

CITY OF NEWTON, MASSACHUSETTS
PURCHASING DEPARTMENT
purchasing@newtonma.gov
Fax (617) 796-1227

May 21, 2021

ADDENDUM #1
INVITATION FOR BID #21-70

**SERVICING, REPAIRING, INSTALLATION, TESTING, PROGRAMMING AND MAINTENANCE OF
FIRE ALARM SYSTEMS AND RELATED EQUIPMENT**

THIS ADDENDUM IS TO: **PROVIDE PREVIOUS BID RESULTS AND ANSWER THE QUESTIONS BELOW:**

Q1. Is it the City's intention to have annual fire alarm testing performed on an hourly basis, versus a firm quote for each building? Also, we would like to confirm that the "testing" portion of this bid prevailing wage does not apply.

A1. All work will be calculated on an hourly basis. Programming and testing of the alarm panels is NOT subject to prevailing wages.

Q2. Can you please tell me what the deadline is for submission of our package?

A2. May 27, 2021, at 10:00 a.m.

Q3. Also, can you confirm that we would also be MONITORING YOUR FIRE ALARM SYSTEMS? If so, where would we get the information about your current FIRE ALARM COMMUNICATIONS NOW? Phone lines, Cellular Communicators, Radio Boxes?

A3. The current monitoring of fire alarm systems is handled by the Newton Fire Department.

Q4. We noticed the bid estimate went from \$200,000 to \$50,000 why the large drop in estimated value for the one year contract? The hours to calculate the bid pricing is 500 hours for regular time (using for example: \$100.00/Hour rate) that comes out to the \$50,000 alone, The estimate of \$50,000 what work is this based on?

A4. Strictly an estimate of what we anticipate for work to be assigned.

Q5. Will there be a guarantee of a certain dollar value of work the awarded bidder will do under this contract, IE: Not under \$30,000 for the year something along those lines?

A5. As is the case in ALL service contracts in the City of Newton, there is no guarantee of actual work to assigned.

Q6. Any work that would be subcontracted out would be billable by the subcontractor to the City of Newton correct?

A6. No. All work that is sub-contracted would be billed through the contractor named in the City's contract.

Q7. Can you tell me since this was previously sent out and has Old date on it, when are you expecting to get your quotes in? What is the new Bid due date?

A7. May 27, 2021, 10:00 a.m.

Q8. Am I correct to understand, you are ONLY LOOKING FOR HOURLY Rates? You do NOT Want us to provide the Quarterly Testing & Inspections of the systems? What about the Monitoring of the Existing Fire Alarm Systems? Who is monitoring them now? This is a service we can provide as well given we own our Own UL Listed Central Station in Arlington, MA. We are part of AMERICAN ALARM & COMMUNICATIONS.

A8. All work will be calculated on an hourly basis. Programming and testing of the alarm panels is NOT subject to prevailing wages. The current monitoring of fire alarm systems is handled by the Newton Fire Department.

All other terms and conditions of this bid remain unchanged.

**PLEASE ENSURE THAT YOU ACKNOWLEDGE ALL ADDENDA ON YOUR
BID FORM. FAILURE TO ACKNOWLEDGE ALL ADDENDA COULD
RESULT IN REJECTION OF YOUR BID AS NONRESPONSIVE.**

Thank you.

A handwritten signature in black ink that reads "Nicholas Read". The signature is written in a cursive, slightly slanted style.

Nicholas Read
Chief Procurement Officer

City of Newton, Massachusetts
Purchasing Department
Comparison of Bids
INVITATION TO BID #19-40

Bid#19-40 Servicing, Repairing, Installation and, Testing and Maintenance of Fire Alarm & Related Equipment

Bid Opening: December 27, 2018 at 10:30 a.m.

Public Works / Art Cabral - Stephanie Tocci

BIDDERS	EST QTY/ L.F.	American Service Company Inc	
<u>ITEM</u>			
Standard Rate	500	\$140.00	\$70,000.00
Premium Rate	50	\$210.00	\$10,500.00
Allowance for Materials		\$10,000.00	
TOTAL CONTRACT PRICE		\$90,500.00	

Award Recommended To:

Chief Procurement Officer Date

Department Head Date

Mayor or her designee Date

Notes Regarding Specific Bids

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Purchasing Department
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TOTAL CONTRACT PRICE			\$90,500.00

Single Proj. Amount	\$581,000.00
Aggregate	\$6,000,000.00
This Proj.	\$99,500.00
In Progress	\$836,704.91
Combined	\$936,204.91

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