

CITY OF NEWTON, MASSACHUSETTS  
PURCHASING DEPARTMENT  
COMPARISON OF BIDS  
INVITATION TO BID #22-95

**Security, Access Control & CCTV System Repairs & Installation**

Bid Opening Time: June 9, 2022 at 11:30 am

Bidders			Viscom Systems		ENE Systems*	
	EA		UNIT COST	TOTAL	UNIT COST	TOTAL
<b>1. Security, Access Control &amp; CCTV System Repairs</b>						
a. Standard Rate	200		\$110.00	\$22,000.00	\$125.00	\$25,000.00
b. Premium Rate	10		\$135.00	\$1,350.00	\$187.50	\$1,875.00
c. Material Allowance	Allowance		\$20,000.00		\$20,000.00	
<b>TOTAL ITEM # 1</b>			<b>\$43,350.00</b>		<b>\$46,875.00</b>	
<b>2. Installation of 5** Systems Consisting of Two Door Access Control &amp; Compents per Scope of Work</b>						
Standard Rate	250		\$110.00	\$27,500.00	\$125.00	\$31,250.00
Premium Rate	48		\$135.00	\$6,480.00	\$187.50	\$9,000.00
<b>TOTAL ITEM #2</b>			<b>\$33,980.00</b>		<b>\$40,250.00</b>	
Material Allowance	Allowance		\$25,000.00		\$25,000.00	
<b>TOTAL ITEM #2 Hourly &amp; Materials</b>			<b>\$58,980.00</b>		<b>\$65,250.00</b>	
<b>3. Additional Door Access Control on 12 Sites</b>						
Standard Rate	36		\$110.00	\$3,960.00	\$125.00	\$4,500.00
Premium Rate	12		\$135.00	\$1,620.00	\$187.50	\$2,250.00
<b>TOTAL ITEM #3</b>			<b>\$5,580.00</b>		<b>\$6,750.00</b>	
Material Allowance	Allowance		\$15,000.00		\$15,000.00	
<b>TOTAL ITEM #3 Hourly &amp; Materials</b>			<b>\$20,580.00</b>		<b>\$21,750.00</b>	
<b>4. Installation of 5 CCTV Systems</b>						
Standard Rate	300		\$110.00	\$33,000.00	\$125.00	\$37,500.00
Premium Rate	48		\$135.00	\$6,480.00	\$187.50	\$9,000.00
<b>TOTAL ITEM #4</b>			<b>\$39,480.00</b>		<b>\$46,500.00</b>	
Material Allowance	Allowance		\$25,000.00		\$25,000.00	
<b>TOTAL ITEM #4 Hourly &amp; Materials</b>			<b>\$64,480.00</b>		<b>\$71,500.00</b>	
<b>Total of Items 1, 2,3 &amp; 4</b>			<b>\$187,390.00</b>		<b>\$205,375.00</b>	
<b>BOSCH/Radionics Security System Control Panel Replacement</b>						
Standard Rate	64		\$110.00	\$7,040.00	\$125.00	\$8,000.00
Premium Rate	8		\$135.00	\$1,080.00	\$187.50	\$1,500.00
<b>TOTAL ITEM #A</b>			<b>\$8,120.00</b>		<b>\$9,500.00</b>	
Material Allowance			\$14,250.00		\$14,250.00	
<b>TOTAL ITEM #A</b>			<b>\$22,370.00</b>		<b>\$23,750.00</b>	
<b>BOSCH/RADIONICS SECURITY SYSTEM INSTALLATION OF (4) SYSTEMS EACH CONSISTING OF: Control Panel w/zoning module, (2) Key Pads, (5) Detectors/Contacts, (1) Siren and Associated wiring</b>						
Standard Rate	84		\$110.00	\$9,240.00	\$125.00	\$10,500.00
Premium Rate	28		\$135.00	\$3,780.00	\$187.50	\$5,250.00
<b>TOTAL ITEM #B</b>			<b>\$13,020.00</b>		<b>\$15,750.00</b>	
Material Allowance			\$17,500.00		\$17,500.00	
<b>TOTAL ITEM #B</b>			<b>\$30,520.00</b>		<b>\$33,250.00</b>	
<b>TOTAL PROPOSED CONTRACT PRICE</b>			<b>\$240,280.00</b>		<b>\$262,375.00</b>	

AWARDED TO: \_\_\_\_\_ Date \_\_\_\_\_

Chief Procurement Officer \_\_\_\_\_ Date \_\_\_\_\_

Vendor# \_\_\_\_\_

acct & Org# \_\_\_\_\_

Department Head \_\_\_\_\_ Date \_\_\_\_\_

Mayor or her designee \_\_\_\_\_ Date \_\_\_\_\_

NOTES REGARDING BID  
\*totals corrected by EXCEL