

CITY OF NEWTON, MASSACHUSETTS
DEPARTMENT OF PURCHASING
COMPARISON OF BIDS
INVITATION TO BID #22-103
Annual Contract for Installation of Reflective Pavement Markings

BID OPENING TIME: 10:30 A.M., June 30, 2022
PUBLIC WORKS - James Mcgonagle

BIDDER	Markings Inc	K5 Corporation
GROUP 1 - FY23 July 1, 2022 - June 30, 2023	\$101,625.00	\$94,550.00
GROUP 2 - FY23 July 1, 2022 - June 30, 2023	\$254,675.00	\$249,100.00
GROUP 1 - FY24 July 1, 2023 - June 30, 2024	\$108,125.00	\$101,250.00
GROUP 2 - FY24 July 1, 2023 - June 30, 2024	\$272,670.00	\$282,450.00
GROUP 1 - FY 25 July 1, 2024 - June 30, 2025	\$115,325.00	\$107,450.00
GROUP 2 - FY 25 July 1, 2024 - June 30, 2025	\$284,455.00	\$304,985.00
GROUP 1 - 3 YEAR COMBINED TOTAL	\$325,075.00	\$303,250.00
GROUP 2 - 3 YEAR COMBINED TOTAL	\$811,800.00	\$836,535.00

Award Recommended To:

Group 1 & Vendor #

Award Recommended To:

Group 2 & Vendor #

Department Head Date

Chief Procurement Officer Date

Acct & Org#

Mayor or her designee Date

NOTES REGARDING BID

BIDDER	EST QTY	Markings Inc					
		FY23		FY24		FY25	
		UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
Group 1 Long Line Work							
854.1 Pavement Marking Removal	5,000	\$0.95	\$4,750.00	\$1.15	\$5,750.00	\$1.25	\$6,250.00
864.31 Slotted Pavement Marker One-Way White	50	\$21.75	\$1,087.50	\$21.75	\$1,087.50	\$21.75	\$1,087.50
864.35 Slotted Pavement Marker Two-Way Yellow/Yellow	50	\$22.75	\$1,137.50	\$22.75	\$1,137.50	\$22.75	\$1,137.50
860.104 4 Inch Reflectorized White Line (painted)	30,000	\$0.07	\$1,950.00	\$0.07	\$2,100.00	\$0.08	\$2,250.00
861.104 4 Inch Reflectorized Yellow Line (painted)	30,000	\$0.07	\$2,100.00	\$0.08	\$2,250.00	\$0.08	\$2,400.00
866.04 4 Inch Reflectorized White Line (thermoplastic)	50,000	\$0.48	\$24,000.00	\$0.50	\$25,000.00	\$0.52	\$26,000.00
867.04 4 Inch Refl. Yellow Line - (thermoplastic)	90,000	\$0.48	\$43,200.00	\$0.50	\$45,000.00	\$0.52	\$46,800.00
868.04 4 Inch Reflectorized White Line (Epoxy)	30,000	\$0.39	\$11,700.00	\$0.43	\$12,900.00	\$0.49	\$14,700.00
869.04 4 Inch Refl. Yellow Line - (Epoxy)	30,000	\$0.39	\$11,700.00	\$0.43	\$12,900.00	\$0.49	\$14,700.00
Group 1 Totals			\$101,625.00		\$108,125.00		\$115,325.00
Group 2 Hand Work							
467 Green High Friction Surface	3,000	\$10.65	\$31,950.00	\$13.65	\$40,950.00	\$15.45	\$46,350.00
854.1 Pavement Marking Removal	10,000	\$0.95	\$9,500.00	\$1.15	\$11,500.00	\$1.25	\$12,500.00
860.108 8 Inch Reflectorized White Line (Painted)	500	\$0.35	\$175.00	\$0.36	\$180.00	\$0.37	\$185.00
860.108 8 Inch Reflectorized Yellow Line (Painted)	500	\$0.35	\$175.00	\$0.36	\$180.00	\$0.37	\$185.00
860.112 12 Inch Reflectorized White Line (painted)	10,000	\$0.58	\$5,800.00	\$0.59	\$5,900.00	\$0.60	\$6,000.00
861.112 12 Inch Reflectorized Yellow Line (painted)	2,000	\$0.58	\$1,160.00	\$0.59	\$1,180.00	\$0.60	\$1,200.00
866.108 8 Inch Reflectorized White Line (thermoplastic)	5,000	\$0.85	\$4,250.00	\$0.86	\$4,300.00	\$0.87	\$4,350.00
867.108- 8 Inch Reflectorized Yellow Line (Thermoplastic)	500	\$0.85	\$425.00	\$0.86	\$430.00	\$0.87	\$435.00
866.112 12 Inch Reflectorized White Line (Thermoplastic)	50,000	\$2.54	\$127,000.00	\$2.60	\$130,000.00	\$2.64	\$132,000.00
867-112 12 Inch Reflectorized Yellow Line (Thermoplastic)	5,000	\$2.54	\$12,700.00	\$2.60	\$13,000.00	\$2.64	\$13,200.00
868.08 8 Inch Reflectorized White Line (Epoxy)	500	\$0.85	\$425.00	\$0.95	\$475.00	\$1.05	\$525.00
869.08 8 Inch Reflectorized Yellow Line (Epoxy)	500	\$0.85	\$425.00	\$0.95	\$475.00	\$1.05	\$525.00
868.12 12 Inch Reflectorized White Line (Epoxy)	12,000	\$2.16	\$25,920.00	\$2.30	\$27,600.00	\$2.40	\$28,800.00
869.12 12 Inch Reflectorized Yellow Line (Epoxy)	2,000	\$2.16	\$4,320.00	\$2.30	\$4,600.00	\$2.40	\$4,800.00
864. Pavement Arrow Reflectorized White (Paint)	1,000	\$2.25	\$2,250.00	\$2.30	\$2,300.00	\$2.35	\$2,350.00
864.04 Pavement Arrows and Legend Reflectorized White (Thermoplastic)	5,000	\$4.95	\$24,750.00	\$5.15	\$25,750.00	\$5.40	\$27,000.00
864.07 Pavement Arrows and Legends (epoxy)	1,000	\$3.45	\$3,450.00	\$3.85	\$3,850.00	\$4.05	\$4,050.00
Group 2 Totals			\$254,675.00		\$272,670.00		\$284,455.00

BIDDER	EST QTY	K5 Corporation					
		FY23		FY24		FY25	
		UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
Group 1 Long Line Work							
854.1 Pavement Marking Removal	5,000	\$0.75	\$3,750.00	\$0.85	\$4,250.00	\$0.95	\$4,750.00
864.31 Slotted Pavement Marker One-Way White	50	\$22.00	\$1,100.00	\$24.00	\$1,200.00	\$26.00	\$1,300.00
864.35 Slotted Pavement Marker Two-Way Yellow/Yellow	50	\$22.00	\$1,100.00	\$24.00	\$1,200.00	\$26.00	\$1,300.00
860.104 4 Inch Reflectorized White Line (painted)	30,000	\$0.06	\$1,800.00	\$0.07	\$2,100.00	\$0.08	\$2,250.00
861.104 4 Inch Reflectorized Yellow Line (painted)	30,000	\$0.06	\$1,800.00	\$0.07	\$2,100.00	\$0.08	\$2,250.00
866.04 4 Inch Reflectorized White Line (thermoplastic)	50,000	\$0.47	\$23,500.00	\$0.50	\$25,000.00	\$0.52	\$26,000.00
867.04 4 Inch Refl. Yellow Line - (thermoplastic)	90,000	\$0.47	\$42,300.00	\$0.50	\$45,000.00	\$0.52	\$46,800.00
868-04 4 Inch Reflectorized White Line (Epoxy)	30,000	\$0.32	\$9,600.00	\$0.34	\$10,200.00	\$0.38	\$11,400.00
869.04 4 Inch Refl. Yellow Line - (Epoxy)	30,000	\$0.32	\$9,600.00	\$0.34	\$10,200.00	\$0.38	\$11,400.00
Group 1 Totals			\$94,550.00		\$101,250.00		\$107,450.00
Group 2 Hand Work							
467 Green High Friction Surface	3,000	\$8.00	\$24,000.00	\$9.00	\$27,000.00	\$10.00	\$30,000.00
854.1 Pavement Marking Removal	10,000	\$0.75	\$7,500.00	\$0.85	\$8,500.00	\$0.95	\$9,500.00
860.108 8 Inch Reflectorized White Line (Painted)	500	\$0.40	\$200.00	\$0.50	\$250.00	\$0.60	\$300.00
860.108 8 Inch Reflectorized Yellow Line (Painted)	500	\$0.40	\$200.00	\$0.50	\$250.00	\$0.60	\$300.00
860.112 12 Inch Reflectorized White Line (painted)	10,000	\$0.60	\$6,000.00	\$0.65	\$6,500.00	\$0.68	\$6,800.00
861.112 12 Inch Reflectorized Yellow Line (painted)	2,000	\$0.60	\$1,200.00	\$0.65	\$1,300.00	\$0.68	\$1,360.00
866.108 8 Inch Reflectorized White Line (thermoplastic)	5,000	\$1.20	\$6,000.00	\$1.50	\$7,500.00	\$1.75	\$8,750.00
867.108- 8 Inch Reflectorized Yellow Line (Thermoplastic)	500	\$1.00	\$500.00	\$1.50	\$750.00	\$1.75	\$875.00
866.112 12 Inch Reflectorized White Line (Thermoplastic)	50,000	\$2.50	\$125,000.00	\$2.75	\$137,500.00	\$2.95	\$147,500.00
867-112 12 Inch Reflectorized Yellow Line (Thermoplastic)	5,000	\$2.50	\$12,500.00	\$2.75	\$13,750.00	\$2.95	\$14,750.00
868.08 8 Inch Reflectorized White Line (Epoxy)	500	\$1.00	\$500.00	\$1.40	\$700.00	\$1.60	\$800.00
869.08 8 Inch Reflectorized Yellow Line (Epoxy)	500	\$1.00	\$500.00	\$1.40	\$700.00	\$1.60	\$800.00
868.12 12 Inch Reflectorized White Line (Epoxy)	12,000	\$2.00	\$24,000.00	\$2.50	\$30,000.00	\$2.75	\$33,000.00
869.12 12 Inch Reflectorized Yellow Line (Epoxy)	2,000	\$2.00	\$4,000.00	\$2.50	\$5,000.00	\$2.75	\$5,500.00
864. Pavement Arrow Reflectorized White (Paint)	1,000	\$2.00	\$2,000.00	\$2.25	\$2,250.00	\$2.50	\$2,500.00
864.04 Pavement Arrows and Legend Reflectorized White (Thermoplastic)	5,000	\$6.00	\$30,000.00	\$7.00	\$35,000.00	\$7.25	\$36,250.00
864.07 Pavement Arrows and Legends (epoxy)	1,000	\$5.00	\$5,000.00	\$5.50	\$5,500.00	\$6.00	\$6,000.00
Group 2 Totals			\$249,100.00		\$282,450.00		\$304,985.00