

**NEWTON COMMUNITY FARM OPERATING EXPENSES 2019 – 2021, BUDGET 2022**

		<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	
		<b>Actual</b>	<b>Actual</b>	<b>Actual</b>	<b>Budget</b>	<b>Notes</b>
<b>Revenue</b>						
	Farm Operations	\$ 149,479	\$ 166,179	\$ 167,266	\$ 167,840	Includes ~\$65k to \$70k/yr from summer & late fall Community Supported Ag (CSA) shares; ~\$24k to \$36k for Seedling Sale; donated produce \$11k to \$12k/pass through cost; remainder from farmstand, farmers market, etc.
	Education Income	\$ 76,367	\$ 1,910	\$ 33,365	\$ 53,500	Program revenues affected as of 2020 by pandemic due to curtailment of on-site programs, mostly youth summer camp.
	Public Support	\$ 108,054	\$ 241,570	\$ 204,450	\$ 148,150	<b>Events</b> = 2019/\$16k, 2020/\$10k, 2021/\$6k, 2022/\$18.5k <b>Corporate, Foundations, Govt contributions</b> = 2019/\$21.4k, 2020/\$82.6, 2021/\$78k, 2022/\$52k. Includes restricted grants & contributions. Non-recurring revenue: PPP funds = ~\$45k in 2020 & \$41.5k in 2021. <b>Individual contributions</b> = 2019/\$66k, 2020/\$147k, 2021/\$118k, 2022/\$76k. Includes non-recurring major gifts of \$62.5k in 2020 and \$30+k in 2021.
	<b>Total Revenue</b>	<b>\$ 333,900</b>	<b>\$ 409,659</b>	<b>\$ 405,081</b>	<b>\$ 369,490</b>	

<b>Expenditures</b>						
	Farm Operations	\$ 43,572	\$ 46,932	\$ 52,640	\$ 58,327	Includes seeds, supplies, tools, equipment, vehicle upkeep, etc.
	Educational Programs	\$ 10,199	\$ 2,423	\$ 2,369	\$ 5,450	Supplies.
	Public Support	\$ 28,528	\$ 5,744	\$ 5,607	\$ 7,100	Costs of events and fundraising. Decrease from 2019 due to discontinuation of major events during the pandemic.
	Administrative & Office	\$ 26,195	\$ 31,776	\$ 32,746	\$ 40,070	Insurance, bank fees, tax prep, software, supplies, etc.
	Maintenance	\$ 7,985	\$ 15,375	\$ 9,621	\$ 12,450	On-going building and site maintenance including doors in 2020, etc. Will increase in 2022 due to backlog of deferred maintenance projects.
	Payroll	\$ 219,641	\$ 214,755	\$ 191,355	\$ 214,100	Includes full-time staff (~3), part-time staff, and seasonal labor. Also rely on substantial volunteer labor; in-kind costs not included in the budget.
	Utilities	\$ 12,769	\$ 11,436	\$ 13,126	\$ 14,300	
	<b>Total Expenditures</b>	<b>\$ 348,889</b>	<b>\$ 328,441</b>	<b>\$ 307,464</b>	<b>\$ 351,797</b>	
	Depreciation	\$ (30,000)	\$ (30,000)	\$ (30,000)	\$ (30,000)	
	<b>Net Income</b>	<b>\$ (44,989)</b>	<b>\$ 51,218</b>	<b>\$ 67,617</b>	<b>\$ (12,307)</b>	

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