

**CITY OF NEWTON, MASSACHUSETTS
PURCHASING DEPARTMENT
purchasing@newtonma.gov
Fax (617) 796-1227**

March 1, 2021

**ADDENDUM #1
INVITATION FOR BID #21-34**

SUPPLY & DELIVER NEW IT NETWORK EQUIPMENT TO NEWTON PUBLIC SCHOOLS

THIS ADDENDUM IS TO: ANSWER THE QUESTIONS BELOW:

Q1. What Network protocols will these switches need to support? (OSPF, RIP, VLAN, etc.)? We are trying figure out the correct software for the switches listed in the requirements.

A1. OSPF, RIP, VLAN, EIGRP

Q2. Also, for the WAP, what controller do you have. What code version are you on? And do you need address licenses for this project?

A2. The controller is Cisco 8510, version 8.5.151.0, Yes, we need WAP licenses.

Q3. We are proposing an alternative bid to City of Newton where we will be recommending Extreme Networks. We want to make sure that we're submitting our bid response correctly as this is an equivalent response for your consideration. How do you propose we submit the pricing for this as the form included in the bid package does not provide an area to do so? Should we create another bid form?

A3. All bids must be submitted on Bid Form #21-34 included in the Invitation For Bids (IFB). You may submit information not requested in the Bid Form, but it cannot be considered if doing so would disadvantage the other bidders. A single Bid Form allows the City to compare bids on an equal basis.

Q4. Can you clarify what you mean by "Catalog Cuts?"

A4. If you are bidding an approved equal, we will need product details from either a catalog (i.e., catalog cut) or a link that will provide the information that we need to make an informed decision on how to award.

Q5. Extreme Networks has two (2) types of deployments available – on-premises and cloud. Would you like to see pricing for both options or just one? If just one, which deployment would you like?

A5. Both.

Q6. We do not see any request for deployment services as part of this bid. Is this something that will be coming later or are we missing something?

A6. The bid is only for the parts/equipment listed on the Bid Form.

Q7. Will you accept electronic signatures or scanned wet ink signatures for the original hardcopy response and 2 copies?

A7. Yes. However, as provided in the IFB (p. 5), "[t]he Bid, including the bid deposit shall be enclosed in a

sealed envelope.” The City cannot accept digital bid submissions.

All other terms and conditions of this bid remain unchanged.

**PLEASE ENSURE THAT YOU ACKNOWLEDGE ALL ADDENDA ON YOUR
BID FORM. FAILURE TO ACKNOWLEDGE ALL ADDENDA COULD
RESULT IN REJECTION OF YOUR BID AS NONRESPONSIVE.**

Thank you.

A handwritten signature in black ink that reads "Nicholas Read". The signature is written in a cursive, slightly slanted style.

Nicholas Read
Chief Procurement Officer