

CITY OF NEWTON, MASSACHUSETTS  
DEPARTMENT OF PURCHASING  
COMPARISON OF BIDS  
INVITATION TO BID #23-39

Snow Plowing Services - Shoveling, Sanding, Salting for NPS - Parking Lots, Walkways, Stairways, ETC Zone A1 & A2

BID OPENING TIME: 11:00 a.m., November 3, 2022

Parks & Recreation - Nicole Banks

BIDDER	Jewett Landscape Corp	North Country	Yerardi Landscaping
Zone A1 ( Total of Years 1, 2, 3 )		<i>\$225,000.00</i>	\$279,050.00
Zone A2 ( Total of Years 1, 2, 3 )	\$287,350.00	<i>\$285,000.00</i>	

\_\_\_\_\_  
Zone A1 - Vendor# - Acct & Org# Date

\_\_\_\_\_  
Zone A2 - Vendor# - Acct & Org# Date

\_\_\_\_\_  
Chief Procurement Officer Date

\_\_\_\_\_  
Mayor or her designee Date

Notes Regarding Specific Bids

\_\_\_\_\_  
Department Head Date

**INVITATION TO BID #23-39**

**Snow Plowing Services - Shoveling, Sanding, Salting for NPS - Parking Lots, Walkways, Stairways, ETC Zone A1 & A2**

Bidders	Unit	Jewett Landscape Corp						North Country						Yerardi Landscaping					
		2022-2023		2023-2024		2024-2025		2022-2023		2023-2024		2024-2025		2022-2023		2023-2024		2024-2025	
		UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
Proposal for Plowing & Shoveling of all entrances, walkways, stairs, loading zones and removal of snow completely from sidewalks and curb where curb is a blue drop-off zone and entrances, as well as sanding and salting of all areas shoveled or plowed by contractor except parking lots (City of Newton responsibility); Angier School, Mason-Rice School, Waban Library, and Zervas School.																			
<b>Zone A1</b>																			
Sanding/Salting of all parking lot areas. Salt to be provided by the City (May include Pre Salting)	1							\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$3,275.00	\$3,275.00	\$3,775.00	\$3,775.00	\$4,275.00	\$4,275.00
SHOVELING & SANDING/SALTING ONLY; NO SNOW PLOWING *SCRAPE DOWN (Blue zones or parking lots not included) for storms 0-2" per storm	1							\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$4,200.00	\$4,200.00	\$4,700.00	\$4,700.00	\$5,200.00	\$5,200.00
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1							\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$5,675.00	\$5,675.00	\$6,175.00	\$6,175.00	\$6,675.00	\$6,675.00
Snow plowing, shoveling and sanding/salting for storms 2.1" - 4" per storm	1							\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$8,000.00	\$6,250.00	\$6,250.00	\$6,750.00	\$6,750.00	\$7,250.00	\$7,250.00
Snow plowing, shoveling and sanding/salting for storms 4"-7" per storm	1							\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$9,575.00	\$9,575.00	\$10,075.00	\$10,075.00	\$11,075.00	\$11,075.00
Snow plowing, shoveling and sanding/salting for storms 7.1" - 10" per storm	1							\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,475.00	\$10,475.00	\$11,075.00	\$11,075.00	\$11,675.00	\$11,675.00
Snow plowing, shoveling and sanding/salting for storms 10.1" - 14" per storm	1							\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$14,900.00	\$14,900.00	\$15,500.00	\$15,500.00	\$16,100.00	\$16,100.00
Snow plowing, shoveling and sanding/salting for storms 14.1" - 18" per storm	1							\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$17,400.00	\$17,400.00	\$18,000.00	\$18,000.00	\$18,600.00	\$18,600.00
Snow plowing & shoveling for storm in excess of 18"18.1" total accumulation Cost per inch measured to the lowest inch. (This cost will be added to #6 above for ONLY those inches above 18	1							\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$4,000.00	\$4,000.00	\$4,600.00	\$4,600.00	\$5,200.00	\$5,200.00
Per Occurrence Sand/Salt w/50-50 mix all areas except parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Zone.	1							\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$4,000.00	\$4,000.00	\$4,600.00	\$4,600.00	\$5,200.00	\$5,200.00
Price for Full Day (8 hour day) price for loan and seed to repair snowplow damage. (NEW) Contractor to provide all humgrass seed and labor to fix ruts along walkways and snow pile locations.	1							\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$7,000.00	\$7,000.00	\$7,600.00	\$7,600.00	\$8,200.00	\$8,200.00
<b>Zone A1-Year 1 total</b>								\$75,000.00						\$86,750.00					
<b>Zone A1 - Year 2 total</b>										\$75,000.00						\$92,850.00			
<b>Zone A1 -Year 3 total</b>												\$75,000.00						\$99,450.00	
<b>GRAND TOTAL ZONE A1</b>																			
<b>Bidders</b>																			
Proposal for Plowing & Shoveling of all entrances, walkways, stairs, loading zones and removal of snow completely from sidewalks and curb where curb is a blue drop-off zone and entrances, as well as sanding and salting of all areas shoveled or plowed by contractor except parking lots (City of Newton responsibility); Bigelow Middle School, Lincoln-Elliott School, Underwood School, Ward School.																			
<b>Zone A2</b>																			
Sanding/Salting of all parking lot areas. Salt to be provided by the City (May include Pre Salting)	1	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00						
SHOVELING & SANDING/SALTING ONLY; NO SNOW PLOWING *SCRAPE DOWN (Blue zones or parking lots not included) for storms 0-2" per storm	1	\$5,000.00	\$5,000.00	\$5,200.00	\$5,200.00	\$5,200.00	\$5,200.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00	\$5,500.00						
Snow plowing, shoveling and sanding/salting for storms 0-2" per storm	1	\$6,100.00	\$6,100.00	\$6,300.00	\$6,300.00	\$6,300.00	\$6,300.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00						
Snow plowing, shoveling and sanding/salting for storms 2.1" - 4" per storm	1	\$7,250.00	\$7,250.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00	\$12,000.00						
Snow plowing, shoveling and sanding/salting for storms 4"-7" per storm	1	\$10,000.00	\$10,000.00	\$10,400.00	\$10,400.00	\$10,400.00	\$10,400.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00						
Snow plowing, shoveling and sanding/salting for storms 7.1" - 10" per storm	1	\$11,500.00	\$11,500.00	\$11,800.00	\$11,800.00	\$11,800.00	\$11,800.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00						
Snow plowing, shoveling and sanding/salting for storms 10.1" - 14" per storm	1	\$15,900.00	\$15,900.00	\$15,900.00	\$15,900.00	\$15,900.00	\$15,900.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00						
Snow plowing, shoveling and sanding/salting for storms 14.1" - 18" per storm	1	\$18,600.00	\$18,600.00	\$18,900.00	\$18,900.00	\$18,900.00	\$18,900.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00						
Snow plowing & shoveling for storm in excess of 18"18.1" total accumulation Cost per inch measured to the lowest inch. (This cost will be added to #6 above for ONLY those inches above 18	1	\$4,500.00	\$4,500.00	\$4,800.00	\$4,800.00	\$4,800.00	\$4,800.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00						
Per Occurrence Sand/Salt w/50-50 mix all areas except parking lots of schools. This cost is for NON-Plowing events, (i.e., ice storms) for all locations under this Zone.	1	\$4,500.00	\$4,500.00	\$4,800.00	\$4,800.00	\$48.00	\$4,800.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00						
Price for Full Day (8 hour day) price for loan and seed to repair snowplow damage. (NEW) Contractor to provide all loan/grass seed and labor to fix ruts along walkways and snow pile locations.	1	\$7,000.00	\$7,000.00	\$7,200.00	\$7,200.00	\$7,200.00	\$7,200.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00	\$1,500.00						
<b>Zone A2 -Year 1 total</b>			\$94,150.00						\$95,000.00										
<b>Zone A2 - Year 2 total</b>					\$96,600.00					\$95,000.00									
<b>Zone A2 -Year 3 total</b>						\$96,600.00						\$95,000.00							
<b>GRAND TOTAL ZONE A2</b>					\$287,350.00					\$285,000.00									