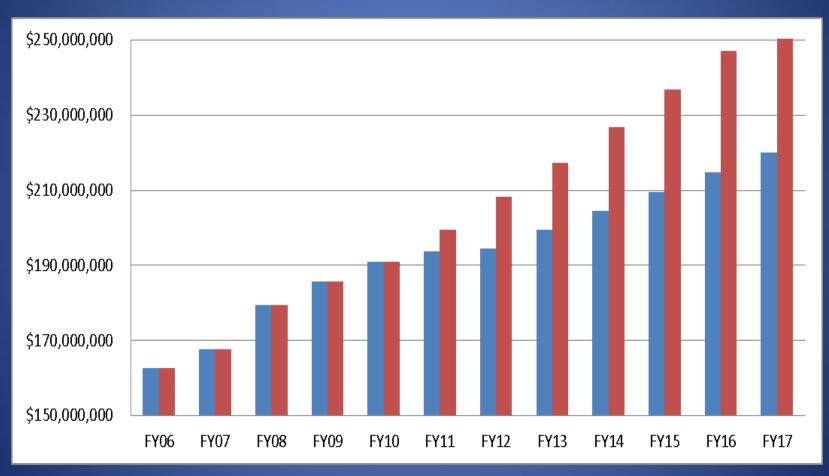




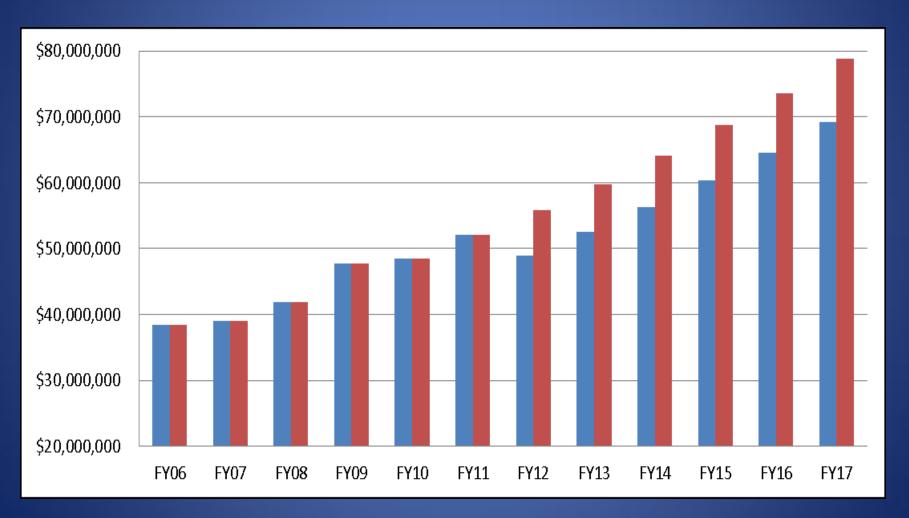




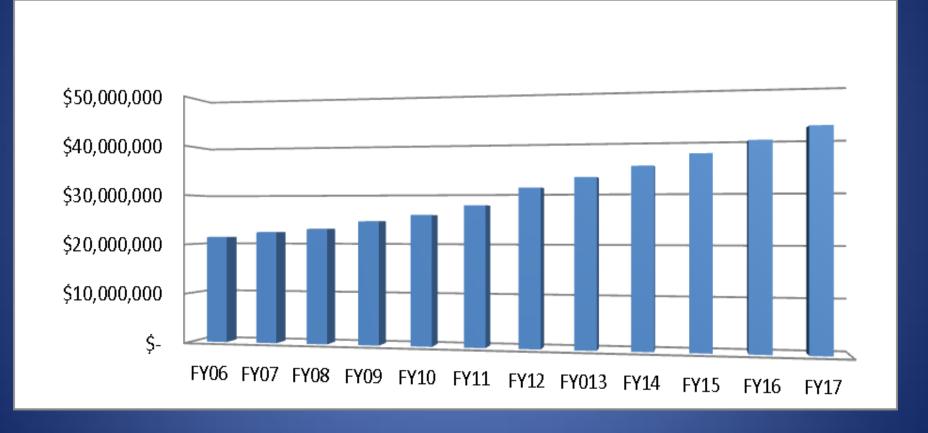
Results of Collective Bargaining Agreements Salaries, Compensation and Health Benefits Negotiated vs. Prior Trend Rate



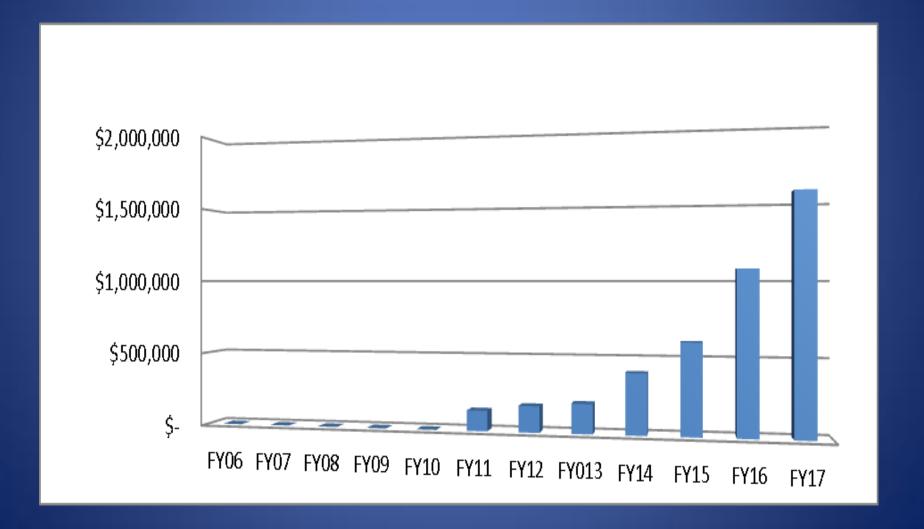
Total Health Insurance Costs Currently Negotiated vs. Prior Trend



Pensions/Retiree Health Benefits



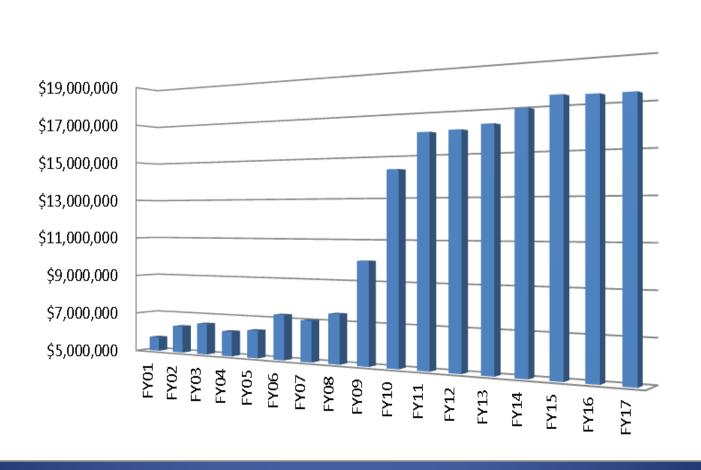
O.P.E.B. Commitment to Funding

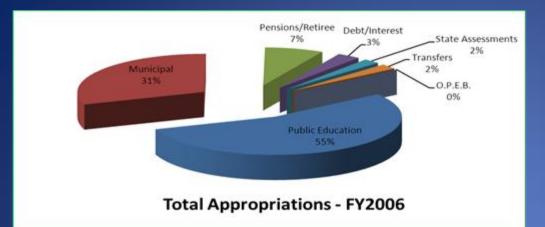


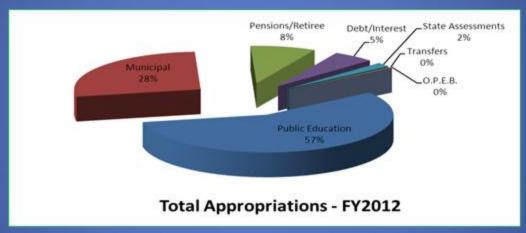
FY12 – FY17 Capital Projects

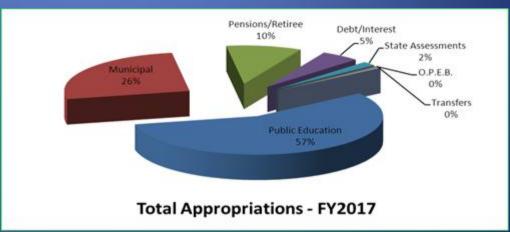
- Elementary School Modular Classrooms & Sprinklers
- F.A.Day Addition & Sprinklers
- Completion of Fire Station #7
- Carr School Design & Renovation for Swing Space
- Fire Station #10 Design & Renovation
- Fire Apparatus Fleet Replacement Schedule
- DPW Large Construction Equipment Replacement Schedule
- Brown Middle School Steam to Hot Water Conversion
- Many Mechanical, Electrical, Masonry, Roof, Accessibility
- > Feasibility Study/Design of Angier Renovation/Replacement

Projected Total Debt Service







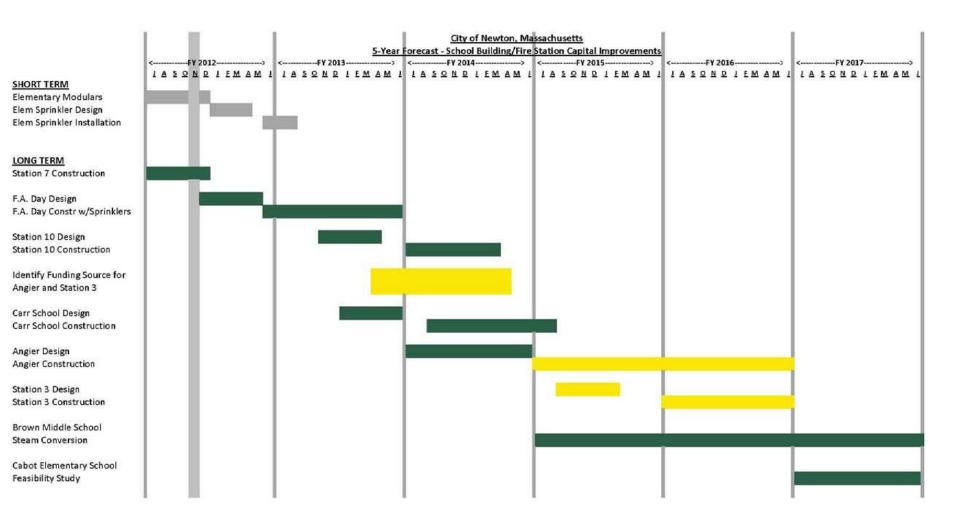


Alternative Funding Source Needed

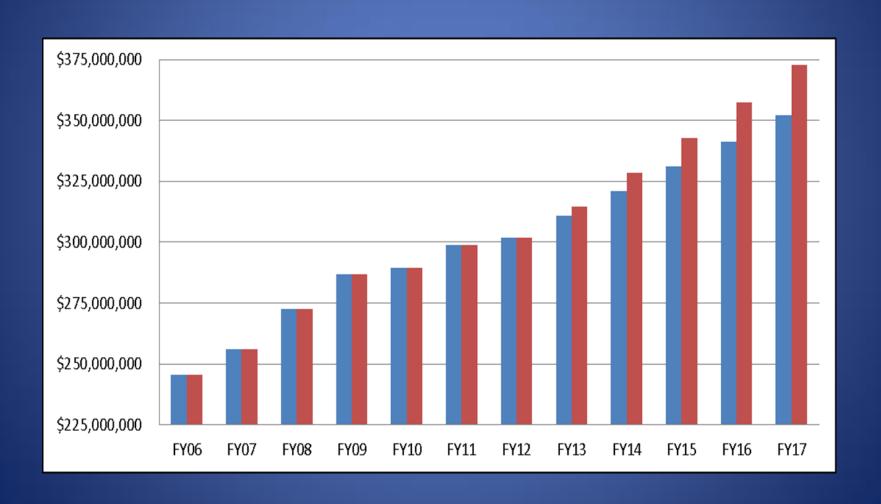
- Angier Elementary School
- Fire Station #3

Angier School/Station 3 Working Group

- Manage the Timeline
- Develop Projects Cost Estimates
- ➤ Work with M.S.B.A.
- Analyze Potential Funding Sources
 - New Revenue from Economic Development
 - Pay As You Throw
 - Debt Exclusion Override
- Keep the Community Informed



Projecting Future Expenditures Currently Negotiated vs Prior Trends



Changing the Slope of the Curve

