

Introductory Package
COLEMAN HOUSE
RENOVATION

PRIMARY CONTACT

Ed Sople
Chief Operating Officer
859 Willard Street
Quincy, MA 02066
781.380.1636
esople@dellbrookjks.com

 **DELLBROOK | JKS**



Michael W. Fish

**PRESIDENT & CHIEF
EXECUTIVE OFFICER**

Mike is responsible for defining the company's mission, providing strategic direction, leading initiatives to identify new opportunities, and continuing to emphasize the key to Dellbrook | JKS's success – teamwork.

Under his leadership, Dellbrook | JKS has grown into one of the largest building contractors in New England with expertise in healthcare, hospitality, multi-family housing, private education, historic renovation, and senior & assisted living construction.

Mike is a member of the Board of trustees for Habitat for Humanity of Greater Boston, and was previously a director of the Massachusetts Chapter of Associated Builders and Contractors (ABC). Mike is a member of the YPO Organization, which is a global community of top leaders committed to the shared mission of becoming better leaders through learning and idea exchanges.



Ed Sople

**CHIEF OPERATING OFFICER
LEED AP**

Ed is responsible for overseeing day-to-day operations to ensure the company delivers the highest quality product for our clients. Ed provides executive leadership for all projects from concept through occupancy. He has been instrumental in developing superior preconstruction services along with an in-depth safety program that has resulted in predictable outcomes for owners, architects and subcontractors.

Ed joined Dellbrook | JKS in 2005 with over ten years of hands-on experience as a project manager. For over ten years, he has developed systems that have enabled the company to grow revenue more than five-fold to over \$300M in markets such as healthcare, education, historic renovations, and luxury and affordable housing. He was named a Vice President of project management in 2009, and two years later, was promoted to chief operating officer.



Andrew Baker

**SENIOR VP OF MARKETING
& DEVELOPMENT**

Andrew has over 20 years experience in the construction industry and is a successful team leader with proven success on a variety of multi-million dollar projects. Andrew first joined our firm in 1997 and was promoted to the position of Project Executive in 2008. In 2016 Andrew was promoted to the position of Senior VP of Marketing & Development.

Andrew understands the client's needs and takes a hands-on approach to solve problems. Andrew's daily responsibilities range from oversight of operations, office and project management staff to business development efforts for the company.

Andrew utilizes personal relationships forged with clients, architects, engineers, and other partners to provide new and exciting opportunities for the company.

Additional Resources



Andrew McDonnell

CHIEF FINANCIAL OFFICER

Andrew joined Dellbrook|JKS in 2012 with over twenty years of experience in finance within the construction industry. Andrew's construction experience is well diversified from small firms to a rapidly growing national construction management company.

Andrew is responsible for daily financial operations. His role as CFO includes cash management, insurance renewals, banking and bonding relationships, financial reporting, project and financial controls and strategic planning. Andrew is heavily involved in technology enhancement, he is always looking for ways to improve our systems and processes for a better end product to our clients. Andrew oversees the Controller and accounting staff for the firm.

Andrew is a 1992 graduate of the University of Maine with a Bachelor of Science in Finance and is a member of the Construction Financial Management Association.



Krysta Van Ranst

DIRECTOR OF LEARNING & DEVELOPMENT

As the Director of Learning & Development Krysta is involved with the growth and professional development of each and every employee on topics ranging from MEP to Leadership.

With a multitude of formal and informal programs we are able to equip our staff with the knowledge, practical skills and motivation to excel in the organization and the industry as a whole.

Krysta studied Business Administration at SUNY Albany and has worked in and out of the construction industry for the past 8 years.



Carolyn Hickey

DIRECTOR OF BUSINESS DEVELOPMENT AND MARKETING

Carolyn is responsible for developing opportunities to drive growth and identifying promising new markets for diversification.

Prior to joining Dellbrook | JKS, Carolyn served as Director of Business Development for STV | DPM (formerly Diversified Project Management), an owner's representative consulting firm, for 10 years. She holds a BA in Communications from Fairfield University, with a concentration in organizational communications and marketing.

Carolyn is an active member of several industry organizations including the New England Healthcare Engineers' Society (NEHES) and the International Facility Management Association (IFMA), for which she serves as on the Board of Trustees. Additionally, she serves on the Board of Trustees for Sustainable Healthcare for Haiti.



Rob Carson

DIRECTOR OF SAFETY & RISK MANAGEMENT

Rob Carson is an integral part of our team as Director of Safety and Risk Management. As Safety Director, Rob is involved in preconstruction of all projects to ensure all design suggestions and construction management plans keep safety as a main priority. During construction, Rob will be making frequent visits to the site to instruct and encourage strict adherence to our safety plan.

Rob is a certified safety professional (CSP), a member of the OSHA Construction Roundtable of Eastern Massachusetts, an American Society of Safety Engineers Active Member and a National Safety Council Member. Robert is a key team member in each and every project. Rob graduated Cum Laude from Keene State College, Keene, NH with a Bachelor of Science and an Associate of Science, Computer Science.



Ian Briggs

DIRECTOR OF FIELD OPERATIONS

Ian has over 30 years of experience in the construction industry. He is responsible for the oversight and management of all job site field staff and activities. Ian has established a wide range of expertise across the Residential Multifamily, Commercial, Hospitality, Educational, and Healthcare sectors.

Ian's understanding and knowledge of permitting, staging, logistics and constructability enable him to accurately plan projects, and make critical and timely decisions to ensure quality and well-timed completion of projects.

Ian provides guidance and support to all superintendents and project sites. He is a valuable resource for the Dellbrook | JKS teams, whether it's brainstorming ideas, spotting potential problems, reviewing project schedules or other areas where support is needed. Ian will use his knowledge to bring additional oversight and supplement field resources as required.



Ed Sople

CHIEF OPERATING OFFICER, LEED AP

Ed is responsible for overseeing day-to-day operations to ensure the company delivers the highest quality product for our clients. Ed provides executive leadership for all projects from concept through occupancy. He has been instrumental in developing superior preconstruction services along with an in-depth safety program that has resulted in predictable outcomes for owners, architects and subcontractors.

Ed joined Dellbrook | JKS in 2005 with over ten years of hands-on experience as a project manager. For over ten years, he has developed systems that have enabled the company to grow revenue more than five-fold to over \$300M in markets such as healthcare, education, historic renovations, and luxury and affordable housing. He was named a Vice President of project management in 2009, and two years later, was promoted to chief operating officer.

EDUCATION

Northeastern University
B.S Civil Engineering 1997

PROFESSIONAL LICENSES

LEED Accredited Professional

YEARS WITH DELLBROOK | JKS

13

YEARS EXPERIENCE

20

HAROLD AND RONALD BROWN FAMILY HOUSE

\$19M - BROOKLINE, MA

A state-of-the-art sustainable building that will include 62 affordable rental apartments for seniors 62 years of age and older with a range of incomes (a mix of one and two bedrooms) Inviting, vibrant resident common spaces 1,000 sf of ground-floor commercial space for community-oriented retail.

UNION TOWERS

\$27M - WEYMOUTH, MA

11-Story, 134,640 SF, 199 units, multi-phased interior renovation, occupied living facility, bathroom upgrades, HVAC, MEPs, compliance conversions, exterior facade, window replacement, full roof replacement at 11th story and 3rd story wings, new entrance structures, hardscapes and landscape, multiple mobilizations. Fit out of 1st floor retail space.

ULIN HOUSE RENOVATIONS

\$21M - BRIGHTON, MA

Occupied Rehab of 242 units, 141,000 SF, 10-story building. Renovations included construction of a new entrance lobby, new windows and doors, limited demolition for new masonry openings and drainage work. The scope also involved the renovation of all kitchens, bathrooms, offices, corridors and common areas. Additionally, Electrical, Mechanical and Fire Suppression systems were upgraded.

MELNEA CASS APARTMENTS

\$28M - ROXBURY, MA

Two multi-family buildings on adjacent sites, Demo of a 1-story building and the new construction of 76 residential (flats and duplexes) units. Building 2A is a 4 story wood framed building and sits on just over 18,000 sf and will include 16 stacked town houses. Building 2B is a five story wood framed building and sits on just under 71,000 square feet and will include 60 units comprised of one, two and three bedroom units as well as two, three and four unit town houses

2LIFE - WEINBERG HOUSE

\$16.2M - BRIGHTON, MA

LEED silver new construction for mid-rise 6-story building and 61 units of affordable, elderly, rental housing with common areas and amenity space.

WORCESTER LOOMWORKS

\$7.4M - WORCESTER, MA

Mill rehab, 94 residential multifamily.

COUNTING HOUSE LOFTS

\$13M - LOWELL, MA

Historic adaptive reuse, mill renovation, 109,466 SF, 52 units.

ADDEN MILLS

LOWELL, MA

Adaptive Reuse / Historical Preservation Project to 75 residential apartment units in 94,700 sf, on a 28,966 sf site.

MASS MILLS

\$19.5M - LOWELL, MA

Historic adaptive reuse, mill renovation, 104,595. SF, 70 units.



Ian Briggs

DIRECTOR OF FIELD OPERATIONS

For over 30 years, Ian has gained a wide range of expertise in the construction industry, allowing him to adequately plan and execute projects across the Residential Multifamily, Commercial, Hospitality, Educational, and Healthcare sectors.

As Director of Field Operations, Ian is responsible for the oversight and management of field staff and provides guidance and support to Superintendents across all project sites. With his strong understanding of permitting, staging,

logistics, and constructability, Ian is able to complete projects in an efficient manner.

Dellbrook | JKS considers Ian to be a valuable resource. Due to his extensive experience, he is able to brainstorm ideas, spot potential problems quickly, provide crucial feedback to project schedules, and is always willing to offer insight and support when it is needed. Ian applies this grit to every project, ensuring that the process is smooth from start to finish.

EDUCATION

Wentworth Institute of Technology
B.S. , A.S. Building Construction
Certificate Architectural Design

PROFESSIONAL LICENSES

AS Building Construction
Certificate Architectural Design
City of Boston ABC License

YEARS OF EXPERIENCE

30+

MADISON PARK SMITH HOUSE

\$12.4M - BOSTON, MA
Renovation of a 12-story, 92,500 square-foot, 132 one-bedroom units including new helical piles and foundation, composite metal panel siding, emergency generator, replacement of fin-tube radiation and supplemental through-wall AC units with new vertical heat pumps, a new cooling tower, as well as elevator upgrades. Exterior will receive a roof replacement, new windows, masonry & concrete restoration. Within the units themselves, there will be the replacement of existing lighting, installment of additional lighting, kitchen cabinet repairs or replacements in each unit, as well as new closet doors, new paint, replacement of floors.

GENESIS HOUSE

\$37.3M - BRIGHTON, MA
170,000 SF occupied rehab of 209 senior housing units in two mid rise buildings. The project was designed and constructed to achieve Enterprise Green Communities certification.

WOODS AT MERRIMACK - METHUEN SR. HOUSING

\$25M - METHUEN, MA
New 218,248 SF wood framed construction, two multi unit residential buildings. 1st structure is a 3 story building includes 100 units, full service dining room, laundry rooms, library, activity rooms and fitness center. Exterior landscaping and outdoor activity areas. The second building has 40 units and amenity areas.

JCHE 132 CHESTNUT HILL AVENUE

\$16.6M - Brighton, MA
New Construction, 6-Story Bldg, 61-Units, affordable, elderly, rental housing with common areas and amenity spaces. The new structure consists of 1 level of steel podium and 5 stories of wood above. LEED Silver Certified

ARTIS SENIOR LIVING - LEXINGTON, MA

\$12.3M - Lexington, MA
The Artis Senior Living project in Lexington MA is a 72 unit - (1 bedroom each) assisted living facility specializing in patients with memory loss. The one-story wood framed 33,814 sq. ft. structure is located on Concord Ave in Lexington.

99 TREMONT STREET

\$16.5M - QUINCY, MA
New construction of 102,871 GSF multifamily | mixed use construction with 62 apartment units, over 5 floors in Brighton, MA .

CATHOLIC MEMORIAL HIGH SCHOOL RENOVATIONS

\$1.5M - WEST ROXBURY, MA
Renovations to existing cafeteria, training & locker rooms, seminar/classrooms, new interior storefront, new windows, DFH, new finishing including flooring & ceiling, specialties package, fire protection, new mechanical system, hot water split AC units, electrical and new lighting.



Dana Marcotte

SENIOR SUPERINTENDENT

Dana joined Dellbrook | JKS in 2009 as a Senior Superintendent. Dana has over 40 years of experience in the construction industry and has successfully managed numerous new construction and occupied renovation projects for a variety of clients, including large scale residential, senior and assisted living, academic, corporate and hospitality projects.

From building BL-3 Level laboratories for healthcare client to structural steel high rise construction projects, Dana's experience and integrity are an asset to our firm.

PROFESSIONAL LICENSES

OSHA 30 Certified
Massachusetts Construction Supervisors License, Unrestricted
Testing for PHIUS - Certified PH Builder

YEARS IN THE INDUSTRY

43

2LIFE - ULIN HOUSE RENOVATIONS

\$22M - BRIGHTON, MA
Occupied renovation of a 10 story, 239 unit senior living facility for the Jewish Community Housing for the Elderly.

2LIFE - SHILLMAN HOUSE

\$26.2M - FRAMINGHAM, MA
A new, wood framed construction of a four story independent living complex for seniors with a partial basement. 150,565 SF, four-story structure has 150 units and is actually two separate buildings separated by a fire wall.

2LIFE - KURLAT/GENESIS HOUSE

\$37.4M - BRIGHTON, MA
Occupied Renovation of two mid rise buildings totaling 170,000 SF, containing 209 senior housing units.

MADISON PARK - SMITH HOUSE

\$12.4M - BOSTON, MA
Occupied renovation of, 92,500 GSF 12-story building, 132 one-bedroom units.

ATRIA WOODBRIAR ASSISTED LIVING

\$18M - FALMOUTH, MA
New steel and wood frame construction and renovation of 125 units of senior and memory care living. Project is LEED Gold certified.

TELFORD 180 CONDOMINIUM DEVELOPMENT

\$25M - BOSTON, MA
New construction, 109,180 SF, 6-story, 1 ground-level garage/bldg with lobby, 5 residential, 85 unit condos, fitness center, outdoor courtyard, demolition of 3 buildings.

UMASS DARTMOUTH

\$13M - Dartmouth, MA
New Construction of 850 dormitory housing units.

1008 MASS AVENUE

\$22M - Cambridge, MA
New Construction of apartment building and parking facility.

SCHOOL HOUSE PROJECT

\$16.2M - BOSTON, MA
Occupied renovation of 4 historic schools resulting in 160 apartment units.

CENTRAL SQUARE APARTMENTS

\$20M - CAMBRIDGE, MA
New construction of apartment buildings and retail space in Cambridge.



Jessica Faillace

PROJECT MANAGER

As Project Manager, Jessica's responsibilities include the management of contractual requirements, subcontracting, cost control and budget, scheduling, submittals and approvals, owner requisitions and subcontractor payment, closeout documentation and commissioning.

Jessica is passionate about seeing the project completed on time, within budget, and above and exceeding the owner's expectations. This attitude, along with Jessica's work experience, education, and training are part of what makes her an asset to the project team.

EDUCATION

Bryant University
BS Marketing
Wentworth Institute of Technology
MS Construction Management

LICENSES & REGISTRATIONS

OSHA 10

YEARS IN THE INDUSTRY

8 years

THE VITA JP

JAMAICA PLAIN, BOSTON, MA
A \$35.2M, 168,951 SF mixed use commercial and residential building. The 82 unit building is wood framed new construction over two levels of steel podium parking for 84 cars and 27,000 SF of retail space, and resident amenity spaces.

EAJ ASHLAND

ROBERT HILL WAY
ASHLAND, MA
\$13.6M - new construction project consisting of 62 units of affordable senior housing in a 53,000 SF, two story + basement, wood framed building. Infrastructure work includes clearing 13.4 acres of existing wooded area, a new road leading to the site (Robert Hill Way), all new underground water, fire, sanitary, storm drainage and electrical.

GERMAN INTERNATIONAL SCHOOL

BOSTON, MA
\$2.9M - Renovation of a 10,000 SF one-half occupied, single-story bldg., includes interior fit out of an early education center, as well as site work and utility services, parking reconfiguration and an outdoor playground.

OAK ROW APARTMENTS

WEST ROXBURY, MA
A \$21M, new, multifamily, 140,000 SF, four story over one story, wood framed - steel/ concrete podium structure with one level of below grade parking. The underground garage holds 130 vehicles. Project was built to LEED certifiable standards.

GLENBROOK WAY

MEDWAY, MA
\$15.5M - New construction of 48 residential units in four multi-family buildings in Medway, MA. At 69,000SF all buildings are three stories with buildings A1 and A2 having a basement for tenant and management storage. Sixteen of the units are townhouse type apartments. The buildings are of wood frame construction with fiber-cement siding and sloped shingle as well as membrane roofing. Building C includes a three (3) stop elevator, trash chute. The project includes laundry rooms, management offices and community spaces.

WELLESLEY UNIVERSITY

BEEBE & MUNGER RENOVATIONS

WELLESLEY, MA
\$3.2M - A 98,000 SF design-build project with a focus on exterior renovations. Beebe scope includes complete demo/ abatement or roof and slate roof replacement including new fascia, gutters & downspouts. Munger scope includes selective roof repair (EPDM replacement) and extensive repointing & limestone cap replacements. Beebe interior work includes painting corridors & common areas, carpet replacement at common areas, lighting upgrades, and additional power receptacles at common areas. Munger interior scope includes getting 4 offline rooms back online including drywall/patching, painting, and new flooring repair/replacement.



Carli Dantas

ASSISTANT PROJECT MANAGER

As Assistant Project Manager, Carli's role is to assist with the planning, organization, and management of the day to day operations. Carli takes initiative in managing information, establishing expectations and maintaining quality and cost effectiveness in the overall project. She solicits vendors for pricing; recommends contract awards and assembles and prepares complete and well thought-out estimates.

Carli's background includes reviewing contracts for accuracy, subcontracts and purchase orders. Other notable experience includes review of subcontractor submittals, verifying conformance to contract documents.

EDUCATION

Wentworth Institute of Technology
BS Architecture

LICENSES & REGISTRATIONS

OSHA 10

YEARS IN THE INDUSTRY

4 years

2LIFE - 370 HARVARD BROOKLINE

BROOKLINE, MA
\$19.3M - a new, 62,118 SF six-story multi-family/senior housing building with 62 units. The first level is concrete slab on grade and second level is a steel/concrete podium for wood framed construction to the sixth level. Three sides of the building are built on a tight to lot line, and the fourth side include a buffer courtyard between itself and Jewish Temple next door.

1550 SOLDIERS FIELD ROAD

BOSTON, MA
\$51.4M, new construction of a 227,000 SF, 211 unit residential building with one level of underground garage and six stories above grade. 1550 Soldiers Field Road building has two levels of post tension concrete podium and five levels of type 3A wood- framed residential above the enclosed garage structure and the first floor.

NASHAWTUC COUNTRY CLUB

CONCORD, MA
\$16.6M - Nashawtuc Country Club is a 40,000 SF, two-level combined wood & steel framed structure with office space above the second floor. This project includes a complete gut and renovation to the existing space as well as multiple additions, totaling 15,000 SF. Exterior work includes all new Hardie siding, trim, roofing, decks, & 23,000 SF of sitework modifications including a new parking lot, drainage systems, landscaping and hardscape improvements.

59 FOUNTAIN STREET

FRAMINGHAM, MA
\$65M - Mill renovation into 160 units. A power house building renovation consisting of high-end amenity space. This project also includes a two-story steel stick framed podium parking garage and a 4 story wood framed building with 100 units, courtyard and pool (260 units total). Construction also included a maintenance building, state of the art clubhouse with fitness center, meeting space, swimming pool, and theater room.