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May 27, 2021

**ADDENDUM #1**  
REQUEST FOR PROPOSAL #21-76

**STORAGE AREA NETWORK REPLACEMENT PROJECT**

THIS ADDENDUM IS TO: ANSWER THE QUESTIONS BELOW:

**Q1. I noticed in the bid document that the vendor hardware illustrated specifies Dell manufactured hardware. Would the City of Newton entertain like for like hardware proposals from different hardware manufacturers such as Lenovo?**

**A1. The City has decided to stay with the Dell/EMC solution based upon proven track record with our existing equipment.**

**Q2. On page 7, section V, of the RFP, it references that the proposal should seek to "support and assist in migration of the new system." As a point of clarification, should the vendor's proposal provide complete migration services? Or is the City of Newton expecting to complete the migration work themselves with some form of guidance (i.e. support and assistance) from the vendor?**

**A2. During our discussions with Dell/EMC we were made aware of EMC-specific migration tools that would automate this process. IT would certainly require guidance and expect support and assistance from the vendor. However, we expect much of this process to be automated.**

All other terms and conditions of this bid remain unchanged.

**PLEASE ENSURE THAT YOU ACKNOWLEDGE ALL ADDENDA ON YOUR  
BID FORM. FAILURE TO ACKNOWLEDGE ALL ADDENDA COULD  
RESULT IN REJECTION OF YOUR BID AS NONRESPONSIVE.**

Thank you.



Nicholas Read  
*Chief Procurement Officer*