

July 9, 2012

Brae Burn Country Club
326 Fuller Street
West Newton, Massachusetts, 02465

SCHEDULE OF OPERATIONS & OCCUPANCY

Operational Definitions:

Off Season-January, February, March, November, December

Shoulder Season-April, May, September, October

In Season-June, July, August

- 1) Off Season activities include membership dining, functions, and platform tennis. Grille lunch covers average 20 per day. Dinner covers average 50 per evening with a high of 100 on selected weekend evenings.
- 2) Shoulder Season activities include membership dining, functions, golf, and outdoor tennis. Grille lunch covers average 40 per day. Dinner covers average 65 per evening with a high of 110 on selected weekend evenings.
- 3) In Season activities include membership dining, functions, golf, outdoor tennis, and outdoor swimming. Grille lunch covers average 50 per day. Dinner covers average 80 per evening with a high of 115 on selected weekend evenings. Wednesday evening "pool cookouts" average 100 members and their children, the Clubhouse member dining is very slow on these evenings. In the event the Club is hosting a large function, the grille room may be closed for dining on those evenings.

Grille Room Dining Statistics:

<u>Year</u>	<u>Lunch</u>	<u>Dinner</u>
2011	8,517	16,400
2010	8,973	17,038
2009	10,512	17,633
2008	10,808	17,614
2007	10,876	17,897
2006	10,357	16,912

Brae Burn Membership:

There are no plans to increase the Brae Burn Membership.

2006-687 members	2009-673 members
2007-695 members	2010-682 members
2008-687 members	2011-675 members
2009-673 members	2012-670 members

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Newton City Clerk
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