

**CITY OF NEWTON, MASSACHUSETTS
PURCHASING DEPARTMENT
COMPARISON OF BIDS**

INVITATION #23-48

Supply and Deliver Printer Management Services and Supplies to the Newton Public Schools

Bid Opening: 12:00 noon, December 1, 2022

Bidders	Conway Technology	Northern Business Machines	Toshiba
Networked Laser Printer Management Services based on an estimated* 300,000 black/white printed pages per month	0.009	0.0085	0.0088
12 months	\$2,700.00	\$2,550.00	\$2,640.00
	\$32,400.00	\$30,600.00	\$31,680.00
Networked Laser Printer Management Services based on an estimated* 60,000 color pages per month	0.075	0.065	0.0497
12 months	\$4,500.00	\$3,900.00	\$2,982.00
	\$54,000.00	\$46,800.00	\$35,784.00
Local Laser Printer Management Services based on a flat fee per BW printer per month	\$15.00	\$9.00	\$5.00
54 printers	\$810.00	\$486.00	\$270.00
10 months	\$8,100.00	\$4,860.00	\$2,700.00
Local Laser Printer Management Services based on a flat fee per color printer per month	\$25.00	\$20.00	\$24.00
13 printers	\$325.00	\$260.00	\$312.00
10 months	\$3,250.00	\$2,600.00	\$3,120.00
Total Alternate Base Bid A	\$97,750.00	\$84,860.00	\$73,284.00
Laser Printer Management Services (both Network and Local) based on an estimated 300,000 black/white printed pages per month 300,000.00	0.009	0.00985	0.0088
12 months	\$2,700.00	\$2,955.00	\$2,640.00
	\$32,400.00	\$35,460.00	\$31,680.00
Laser Printer Management Services (both Network & Local) based on an estimated 60,000 color printed pages per month	0.075	0.0686	0.0497
12 months	\$4,500.00	\$4,116.00	\$2,982.00
	\$54,000.00	\$49,392.00	\$35,784.00
Total Alternate Base Bid B	\$86,400.00	\$84,852.00	\$67,464.00

Alternate A - Awarded to:

Alternate B - Awarded to:

Vendor#

Department Head Date

Notes Regarding Bid

Chief Procurement Officer Date

Acct & Org

Mayor or her designee Date